



Disclaimer: The webinar recordings, presentations, and slide decks described in these charts are purely for educational purposes only and may not contain accurate or up-to-date information.

Part 1 – Fall 2023

Session #	License Types	Webinar Date	Webinar Topic	Presenter(s)	Video Recording	Slide Deck
1	Conditional Cultivators & Processors	Wed, November 1, 2023	AUCC & AUCP Transition Overview	NYS OCM	Link	Link
2	All Licensees	Thu, November 2, 2023	Microbusiness Overview	NYS OCM	Link	Link
3	All Licensees	Wed, November 8, 2023	True Parties of Interest (TPI) Overview	NYS OCM	Link	Link
4	Processors	Thu, November 9, 2023	GMP Overview: Principles and Practices	NYS OCM	Link	Link
5	Processors	Thu, November 16, 2023	Small Scale Processing for Microbusiness	NYS OCM	Link	Link
6	All Licensees	Tue, November 21, 2023	Seed-to-Sale, BioTrack, and POS Systems for Microbusiness	NYS OCM	Link	Link

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Part 2 – Spring 2023

Session #	License Types	Webinar Date	Webinar Topic	Presenter(s)	Video Recording	Slide Deck
1	All Licensees	Mon, March 4, 2024	Intro to CHIP Academy	NYS OCM	Link	Link
2	All Licensees	Tue, March 5, 2024	Growing Systems #1	Guest Speaker(s)	Link	Link
3	Cultivation / Microbusiness	Thu, March 7, 2024	Breeding 1: Basics	Guest Speaker(s)	Link	Link
4	Cultivation / Microbusiness	Fri, March 8, 2024	Cultivation Compliance Overview	NYS OCM	Link	Link
5	All Licensees	Mon, March 11, 2024	Microbusiness Compliance Overview	NYS OCM	Link	Link
6	All Licensees	Tue, March 12, 2024	Inventory Tracking & Record Keeping Strategies	Guest Speaker(s)	Link	Link
7	All Licensees	Wed, March 13, 2024	Distribution Regulations & Compliance Overview	NYS OCM	Link	Link
8	Cultivation / Microbusiness	Thu, March 14, 2024	Transitioning Cultivation into Compliance Part 1	NYS OCM	Link	Link
9	Processing / Manufacturing	Mon, March 18, 2024	Compliance Overview, Processing, Manufacturing, GMP, HACCP	NYS OCM	Link	Link
10	All Licensees	Tue, March 19, 2024	Cannabis Business Accounting, Capital Raise/Management, and THC Tax	Guest Speaker(s)	Link	Link
11 / RT	Cultivation / Microbusiness	Thu, March 21, 2024	Sustainable Practices for Small Scale Cultivation	NYS OCM & Guest Speakers	Link	Link
12	Cultivation / Microbusiness	Fri, March 22, 2024	Transitioning Cultivation into Compliance Part 2	NYS OCM	Link	Link



13	All Licensees	Mon, March 25, 2024	Legal Considerations & Business Formation	Guest Speaker(s)	Link	Link
14	All Licensees	Tue, March 26, 2024	Track and Trace/POS Systems/BioTrack	Guest Speaker(s)	Link	Link
RT 1	All Licensees	Wed, March 27, 2024	Breeding and Genetics for the Northeast	NYS OCM & Guest Speakers	Link	Link
15	Cultivation / Microbusiness	Thu, March 28, 2024	Cultivation and Processing, Harvest and Post Harvest Essential BMP	Guest Speaker(s)	Link	Link
RT 2	All Licensees	Fri, March 29, 2024	Cannabis Growers Alliances, Cooperative Strategies and Scenarios	NYS OCM & Guest Speakers	Link	Link
16	All Licensees	Mon, April 1, 2024	Cannabis Business Accounting & Capital Raise	Guest Speaker(s)	Link	Link
17	Retail	Tue, April 2, 2024	Retail Regulations, Compliance Overview	NYS OCM	Link	Link
18	All Licensees	Wed, April 3, 2024	Labor #1: Labor Laws and Worker Safety and Training	Guest Speaker(s)	Link	Link
19	Cultivation / Microbusiness	Thu, April 4, 2024	Environmental Controls, Lighting and Temperature	Guest Speaker(s)	Link	Link
20	Processing / Manufacturing	Fri, April 5, 2024	Small Scale Processing Methods & GMP Part 1	NYS OCM	Link	Link
21	All Licensees	Tue, April 9, 2024	Agricultural HR and Building Your Work Team	Guest Speaker(s)	Link	Link
22	Processing / Manufacturing	Thu, April 11, 2024	Small Scale Processing Methods & GMP Part 2	NYS OCM	Link	Link
23	All Licensees	Tue, April 16, 2024	Supply Chain and Distribution	NYS OCM	Link	Link
24	Processing / Manufacturing	Thu, April 18, 2024	Medium Scale Good Manufacturing Practices	Guest Speaker(s)	Link	Link



25	All Licensees	Tue, April 23, 2024	Process Based Risk Assessment & Recall Plans	Guest Speaker(s)	Link	Link
RT 3	All Licensees	Wed, April 24, 2024	Sustainable Practices	NYS OCM & Guest Speakers	Link	Link
26	Cultivation / Microbusiness	Thu, April 25, 2024	Soilless Substrate and Soil Health Management for Greenhouse & High Tunnel Production	Guest Speaker(s)	Link	Link
27	All Licensees	Tue, April 30, 2024	Lab Testing and the COA	Guest Speaker(s)	Link	Link
28	All Licensees	Wed, May 1, 2024	Security Compliance Overview	NYS OCM	Link	Link
29	All Licensees	Thu, May 2, 2024	DOL Cannabis Business Resources	NYS DOL CEED	Link	Link
30	All Licensees	Tue, May 7, 2024	Packaging and Labeling Regulations and Sustainable Packaging	Guest Speaker(s)	Link	Link
RT 4	All Licensees	Wed, May 8, 2024	Market Dynamics, Branding Ethos, 3rd Party Certifications, and SEE Certification	NYS OCM & Guest Speakers	Link	Link
31	Cultivation / Microbusiness	Thu, May 9, 2024	Plant Pathology and NYS IPM	Guest Speaker(s)	Link	Link
32	All Licensees	Tue, May 14, 2024	Taxes	Guest Speaker(s)	Link	Link
33	All Licensees	Wed, May 15, 2024	Compliance Inspection Process	NYS OCM	Link	Link
34	Cultivation / Microbusiness	Thu, May 16, 2024	Groundbreaking Green Cultivation Technology for the 21st Century	Guest Speaker(s)	Link	Link
35	Retail	Tue, May 21, 2024	Retail: Compliance, Regulations, Employees, and Org Charts	NYS OCM	Link	Link
36	All Licensees	Tue, May 28, 2024	OCM Closing Session	NYS OCM	Link	Link

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Part 3 – Fall 2024

Session #	License Types	Webinar Date	Webinar Topic	Presenter(s)	Video Recording	Slide Deck
1	Cultivation / Microbusiness	Mon, November 4, 2024	Cultivation Compliance Overview	NYS OCM	Link	Link
2	All Licensees	Wed, November 6, 2024	GMP Regulation, Risk Analysis & Record Keeping	NYS OCM	Link	Link
3	All Licensees	Tue, November 12, 2024	DOL Cannabis Business Resources	NYS DOL CEED	Link	Link
4	All Licensees	Thu, November 14, 2024	GMP Insights for Cannabis Manufacturing	NYS OCM & Guest Speakers	Link	Link
5	Retail	Tue, November 19, 2024	Pre-Operational Resources & Requirements for Retail	NYS OCM & Guest Speakers	Link	Link
6	Retail	Thu, November 21, 2024	Virtual Inspection & Delinquent Payments for Retailers	NYS OCM	Link	Link

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Part 4 – Spring 2025

Session #	License Types	Webinar Date	Webinar Topic	Presenter(s)	Video Recording	Slide Deck
1	All Licenses	Tues, April 8, 2025	How to Read a Certificate of Analysis	Guest Speaker(s)	Link	Link
2	Microbusinesses & Cultivators	Tues, April 15, 2025	Organic & Regenerative Farming	Guest Speaker(s)	Cancelled	Link
3	All Licenses	Thurs, April 17, 2025	Basics of Cannabis Accounting and Tax for NYS Cannabis Operators	Guest Speaker(s)	Link	Link
4	All Licenses	Tues, April 22, 2025	Seed-to-Sale Tracking & BioTrack	Guest Speaker(s)	Link	Link
5	All Licenses	Tues, April 29, 2025	DOL Insights and Resources	NYS Department of Labor	Link	Link
6	Microbusinesses & Cultivators	Tues, May 6, 2025	From Seed to Success: Cultivation Prep & Best Practices for Seed-to-Sale Compliance	BioTrack	Link	Link
7	Processors & Distributors	Thurs, May 8, 2025	Manufacture with Precision: Processing & Product Data Essentials for Seed-to-Sale	BioTrack	Link	Link
8	Retailers	Tues, May 13, 2025	Retail Ready: Dispensary Setup & Inventory Tips Before Seed-to-Sale Goes Live	BioTrack	Link	Link

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