

WEBVTT

1

00:09:32.995 --> 00:09:33.955

Can we get like a countdown?

2

00:10:10.645 --> 00:10:14.095

Good morning, everyone. Um, my name is Jessica Garcia.

3

00:10:14.495 --> 00:10:16.055

I am chair of the Cannabis Control Board,

4

00:10:16.055 --> 00:10:18.135

and it's great to be here with all of you today.

5

00:10:18.835 --> 00:10:22.015

Um, my board member, uh, Brad Usher,

6

00:10:22.035 --> 00:10:23.535

is running a little late, um,

7

00:10:23.755 --> 00:10:26.335

but recognizing that we nevertheless still have the majority

8

00:10:26.355 --> 00:10:27.575

of board members present.

9

00:10:27.875 --> 00:10:30.615

Um, I'm pleased to call the meeting to order, um,

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00:10:30.675 --> 00:10:32.655

and welcome all of you who are participating,

11

00:10:32.655 --> 00:10:34.095

both in person as well as virtually.

12

00:10:34.755 --> 00:10:38.535

Um, before we get started, I would like

13

00:10:38.555 --> 00:10:40.735

to talk a little bit about public participation

14

00:10:40.735 --> 00:10:42.295

during the Cannabis Control Board meeting.

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00:10:43.125 --> 00:10:44.775

Open meetings law allows,

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00:10:45.075 --> 00:10:47.975

but doesn't require a public bodies such

17

00:10:47.975 --> 00:10:49.855

as the control board to include a period

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00:10:49.955 --> 00:10:51.735

for public participation and comment.

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00:10:52.035 --> 00:10:54.815

During regularly scheduled meetings, the office

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00:10:55.075 --> 00:10:56.855

and the board recognize the importance

21

00:10:56.855 --> 00:10:59.335

of hearing directly from licensees, the public,

22

00:10:59.395 --> 00:11:01.095

and all those affected by the work that we do.

23

00:11:01.795 --> 00:11:04.775

In order to allow public comment, we need to make sure

24

00:11:04.775 --> 00:11:06.655

that this is a space that is respectful

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00:11:06.835 --> 00:11:09.135

and safe for everyone who attends

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00:11:09.845 --> 00:11:11.855

when we reach today's public comment period.

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00:11:12.355 --> 00:11:13.615

Uh, this is just a reminder.

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00:11:13.945 --> 00:11:16.655

Commenters are expected to maintain decorum.

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00:11:17.215 --> 00:11:19.095

Speakers should engage in civil discourse

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00:11:19.115 --> 00:11:20.255

and refrain from obscene

31

00:11:20.255 --> 00:11:21.695

or offensive language, threats

32

00:11:21.715 --> 00:11:23.255

of violence and personal attacks.

33

00:11:24.615 --> 00:11:25.905

Keep their comments relevant.

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00:11:26.625 --> 00:11:28.665

Comments should remain pertinent to the business conducted

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00:11:28.665 --> 00:11:29.985

by the Board and OCM

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00:11:30.005 --> 00:11:31.825

and avoid discussions of private matters

37

00:11:31.885 --> 00:11:33.145

or issues beyond our scope.

38

00:11:34.175 --> 00:11:35.585

Keep their comments timely.

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00:11:36.015 --> 00:11:37.825

Many people register to speak at these meetings

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00:11:37.825 --> 00:11:39.745

and deserve equal time to hold the floor.

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00:11:40.375 --> 00:11:42.745

When staff signals that your two minutes are done,

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00:11:42.965 --> 00:11:44.625

please make space for the next speaker.

43

00:11:45.685 --> 00:11:48.735

Address. The body remarks should be directed towards the

44

00:11:48.895 --> 00:11:51.095

Cannabis Control Board or the agency,

45

00:11:51.515 --> 00:11:54.005

rather than toward individual members or the audience.

46

00:11:55.175 --> 00:11:58.235

And lastly, we ask that you understand the consequences.

47

00:11:59.015 --> 00:12:01.875

The control board may impose consequences for disruptive

48

00:12:01.975 --> 00:12:03.275

or inappropriate behavior,

49

00:12:03.525 --> 00:12:05.955

which may include limiting further participation,

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00:12:06.265 --> 00:12:07.435

removal from the meeting,

51

00:12:07.735 --> 00:12:09.595
or even potential legal action in

52

00:12:09.595 --> 00:12:10.755
cases of disorderly conduct.

53

00:12:12.455 --> 00:12:15.855
A public comment policy has been posted on the OCM website,

54

00:12:15.855 --> 00:12:17.215
which goes into more detail.

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00:12:17.555 --> 00:12:19.295
We appreciate everyone's commitment

56

00:12:19.295 --> 00:12:21.975
to helping ensure a safe, respectful meeting environment.

57

00:12:23.695 --> 00:12:25.275
So, without further ado, um,

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00:12:25.475 --> 00:12:29.675
I believe the agenda is posted on the screen today.

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00:12:29.765 --> 00:12:32.835
We'll be approving the meeting minutes from the

60

00:12:32.865 --> 00:12:34.635
June 27th board meeting.

61

00:12:35.535 --> 00:12:38.875
We will consider the adult use applications for approval.

62

00:12:39.975 --> 00:12:42.515
We will consider adult use licensee location change

63

00:12:42.515 --> 00:12:43.515
amendments requests.

64

00:12:44.375 --> 00:12:46.075
Uh, we will also review consideration

65

00:12:46.075 --> 00:12:50.435
of cannabis research licenses, annual reports, consideration

66

00:12:50.475 --> 00:12:52.835
of registered organizations, dispensing locations,

67

00:12:53.835 --> 00:12:55.915
consideration of packaging labeling, marketing

68

00:12:55.915 --> 00:12:57.995
and advertising regulations for public comment,

69

00:12:59.165 --> 00:13:00.725
consideration of applications closed

70

00:13:00.905 --> 00:13:04.005
for the one license policy consideration

71

00:13:04.005 --> 00:13:06.765
of delegating denial power for certain license applications,

72

00:13:08.055 --> 00:13:09.775
consideration of administrative appeals.

73

00:13:10.715 --> 00:13:13.375
And, uh, we will also hear from the Office

74

00:13:13.375 --> 00:13:14.775
of Cannabis Management, um,

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00:13:14.845 --> 00:13:16.255

through their updates and reports.

76

00:13:16.715 --> 00:13:18.695

And then lastly, we will have public comments

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00:13:18.835 --> 00:13:20.095

before we adjourn.

78

00:13:21.875 --> 00:13:25.415

Um, so with that, um, we can move on to the approval

79

00:13:25.475 --> 00:13:28.295

of the minutes for the June 27th meeting.

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00:13:28.635 --> 00:13:31.135

Can I have a motion to, um, to approve the minutes?

81

00:13:31.595 --> 00:13:36.455

So moved. Thank you. Can I have a second? I second. Great.

82

00:13:36.795 --> 00:13:41.675

Any amendments discussion regarding the minutes? See none.

83

00:13:41.675 --> 00:13:43.475

All in favor of approving the minutes, say aye

84

00:13:43.475 --> 00:13:44.675

or signify with your hand.

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00:13:45.815 --> 00:13:50.275

Aye. Aye. Thank you. Um, minutes have been adopted.

86

00:13:50.975 --> 00:13:53.915

The next item is consideration of adult use applications

87

00:13:53.935 --> 00:13:58.475

for approval, and that is resolution number 2025 dash 51.

88

00:13:58.535 --> 00:14:00.235
Can I have a motion to consider

89

00:14:00.235 --> 00:14:01.315
that mo, uh, that resolution?

90

00:14:03.115 --> 00:14:06.495
So moved. Thank you. Can I have a second? I, I'll second.

91

00:14:07.345 --> 00:14:08.655
Thank you. Um,

92

00:14:08.755 --> 00:14:10.535
and, uh, pat, I believe we're hearing from you.

93

00:14:11.465 --> 00:14:13.055
Thank you Jessica. Uh,

94

00:14:13.195 --> 00:14:14.935
before the board today is a cohort

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00:14:15.075 --> 00:14:17.095
of 52 adult use applications,

96

00:14:17.095 --> 00:14:18.895
which have cleared the multi-step review process

97

00:14:18.955 --> 00:14:20.655
and are being recommended for approval by the board.

98

00:14:21.155 --> 00:14:24.135
Uh, today's cohort includes applications from the November

99

00:14:24.315 --> 00:14:26.055
and December queues, as well as a handful

100

00:14:26.115 --> 00:14:27.735

of processor type three applications.

101

00:14:28.355 --> 00:14:31.855

Uh, of the 52 applications there includes one cultivator,

102

00:14:32.175 --> 00:14:34.495

17 retail dispensaries, six micro businesses,

103

00:14:34.805 --> 00:14:36.935

five distributors, and 23 processors.

104

00:14:37.435 --> 00:14:39.415

Uh, if approved, this will bring the total number

105

00:14:39.415 --> 00:14:43.015

of adult use cannabis licenses to 1,850.

106

00:14:43.975 --> 00:14:46.895

I also wanna take a, a brief moment to, uh, update, uh,

107

00:14:46.895 --> 00:14:48.975

the license review process in terms of the number

108

00:14:49.195 --> 00:14:51.805

of applications that remain pending in both the November

109

00:14:51.905 --> 00:14:52.965

and December queues.

110

00:14:53.545 --> 00:14:56.165

Uh, so for the November queue, uh, which included, uh,

111

00:14:56.165 --> 00:14:59.965

1,603 applications, uh, that were queued, um,

112

00:15:00.105 --> 00:15:03.325

674 of those have received a final license from the board.

113

00:15:03.825 --> 00:15:07.085

Um, 239 have been issued a provisional license,

114

00:15:07.235 --> 00:15:09.965

meaning they're out there trying to find a final location,

115

00:15:10.105 --> 00:15:11.525

and we'll come back before the board

116

00:15:11.625 --> 00:15:12.805

for, for final approval.

117

00:15:13.455 --> 00:15:15.845

321 applications are pending,

118

00:15:15.875 --> 00:15:18.845

meaning their applications are actively under review, uh,

119

00:15:18.845 --> 00:15:20.325

going back with deficiencies

120

00:15:20.385 --> 00:15:22.285

and gear periods in terms of, uh,

121

00:15:22.285 --> 00:15:23.645

getting outstanding information.

122

00:15:24.225 --> 00:15:28.365

And then 369 of those November queue applications, um,

123

00:15:28.595 --> 00:15:32.045

have been, have been closed, either, uh, denied, withdrawn,

124

00:15:32.235 --> 00:15:36.125

void, et cetera from the December queue, uh,

125

00:15:36.125 --> 00:15:38.125

which includes the different queues depending on,

126

00:15:38.185 --> 00:15:39.325
on the different license type.

127

00:15:39.665 --> 00:15:43.325
Uh, there was approximately 4,666 applications

128

00:15:43.325 --> 00:15:45.925
that were submitted and, and included in the December queue.

129

00:15:46.785 --> 00:15:48.965
Um, in terms of the license types, there's,

130

00:15:48.965 --> 00:15:53.285
there's 2,704 retail dispen dispensary applications pending,

131

00:15:53.775 --> 00:15:56.685
872 micro business applications pending.

132

00:15:57.225 --> 00:15:59.365
Um, and of course, as we've, we've talked about, uh,

133

00:15:59.475 --> 00:16:01.605
that queue is, is, is on hold until we get

134

00:16:01.605 --> 00:16:03.525
through the November queue, um,

135

00:16:09.365 --> 00:16:10.995
seven processor applications,

136

00:16:46.295 --> 00:16:47.555
the number of one backend process,

137

00:16:47.845 --> 00:16:50.035
those are actively working on their, their way to get

138

00:16:50.035 --> 00:16:52.035
through the, the review, uh, process.

139

00:16:52.255 --> 00:16:53.675
And we hope to have another kind

140

00:16:53.675 --> 00:16:55.155
of cohort ready for September.

141

00:16:55.705 --> 00:16:59.235
Okay. Um, any challenges to reviewing those applications

142

00:16:59.265 --> 00:17:00.875
that you should make folks aware about?

143

00:17:01.545 --> 00:17:04.595
Yeah, well, I, I, I will flag that, um, especially,

144

00:17:04.595 --> 00:17:05.635
you know, some of these have

145

00:17:05.635 --> 00:17:06.715
been outstanding for a little bit.

146

00:17:06.775 --> 00:17:09.195
So, uh, understandable that, you know,

147

00:17:09.195 --> 00:17:11.675
the office is now reaching out a, a year, a year plus

148

00:17:11.725 --> 00:17:13.355
after you've submitted your application.

149

00:17:13.695 --> 00:17:15.595
So I just remind folks to keep an eye on it.

150

00:17:15.895 --> 00:17:19.315

Um, one of the big deficiencies is the TPI disclosure.

151

00:17:19.735 --> 00:17:23.315

So when the, uh, application was submitted, um,

152

00:17:23.535 --> 00:17:27.235

an automatic email gets sent to the entity, primary entity

153

00:17:27.785 --> 00:17:30.995

with a pin, and then they are have to go in

154

00:17:31.015 --> 00:17:32.395

and do the individual disclosure.

155

00:17:32.575 --> 00:17:34.075

And then every single TPI

156

00:17:34.075 --> 00:17:36.115

that's listed on the application also has

157

00:17:36.115 --> 00:17:37.115

to individually go in.

158

00:17:37.455 --> 00:17:40.475

And so, um, sometimes it, you know, takes some coordination

159

00:17:40.495 --> 00:17:41.835

to get everyone on the same page.

160

00:17:42.415 --> 00:17:44.635

And, uh, just, just flagging that, that's probably, that's,

161

00:17:44.635 --> 00:17:46.835

we've seen that as the most common deficiency in terms of,

162

00:17:46.975 --> 00:17:49.365

uh, getting things ready to go for your review.

163

00:17:49.675 --> 00:17:50.725

Okay. Thank you for that.

164

00:17:51.225 --> 00:17:52.685

Um, any questions from the board?

165

00:17:54.185 --> 00:17:56.925

All right, so, um, if there are no further questions,

166

00:17:57.105 --> 00:17:59.425

um, I'll just take a vote.

167

00:17:59.485 --> 00:18:03.425

Uh, all in favor of approving the, um, licenses submitted

168

00:18:03.425 --> 00:18:05.785

to us for approval, uh, signify by saying Aye,

169

00:18:05.785 --> 00:18:08.305

or show a aye.

170

00:18:09.535 --> 00:18:11.315

Motion carries. Um,

171

00:18:11.415 --> 00:18:16.115

the next item is resolution number 20 25 52 consideration,

172

00:18:16.535 --> 00:18:19.835

um, of adult use license location change amendment requests.

173

00:18:19.975 --> 00:18:21.915

Can I have a motion for that resolution?

174

00:18:23.495 --> 00:18:27.215

So moved. Thank you. Can I have a second? Second.

175

00:18:28.055 --> 00:18:29.815

I'll second. Thanks so much.

176

00:18:30.715 --> 00:18:33.095

Uh, pat, can you give us an explanation of this resolution?

177

00:18:34.175 --> 00:18:37.095

A absolutely. This one's become a pretty standard one.

178

00:18:37.155 --> 00:18:39.175

Uh, we have, uh, 29 licensees

179

00:18:39.235 --> 00:18:41.135

who are requesting a location change

180

00:18:41.315 --> 00:18:42.975

or tier change in some form.

181

00:18:43.555 --> 00:18:46.375

Um, it's a mix of cultivator, processor, distributor,

182

00:18:46.745 --> 00:18:49.735

micro business, and retail dispensary licenses.

183

00:18:50.235 --> 00:18:52.055

Um, all of the, uh, applicant

184

00:18:52.055 --> 00:18:54.695

or licensees have submitted an amendment via our amendment

185

00:18:54.695 --> 00:18:57.295

survey, which is located on our website, um,

186

00:18:57.875 --> 00:18:59.855

and have been reviewed for all the required materials

187

00:18:59.875 --> 00:19:01.735

and recommending approval for these amendments.

188
00:19:02.145 --> 00:19:03.145
Great.

189
00:19:03.585 --> 00:19:06.715
Any questions from the board? Great.

190
00:19:07.135 --> 00:19:09.195
Um, all in favor of, um,

191
00:19:10.665 --> 00:19:15.185
adopting resolution number 20 25 52, um,

192
00:19:15.295 --> 00:19:16.745
signify by saying aye.

193
00:19:18.085 --> 00:19:22.135
Aye. Aye. Great. Motion carries.

194
00:19:22.355 --> 00:19:25.575
Um, next item is resolution number 2025 dash 53

195
00:19:25.975 --> 00:19:28.535
consideration of cannabis research license annual report.

196
00:19:29.555 --> 00:19:30.555
Once again, pat.

197
00:19:31.515 --> 00:19:34.685
Yeah. So, uh, pursuant to section 1 32 0.9

198
00:19:34.685 --> 00:19:37.445
of the regulations in order to continue, uh,

199
00:19:37.965 --> 00:19:39.485
cannabis research license must submit

200
00:19:39.505 --> 00:19:43.005

to the board information, uh, to essentially extend the,

201

00:19:43.005 --> 00:19:44.925

the research license with an annual report.

202

00:19:45.665 --> 00:19:48.405

Um, the following research licensee has submitted an annual

203

00:19:48.405 --> 00:19:50.365

report to the office, which has been reviewed,

204

00:19:50.425 --> 00:19:52.605

and the office believes the licensee has demonstrated

205

00:19:52.925 --> 00:19:54.725

sufficient evidence to continue their research.

206

00:19:55.305 --> 00:19:57.405

Um, as a reminder for this one, this is

207

00:19:57.405 --> 00:20:00.485

that their primary objective is researched into investigate

208

00:20:00.505 --> 00:20:02.645

how the introduction of specific strains

209

00:20:02.705 --> 00:20:06.725

of beneficial bacteria into hydroponic media can improve

210

00:20:07.005 --> 00:20:09.525

cannabis growth, ultimately leading to enhanced yields

211

00:20:09.705 --> 00:20:11.485

and the potential for increased development

212

00:20:11.505 --> 00:20:15.325

of key compounds such as T-H-C-C-B-D and terpenes.

213

00:20:16.745 --> 00:20:21.375

Thank you. Any questions? All right. We'll move it along.

214

00:20:21.395 --> 00:20:22.415

Um, all in favor then

215

00:20:22.475 --> 00:20:26.575

of approving resolution number 2025 dash 53, um,

216

00:20:26.575 --> 00:20:27.855

signify by stating, aye.

217

00:20:28.315 --> 00:20:31.695

Aye. Aye. Thank you. All right.

218

00:20:31.725 --> 00:20:35.575

Next, um, order of business is resolution number 2025 dash

219

00:20:35.585 --> 00:20:36.935

54 consideration

220

00:20:36.935 --> 00:20:39.815

of register organization dispensing license, the locations.

221

00:20:40.235 --> 00:20:44.755

Can I have a motion to consider the resolution? So moved.

222

00:20:46.065 --> 00:20:50.325

Aye. Can I have a second? I'll second. Thank you.

223

00:20:50.825 --> 00:20:53.405

Um, welcome. Thank you. Sorry

224

00:20:53.835 --> 00:20:54.845

Very much. Sorry for the

225

00:20:55.535 --> 00:20:56.535

Train. Sorry. We blame.

226

00:20:56.535 --> 00:20:58.565

And the heat.

227

00:20:59.385 --> 00:21:02.945

Um, uh, pat, would you mind giving us a explanation

228

00:21:02.945 --> 00:21:04.305

of this resolution, please?

229

00:21:06.775 --> 00:21:08.975

Absolutely. So, uh, before the board today, uh,

230

00:21:09.315 --> 00:21:13.135

is a resolution to include two dispensing facility locations

231

00:21:13.515 --> 00:21:17.215

and one manufacturing facility locations for, uh,

232

00:21:17.685 --> 00:21:20.015

Nana Farms, which is one of the new ros, uh,

233

00:21:20.015 --> 00:21:21.015

which was recently licensed

234

00:21:21.015 --> 00:21:22.575

by the board in the past six months.

235

00:21:23.315 --> 00:21:25.695

Uh, one of the dispensaries is located in Schenectady

236

00:21:25.695 --> 00:21:26.935

County, and the other, uh,

237

00:21:26.945 --> 00:21:28.975

dispensary is located in Westchester County.

238

00:21:29.515 --> 00:21:32.455

The manufacturing facility is out in Oneida County

239

00:21:32.635 --> 00:21:34.735

and will be conducting an outdoor cultivation.

240

00:21:35.395 --> 00:21:38.375

Um, the office has received all required information in

241

00:21:38.375 --> 00:21:40.055

terms of approving these locations, uh,

242

00:21:40.055 --> 00:21:41.415

including adequate proof

243

00:21:41.435 --> 00:21:44.375

of control over the locations from the licensee.

244

00:21:44.955 --> 00:21:46.935

Um, as a, uh, just a reminder,

245

00:21:46.995 --> 00:21:49.855

the the office will conduct a pre-operational inspection

246

00:21:49.995 --> 00:21:52.495

before the clearance is given to go at any

247

00:21:52.495 --> 00:21:54.975

of these locations, uh, following, following, uh,

248

00:21:54.975 --> 00:21:56.375

if there is a board, board approval

249

00:21:56.515 --> 00:21:58.375

for the locations today. Great.

250

00:21:58.835 --> 00:22:02.225

Thank you. Uh, any questions from the board?

251

00:22:04.015 --> 00:22:06.675

All right, if there are no questions, um, all in favor

252

00:22:06.735 --> 00:22:09.755

of approving resolution number 2025 dash 54

253

00:22:10.145 --> 00:22:11.435

signify by saying aye.

254

00:22:12.175 --> 00:22:16.195

Aye. Aye. Aye. So everyone, motion carries.

255

00:22:16.735 --> 00:22:20.955

Um, next order of business is resolution number 2025 dash 55

256

00:22:21.475 --> 00:22:23.595

consideration of packaging, labeling, marketing

257

00:22:23.595 --> 00:22:26.475

and advertising regulations for public comment.

258

00:22:28.685 --> 00:22:30.145

So this one has been a bit of a saga,

259

00:22:30.325 --> 00:22:32.745

but, uh, glad to see it back, back in front of the board.

260

00:22:33.325 --> 00:22:36.265

Um, just to kind of give the, the order, the history here,

261

00:22:36.265 --> 00:22:37.865

it was originally approved to go out

262

00:22:37.865 --> 00:22:39.625

for public comment at the March board meeting.

263

00:22:40.525 --> 00:22:42.105

Um, then at the May board meeting

264

00:22:42.105 --> 00:22:44.025

before it was officially published, uh,

265

00:22:44.165 --> 00:22:47.225

the board directed the office to, to hold on publishing, um,

266

00:22:47.225 --> 00:22:48.745

mainly to address an issue in,

267

00:22:48.745 --> 00:22:51.265

in the proposed regulations related to billboards.

268

00:22:51.685 --> 00:22:53.865

Um, so the cannabis law is rather prescriptive.

269

00:22:53.885 --> 00:22:56.185

It does not allow advertising to via billboards.

270

00:22:56.445 --> 00:23:00.305

And, uh, the office has gone back and, and got with counsel

271

00:23:00.845 --> 00:23:03.905

and has, uh, proposed amendments to this, this package

272

00:23:04.005 --> 00:23:05.825

to make it clear that advertising via

273

00:23:05.825 --> 00:23:07.065

billboard is not allowed.

274

00:23:07.175 --> 00:23:08.545

It's not allowed in the cannabis law.

275

00:23:09.125 --> 00:23:12.865

Um, it, it strikes this balance to also allow signage from,

276

00:23:13.085 --> 00:23:16.105

uh, our, our, our retail dispensary licensees at, at, uh,

277

00:23:16.405 --> 00:23:18.465

at their dispensaries by allowing for,

278

00:23:18.645 --> 00:23:22.385

for larger signage when the sign is near a dispensary,

279

00:23:22.565 --> 00:23:26.385

and then a smaller signage allowed, uh, when the, uh,

280

00:23:26.415 --> 00:23:29.065

signage or advertising are away from a dispensary.

281

00:23:29.565 --> 00:23:32.065

Um, the majority of the, uh, other kind

282

00:23:32.065 --> 00:23:33.825

of changes in there were very technical in nature.

283

00:23:34.125 --> 00:23:35.945

And so that was really the, the main,

284

00:23:36.005 --> 00:23:37.545

the main change in substance.

285

00:23:38.005 --> 00:23:39.985

Um, if approved today, these will go back out

286

00:23:40.085 --> 00:23:42.465

for a 45 day public comment period, um,

287

00:23:42.485 --> 00:23:44.585

in which case then they would be coming back to the board

288

00:23:44.585 --> 00:23:45.890
after that public comment period

289

00:23:45.945 --> 00:23:48.845
to either make further changes or, uh, to be adopted.

290

00:23:50.665 --> 00:23:52.815
Great. Thanks, pat. Any questions from the board?

291

00:23:55.245 --> 00:23:56.495
Will these get posted on the

292

00:23:56.495 --> 00:23:58.615
August 6th register as well, or later?

293

00:24:00.465 --> 00:24:01.825
I can check. That might be a little tight.

294

00:24:02.125 --> 00:24:04.025
Um, but we, we, we can follow up, uh,

295

00:24:05.545 --> 00:24:06.835
with, with you and Wend.

296

00:24:06.835 --> 00:24:08.795
They'll get posted, but hopefully in, in August.

297

00:24:09.185 --> 00:24:12.695
Okay. Um, if there are no other questions from the board,

298

00:24:12.795 --> 00:24:15.215
can, um, we'll just bring it to a vote.

299

00:24:15.235 --> 00:24:18.495
Um, all in favor of resolution 2025 dash, um,

300

00:24:18.945 --> 00:24:21.055

55 signify by saying aye.

301

00:24:21.475 --> 00:24:24.085

Aye. Aye, everyone.

302

00:24:24.905 --> 00:24:28.845

Uh, next up is resolution number 2025 dash 56, consideration

303

00:24:28.845 --> 00:24:31.885

of applications closed for one licensed policy,

304

00:24:32.505 --> 00:24:35.365

and I have a motion to, um, consider the resolution.

305

00:24:36.225 --> 00:24:40.165

So moved. Can I have a second? Second. Thank you.

306

00:24:40.785 --> 00:24:43.085

Um, and we're gonna hear from Pat again, this one.

307

00:24:44.215 --> 00:24:46.165

Thank you. So, uh, we,

308

00:24:46.165 --> 00:24:47.925

we've talked about this issue a couple times, uh,

309

00:24:47.945 --> 00:24:49.365

at the last couple board meetings.

310

00:24:49.825 --> 00:24:53.605

Um, and, uh, you know, just kind of as a refresher, um,

311

00:24:53.745 --> 00:24:58.085

in May, 2024, the board passed, uh, a guidance document

312

00:24:58.195 --> 00:25:00.045

that set out a policy that

313

00:25:00.105 --> 00:25:03.885

for this first application window, um, each entity

314

00:25:04.065 --> 00:25:06.045

and majority owner would only be eligible

315

00:25:06.045 --> 00:25:08.965

to have one retail dispensary license for,

316

00:25:08.985 --> 00:25:11.245

for this first application window, really as an effort

317

00:25:11.245 --> 00:25:13.805

to try and make sure that more people could have access

318

00:25:13.805 --> 00:25:15.165

to a, a dispensary license

319

00:25:15.305 --> 00:25:16.845

before other people could start

320

00:25:16.845 --> 00:25:18.005

having their second or third.

321

00:25:18.625 --> 00:25:20.565

Um, there was a, a court case in, uh,

322

00:25:20.805 --> 00:25:24.045

a judge issued a determination in late April, early May

323

00:25:24.475 --> 00:25:28.165

that, um, the guidance policy was invalid

324

00:25:28.425 --> 00:25:32.365

and, uh, not enacted in, in, in, in the correct form.

325

00:25:32.905 --> 00:25:35.485

And so that led to a number of those, uh,

326

00:25:35.485 --> 00:25:36.885
applicants involved in the lawsuit

327

00:25:37.025 --> 00:25:38.445
to essentially have their second

328

00:25:38.745 --> 00:25:42.005
or third applications put put back into, uh, process.

329

00:25:43.025 --> 00:25:45.525
And so, um, in tandem with this, uh,

330

00:25:45.865 --> 00:25:49.125
we have also closed close to 400 applications

331

00:25:49.425 --> 00:25:50.925
for this one license policy.

332

00:25:51.665 --> 00:25:52.845
So the resolution

333

00:25:52.845 --> 00:25:55.365
before the board today is to, um,

334

00:25:55.705 --> 00:25:58.285
put back into process those applications that were closed

335

00:25:58.285 --> 00:26:00.405
because of this policy, um,

336

00:26:00.625 --> 00:26:02.925
to essentially con continue processing them,

337

00:26:03.175 --> 00:26:05.085
which would allow, uh, people

338
00:26:05.085 --> 00:26:07.525
who applied multiple times in the November queue

339
00:26:07.665 --> 00:26:10.525
to have a second or third license if it's eligible.

340
00:26:11.345 --> 00:26:14.045
So, um, this kind of ties to the resolution

341
00:26:14.045 --> 00:26:15.365
that is immediately proceeding this.

342
00:26:15.785 --> 00:26:16.845
Um, but, uh,

343
00:26:16.935 --> 00:26:18.325
after the team did the review,

344
00:26:18.325 --> 00:26:20.925
there's approximately 400 applications that,

345
00:26:20.925 --> 00:26:22.325
that fit into this criteria.

346
00:26:23.065 --> 00:26:26.725
Um, about 200 of them, uh, have a fact pattern

347
00:26:26.855 --> 00:26:29.205
where the entity, uh,

348
00:26:29.665 --> 00:26:31.765
the same entity applied multiple

349
00:26:31.765 --> 00:26:33.285
times for the same location.

350
00:26:33.865 --> 00:26:35.285

Um, and this was something that was allowed

351

00:26:35.285 --> 00:26:38.165

because of the way that application window was structured.

352

00:26:38.505 --> 00:26:40.925

Uh, essentially it was, uh, done by the queue,

353

00:26:41.055 --> 00:26:42.245

which was essentially a lottery.

354

00:26:42.385 --> 00:26:44.365

And so people applied multiple times to try

355

00:26:44.365 --> 00:26:45.765

and get a better spot in the queue

356

00:26:45.765 --> 00:26:46.885

with their different application.

357

00:26:47.275 --> 00:26:49.765

However, you can't have a license, uh, issued

358

00:26:49.825 --> 00:26:52.205

for the same location, uh, three times.

359

00:26:52.705 --> 00:26:57.285

So, um, the office is recommending that, uh, for the,

360

00:26:57.505 --> 00:26:59.405

for this fact pattern, for the entities that apply

361

00:26:59.425 --> 00:27:03.605

for the same location that, uh, they, uh, be denied

362

00:27:03.785 --> 00:27:05.925

and not be allowed to be put back into process

363

00:27:06.105 --> 00:27:08.005
and continue processing for their second

364

00:27:08.005 --> 00:27:09.605
and third since it's for the same location.

365

00:27:10.145 --> 00:27:11.645
But for those people that did apply,

366

00:27:11.655 --> 00:27:15.605
which is approximately 200, um, for a different location

367

00:27:15.785 --> 00:27:18.325
or under a different entity, that those, uh,

368

00:27:18.535 --> 00:27:20.925
those applications would be put back into process.

369

00:27:21.825 --> 00:27:23.645
And why this is kind of important, uh,

370

00:27:23.645 --> 00:27:25.805
as if we think about the bigger picture and the applications

371

00:27:25.805 --> 00:27:29.125
before us is, uh, we have to get through the November queue

372

00:27:29.125 --> 00:27:30.645
before we can move on to the December queue.

373

00:27:30.705 --> 00:27:32.365
And so getting these, uh, 200,

374

00:27:32.505 --> 00:27:35.445
so applications back in process will help us get through

375

00:27:35.445 --> 00:27:37.765

that November queue so we could then, uh,

376

00:27:37.875 --> 00:27:38.925

move on to December.

377

00:27:40.065 --> 00:27:42.735

Thank you. Got it. Any questions from the board?

378

00:27:45.395 --> 00:27:49.285

Does this change the, um, estimated timeline you've shared

379

00:27:49.285 --> 00:27:52.125

with us in previous board meetings, how long it'll take

380

00:27:52.125 --> 00:27:53.245

to get through that November queue?

381

00:27:54.345 --> 00:27:56.925

The, that timeline of basically, you know, end

382

00:27:56.925 --> 00:27:59.165

of year-ish is, is still in place as we were kind

383

00:27:59.165 --> 00:28:01.645

of anticipating that this was gonna be, uh,

384

00:28:01.935 --> 00:28:04.525

gonna be a factor in, in, in adding the number

385

00:28:04.525 --> 00:28:05.645

of applications we need to get.

386

00:28:05.955 --> 00:28:08.525

Okay. So it's included. It's already in the calculations.

387

00:28:08.555 --> 00:28:11.605

Yeah. Yeah. Thank you. Um, okay.

388

00:28:11.605 --> 00:28:12.925

If there are no questions from the

389

00:28:12.925 --> 00:28:14.085

board, I'll call for a vote.

390

00:28:14.225 --> 00:28:18.725

Um, all in favor of, uh, resolution number 2025 dash 56,

391

00:28:19.065 --> 00:28:20.805

um, signify by saying aye.

392

00:28:21.505 --> 00:28:24.335

Aye. Aye. Right. Motion carries.

393

00:28:24.875 --> 00:28:29.295

Um, next up is resolution number 2025 dash 57, consideration

394

00:28:29.295 --> 00:28:32.135

of delegating denial power for certain license applications.

395

00:28:33.225 --> 00:28:35.885

Um, pat, can I, oh, can I have a motion

396

00:28:35.905 --> 00:28:37.645

to consider this resolution?

397

00:28:38.775 --> 00:28:42.725

Thank you. Can I have a second? Second. Wonderful. And Pat?

398

00:28:43.265 --> 00:28:45.525

Yes. And, and as, as I alluded to, this is the one

399

00:28:45.525 --> 00:28:47.125

that's very related to this.

400

00:28:47.625 --> 00:28:49.045

So, um, in this resolution,

401

00:28:49.045 --> 00:28:51.565

it would essentially be delegating to the office the ability

402

00:28:51.585 --> 00:28:53.485

to deny applicants that fit

403

00:28:53.485 --> 00:28:56.445

that fact pattern we were just talking about where, uh,

404

00:28:56.625 --> 00:28:58.205

if the entity applied, um,

405

00:28:58.565 --> 00:29:01.925

multiple times under the same entity, same location, uh,

406

00:29:01.985 --> 00:29:03.725

it would be giving the office the ability

407

00:29:03.785 --> 00:29:05.125

to deny those applications.

408

00:29:05.585 --> 00:29:09.045

Um, so, uh, we could essentially close them out formally

409

00:29:09.045 --> 00:29:11.485

because the way that they're denied now under the one

410

00:29:11.485 --> 00:29:13.205

license policy is not valid.

411

00:29:13.345 --> 00:29:16.645

So they need a, a proper way to be closed out.

412

00:29:18.025 --> 00:29:21.435

Okay. Any questions from the board? All right.

413

00:29:21.435 --> 00:29:22.515
Um, I'll just call for a vote.

414

00:29:22.575 --> 00:29:26.675
All in favor of adopting resolution 2025 dash 57

415

00:29:26.865 --> 00:29:28.115
signify by saying Aye.

416

00:29:28.735 --> 00:29:31.945
Aye. Aye. Carries.

417

00:29:33.285 --> 00:29:35.985
Um, next up is, uh, can I have a motion

418

00:29:36.045 --> 00:29:40.305
to consider resolution 20 25 58, um,

419

00:29:40.885 --> 00:29:43.565
of administrative appeal regarding the matter

420

00:29:43.565 --> 00:29:46.405
of Brecken Gold Athletics, N-Y-C-D-B-A,

421

00:29:46.405 --> 00:29:49.325
Breckenridge Hemp Company versus OCM?

422

00:29:50.105 --> 00:29:53.285
And for this one, we're gonna go on to the screen to, uh,

423

00:29:53.445 --> 00:29:57.165
Selena are you so moved?

424

00:29:57.745 --> 00:30:01.165
Oh, so sorry. Thank you for, for that motion.

425

00:30:01.305 --> 00:30:03.045

Can I have a second? Second. Thank you,

426

00:30:05.135 --> 00:30:06.135

Selena. Good morning, Madam Chair.

427

00:30:06.135 --> 00:30:06.775

Good morning.

428

00:30:06.955 --> 00:30:09.255

Uh, board members, the resolution

429

00:30:09.255 --> 00:30:11.135

before the board is to consider

430

00:30:11.155 --> 00:30:14.015

and approve the recommended decision that was sent

431

00:30:14.015 --> 00:30:17.215

to the board in advance and is posted on the OCM website

432

00:30:18.035 --> 00:30:21.615

for the appeal filed by Appellant Brecken Gold Athletics,

433

00:30:22.455 --> 00:30:25.135

N-Y-C-D-B-A Breckenridge Hemp Company.

434

00:30:26.195 --> 00:30:28.575

The appellant has filed the appeal pursuant to Section

435

00:30:29.155 --> 00:30:30.455

1 33 22

436

00:30:31.355 --> 00:30:34.175

of Title IX New York Codes rules and regulations.

437

00:30:35.485 --> 00:30:40.395

Next slide, please. The hearing was

438

00:30:40.395 --> 00:30:42.915
conducted pursuant to cannabis Law 1 38 A

439

00:30:43.735 --> 00:30:48.235
and to section 1 33 25 of Title IX rules regs, uh, sorry,

440

00:30:48.235 --> 00:30:49.315
code rules and regs.

441

00:30:50.395 --> 00:30:54.205
The hearing was to determine the notice of violation

442

00:30:54.205 --> 00:30:57.445
and a cease order that had been issued by appellate OCM

443

00:30:57.445 --> 00:31:00.675
after a regulatory inspection on appeal,

444

00:31:00.675 --> 00:31:02.395
the appellant raised several issues.

445

00:31:03.335 --> 00:31:06.795
One, whether a licensed cannabinoid hemp retailer is subject

446

00:31:06.815 --> 00:31:08.555
to Article six of the cannabis law,

447

00:31:08.815 --> 00:31:10.755
and subject to seizure by OCM

448

00:31:10.755 --> 00:31:13.765
during a regulatory inspection, whether it's error,

449

00:31:13.765 --> 00:31:16.685
whether there was an error of law to impose a civil penalty

450

00:31:17.565 --> 00:31:19.445

for unlicensed activity pursuant

451

00:31:19.445 --> 00:31:23.365

to cannabis law 1 32 1 A on a cannabinoid retailer,

452

00:31:24.085 --> 00:31:25.845

a licensed cannabinoid hemp retailer,

453

00:31:26.945 --> 00:31:29.125

and whether there was sufficient evidence establishing

454

00:31:29.125 --> 00:31:31.805

unlicensed activity as defined in the cannabis law.

455

00:31:33.045 --> 00:31:36.705

Oh, and finally, whether the A LJ had retroactively applied

456

00:31:37.265 --> 00:31:39.145

regulatory standards from guidance

457

00:31:39.575 --> 00:31:42.305

that was issued subsequent to the inspection

458

00:31:42.485 --> 00:31:46.925

and to the hearing, I would recommend to the board

459

00:31:47.145 --> 00:31:49.925

to adopt and to approve the recommended decision

460

00:31:49.995 --> 00:31:52.845

that was prepared and shared with the board's specifically,

461

00:31:53.425 --> 00:31:55.325

uh, denying the appellant's appeal

462

00:31:55.465 --> 00:31:57.365

and affirming the AJ's decision.

463

00:31:58.395 --> 00:32:01.415

The appellant's argument regarding OCMs authority pursuant

464

00:32:01.415 --> 00:32:04.775

to 1 38 A is contrary to the law under the law.

465

00:32:04.775 --> 00:32:05.935

The language is very clear,

466

00:32:06.355 --> 00:32:11.035

and the intent was that the, uh, app PE OCM has authority

467

00:32:11.255 --> 00:32:12.595

to inspect

468

00:32:13.255 --> 00:32:14.555

and to issue violations

469

00:32:14.615 --> 00:32:18.035

for unlicensed activity against any person regardless

470

00:32:18.035 --> 00:32:20.115

of whether or not that individual is licensed,

471

00:32:20.975 --> 00:32:22.875

if the activity is unlicensed activity

472

00:32:22.895 --> 00:32:25.035

and outside of the scope of the license issued,

473

00:32:25.585 --> 00:32:26.795

they are very well deemed

474

00:32:26.815 --> 00:32:29.035

to have been engaged in unlicensed activity under the

475

00:32:29.035 --> 00:32:30.075

ca cannabis law.

476

00:32:30.075 --> 00:32:33.315

Excuse me. Additionally, it was not error of law

477

00:32:33.315 --> 00:32:35.315

for the A LJ to impose a civil penalty

478

00:32:35.425 --> 00:32:36.795

because again,

479

00:32:36.795 --> 00:32:39.450

that section is also applicable to all persons.

480

00:32:40.095 --> 00:32:41.765

There was substantial evidence in the record

481

00:32:41.825 --> 00:32:44.005

to support the unlicensed activity, which again,

482

00:32:44.305 --> 00:32:45.645

is defined in the cannabis law,

483

00:32:45.645 --> 00:32:47.205

and does include activity outside the

484

00:32:47.205 --> 00:32:48.405

scope of an issued license.

485

00:32:50.035 --> 00:32:53.935

The A LJ did not retroactively apply regulatory standards

486

00:32:54.205 --> 00:32:55.935

because the guidance that was issued

487

00:32:56.025 --> 00:33:00.215

after the hearing was issued, explaining regulations

488

00:33:00.215 --> 00:33:03.215

that had already been in effect from December, 2023.

489

00:33:04.095 --> 00:33:05.485

There were no regulations

490

00:33:05.485 --> 00:33:07.325

or rules that were introduced in that guidance.

491

00:33:08.525 --> 00:33:10.425

The written recommendation was Shannon Advance

492

00:33:10.445 --> 00:33:12.145

and is available on the website

493

00:33:12.145 --> 00:33:13.745

and does further expand on the reasoning.

494

00:33:14.085 --> 00:33:15.425

I'm happy to answer any questions.

495

00:33:17.425 --> 00:33:19.815

Thank you. Any questions from the board?

496

00:33:22.195 --> 00:33:24.615

Seeing none, um, I will call for a vote.

497

00:33:24.755 --> 00:33:28.895

All in favor of resolution 2025 dash 58, uh,

498

00:33:28.995 --> 00:33:32.535

to accept the recommendation to affirm the AJ's decision.

499

00:33:33.315 --> 00:33:36.615

Um, please signify by saying aye. Aye. Aye. Aye. Aye.

500

00:33:37.975 --> 00:33:39.115

Motion carries.

501

00:33:40.215 --> 00:33:44.535

Um, before we, uh, get to the, um,

502

00:33:44.835 --> 00:33:48.375

office of Cannabis Management Report, um, uh, you'll note

503

00:33:48.375 --> 00:33:51.215

that the agenda doesn't have any PCA requests, uh,

504

00:33:51.235 --> 00:33:52.975

before the board, uh, for this month,

505

00:33:53.555 --> 00:33:55.735

and our next meeting will be till September.

506

00:33:56.515 --> 00:33:59.015

Uh, we wanted to let you know that we have every intention

507

00:33:59.235 --> 00:34:03.295

of going through those who have submitted those PCA requests

508

00:34:03.915 --> 00:34:06.935

on June 27th or earlier, um, and,

509

00:34:07.035 --> 00:34:08.775

and get all of those done as

510

00:34:08.795 --> 00:34:10.895

or as many of those done at the September meeting.

511

00:34:11.395 --> 00:34:13.135

Um, so that is our goal for those of you waiting

512

00:34:13.235 --> 00:34:16.175

for your PCA request to be considered by the, by the board,

513

00:34:16.875 --> 00:34:20.735

if you are among that cohort, um, we urge you

514

00:34:20.735 --> 00:34:22.815

to please be mindful of communication

515

00:34:22.815 --> 00:34:24.375

that may be coming from OCM

516

00:34:24.435 --> 00:34:27.255

to get your application ready, uh, for the board.

517

00:34:27.435 --> 00:34:29.255

Um, that way you won't be further delayed.

518

00:34:29.875 --> 00:34:31.935

Um, and if you submitted your PCA request

519

00:34:31.985 --> 00:34:34.375

after June 27th, know that

520

00:34:34.955 --> 00:34:38.735

the new PCA regs will be applicable to your request,

521

00:34:38.795 --> 00:34:42.215

and those will be considered hopefully shortly thereafter.

522

00:34:42.435 --> 00:34:43.855

Um, but we are very committed

523

00:34:44.195 --> 00:34:46.575

and the team is very, the OCM team is very committed

524

00:34:46.575 --> 00:34:49.055

to trying to move through those applications so that all

525

00:34:49.055 --> 00:34:52.575

of you can continue in, um, building your business, um,

526

00:34:52.745 --> 00:34:56.635

where you, um, where it's best for, for, for your, uh,

527

00:34:56.655 --> 00:34:57.675

for you and your partners.

528

00:34:58.495 --> 00:35:01.315

Um, so with that, I will pass it on to

529

00:35:01.865 --> 00:35:03.675

executive Director Fi. Yes.

530

00:35:04.215 --> 00:35:06.915

Uh, good after. Good morning. No, good morning everybody.

531

00:35:07.275 --> 00:35:08.355

Uh, thank you for being here.

532

00:35:08.675 --> 00:35:11.515

I will do a brief update on power score

533

00:35:11.655 --> 00:35:14.835

and then turn it to our policy team to discuss,

534

00:35:14.975 --> 00:35:15.995

uh, market update.

535

00:35:16.455 --> 00:35:18.435

Uh, this is just a final reminder, uh,

536

00:35:18.455 --> 00:35:20.395

to all licensees authorized to cultivate

537

00:35:20.395 --> 00:35:24.635

that your benchmark power score is due August 31st, 2025.

538

00:35:24.695 --> 00:35:26.515

So you have a little over a month to get that done.

539

00:35:26.895 --> 00:35:28.355

Uh, please be mindful of that date.

540

00:35:28.815 --> 00:35:31.715

We now have a series of brief tutorial videos posted

541

00:35:31.815 --> 00:35:34.275

to our YouTube page and a playlist, which you can access

542

00:35:34.295 --> 00:35:36.355

by clicking the QR code on the screen.

543

00:35:36.665 --> 00:35:38.205

It's hella small here,

544

00:35:38.465 --> 00:35:40.645

but, uh, the, the slide deck will be posted

545

00:35:40.985 --> 00:35:42.845

and you'll able to see the QR code that way.

546

00:35:43.545 --> 00:35:46.005

Uh, the three new tutorials are 15 minutes or less

547

00:35:46.005 --> 00:35:47.605

and cover how to set up your account

548

00:35:47.625 --> 00:35:49.925

and gather the data You'll need to enter how

549

00:35:49.925 --> 00:35:51.125

to enter your data into the system

550

00:35:51.265 --> 00:35:54.245

and how to interpret the results of your power score report.

551

00:35:55.025 --> 00:35:57.925

We also have a webinar recording available in the playlist

552

00:35:58.115 --> 00:35:59.405

that covers regulations

553

00:35:59.425 --> 00:36:02.165

and reporting timelines from our power score guidance

554

00:36:02.525 --> 00:36:05.125

document and a power score demonstration recording

555

00:36:05.275 --> 00:36:06.885

that walks you through the product.

556

00:36:07.355 --> 00:36:09.965

Finally, you can also access this playlist by going

557

00:36:09.965 --> 00:36:13.645

to OCMs Energy and Environmental Sustainability webpage.

558

00:36:13.715 --> 00:36:17.565

Easiest way to do that is Google, OCM and those words, uh,

559

00:36:17.585 --> 00:36:19.845

or the New York State Power Score landing page.

560

00:36:20.145 --> 00:36:21.685

If you have any questions, please do feel

561

00:36:21.685 --> 00:36:22.725

free to reach out to the office.

562

00:36:25.675 --> 00:36:28.415

You can also find other useful documents on the webpage

563

00:36:28.475 --> 00:36:30.295
as well, including power score

564

00:36:30.455 --> 00:36:31.615
Guidance and the data checklist.

565

00:36:32.355 --> 00:36:34.415
If you have questions about your account

566

00:36:34.595 --> 00:36:37.415
or need to help with the PowerScore platform, please,

567

00:36:37.415 --> 00:36:40.575
please reach out to the Resource Innovation Institute at

568

00:36:40.665 --> 00:36:43.615
powerscore@resourceinnovation.org.

569

00:36:43.995 --> 00:36:47.095
That's all one on the, on the latter half after the at.

570

00:36:47.115 --> 00:36:51.335
So I'll say it again, powerscore@resourceinnovation.org.

571

00:36:51.835 --> 00:36:53.815
If you have any questions about recording rules

572

00:36:53.875 --> 00:36:55.135
or required timelines,

573

00:36:55.195 --> 00:37:00.095
please contact the office at powercore@ocm.ny.gov.

574

00:37:00.465 --> 00:37:03.695
Thank you. And I will turn it to Kevin and Sarah.

575

00:37:03.975 --> 00:37:05.855

I believe they're here.

576

00:37:16.725 --> 00:37:18.875

Kevin, before you begin, I just wanna welcome a new member

577

00:37:18.875 --> 00:37:21.755

to the table, Simone Washington, our Chief Equity Officer.

578

00:37:21.975 --> 00:37:24.035

I'm so glad you're here today, um,

579

00:37:24.335 --> 00:37:26.155

and looking forward to all the work that you're doing

580

00:37:26.155 --> 00:37:28.275

and all the work you'll continue to do. Alright, Kevin.

581

00:37:28.705 --> 00:37:30.885

Alright. Hi everyone.

582

00:37:31.305 --> 00:37:33.725

Um, so this market update is going

583

00:37:33.725 --> 00:37:35.725

to be similar in structure to last month's.

584

00:37:35.725 --> 00:37:36.885

There are two sections.

585

00:37:37.505 --> 00:37:38.885

The first is a continuation

586

00:37:38.885 --> 00:37:40.885

of the licensing analysis from last month.

587

00:37:41.495 --> 00:37:43.525

We're gonna look at how many stores may open their

588

00:37:43.525 --> 00:37:44.765
doors and how long that takes.

589

00:37:45.345 --> 00:37:47.405
And then the second section is the core

590

00:37:47.405 --> 00:37:48.645
sales views we always show.

591

00:37:49.195 --> 00:37:51.695
Please stop me if anybody has any questions along the way.

592

00:37:55.055 --> 00:37:56.835
All right. I wanna start

593

00:37:56.855 --> 00:37:58.955
by reorienting everybody to where we left off.

594

00:37:59.655 --> 00:38:02.135
We now have 431 open

595

00:38:02.655 --> 00:38:04.375
au dispensaries in the state of New York.

596

00:38:04.745 --> 00:38:07.735
There are 575 entities that are licensed,

597

00:38:07.735 --> 00:38:11.535
but not yet open 960 that are pending or under review.

598

00:38:12.075 --> 00:38:13.815
And 3,518

599

00:38:14.115 --> 00:38:17.095
or 53% of the applications are in submitted status,

600

00:38:17.395 --> 00:38:18.495

and they have not yet been touched

601

00:38:20.375 --> 00:38:21.715
of those in a submitted status.

602

00:38:21.855 --> 00:38:23.755
Almost all of them are from the December queue.

603

00:38:24.745 --> 00:38:26.485
We continue to grow store counts steadily,

604

00:38:26.485 --> 00:38:27.685
but there's a lot in the pipeline

605

00:38:27.905 --> 00:38:29.405
and we have barely scratched the surface.

606

00:38:34.975 --> 00:38:37.385
Last month, we looked at how many potential dispensaries we

607

00:38:37.385 --> 00:38:38.705
could have if everybody was approved

608

00:38:38.765 --> 00:38:41.375
and everybody opened their doors this month.

609

00:38:41.395 --> 00:38:42.455
We wanna try to estimate

610

00:38:42.455 --> 00:38:43.775
how many of those are likely to open.

611

00:38:44.575 --> 00:38:47.075
To do this, we broke the application funnel into two parts.

612

00:38:47.835 --> 00:38:49.655
The first is review to office approval,

613

00:38:49.655 --> 00:38:50.735
which is the grant on the left.

614

00:38:51.405 --> 00:38:54.535
This looks the period covering the first time OCM touches

615

00:38:54.555 --> 00:38:56.735
the app through when the application either receives

616

00:38:56.735 --> 00:38:58.295
provisional status or is recommended

617

00:38:58.295 --> 00:38:59.735
for approval, whichever comes first.

618

00:39:01.155 --> 00:39:03.215
For the November queue, this process took about

619

00:39:03.235 --> 00:39:04.775
182 days on average.

620

00:39:05.315 --> 00:39:07.015
For many applicants, it was shorter than this,

621

00:39:07.555 --> 00:39:09.255
but a few have taken a very long time.

622

00:39:10.465 --> 00:39:14.085
83.7% of decided applications were approved.

623

00:39:15.985 --> 00:39:17.725
The second part of the funnel is office

624

00:39:18.005 --> 00:39:19.045
approval through store openings.

625

00:39:19.475 --> 00:39:20.565

This is the graph on the right,

626

00:39:20.565 --> 00:39:22.125

which reflects all openings to date.

627

00:39:23.065 --> 00:39:25.805

The average amount of time this took was about 115 days

628

00:39:26.275 --> 00:39:27.965

similar to the previous step in the funnel.

629

00:39:28.155 --> 00:39:30.005

Many applications open, oh,

630

00:39:30.005 --> 00:39:31.365

many applicants open fairly quickly,

631

00:39:31.545 --> 00:39:32.805

but a few have taken a long time.

632

00:39:34.295 --> 00:39:35.405

Based on analysis

633

00:39:35.405 --> 00:39:37.405

of the provisionally licensed doors approaching their

634

00:39:37.565 --> 00:39:38.605

deadline to find locations.

635

00:39:38.945 --> 00:39:41.165

We estimate that 76.3%

636

00:39:41.185 --> 00:39:42.885

of office approved locations will open.

637

00:39:43.425 --> 00:39:47.005

Market conditions could alter this over time, uh, just

638

00:39:47.105 --> 00:39:51.685

as a heads up, like different queues, uh, I guess, uh,

639

00:39:52.825 --> 00:39:54.655

could have different conditions that they're dealing in.

640

00:39:54.675 --> 00:39:56.645

As we have more saturation,

641

00:39:56.645 --> 00:39:58.005

as we get deeper into the queues,

642

00:39:58.145 --> 00:39:59.925

we can't necessarily see if that'll hold,

643

00:39:59.925 --> 00:40:01.605

but that's the information that we have today.

644

00:40:02.825 --> 00:40:06.565

Um, so this means in total we estimate 63.9%

645

00:40:06.565 --> 00:40:07.845

of applications will open

646

00:40:08.065 --> 00:40:10.325

and then it will take about 11 months once touched on

647

00:40:10.325 --> 00:40:10.645

average,

648

00:40:15.275 --> 00:40:17.205

this slide takes the assumptions from the p prior,

649

00:40:17.375 --> 00:40:18.765

prior slide and applies them

650

00:40:18.765 --> 00:40:20.525

to the full retail December queue.

651

00:40:21.055 --> 00:40:24.965

There are 3,664 retail applications in the December queue,

652

00:40:25.185 --> 00:40:27.925

of which we expect 3067 to be approved

653

00:40:28.305 --> 00:40:30.245

and 2,340 to open.

654

00:40:31.065 --> 00:40:34.645

If we add in the 987 estimated openings from the card in

655

00:40:34.805 --> 00:40:38.965

November queues, that gives us an additional 3,327 stores on

656

00:40:38.965 --> 00:40:41.125

top of 431 stores open today.

657

00:40:45.045 --> 00:40:46.225

All right, this is gonna be a long one,

658

00:40:46.285 --> 00:40:47.425

but everyone bear with me.

659

00:40:48.155 --> 00:40:50.575

Uh, this is the slide where we put it all together.

660

00:40:51.045 --> 00:40:52.615

I'll draw your attention to the chart on the left.

661

00:40:53.105 --> 00:40:54.775

There are a number of moving pieces I'll walk you

662

00:40:54.775 --> 00:40:56.375

through here, but this is essentially

663

00:40:56.375 --> 00:40:57.935

where we modeled the decision over time.

664

00:40:58.885 --> 00:41:00.595

First off, we know from the previous slide

665

00:41:00.595 --> 00:41:04.355

that across all queues, we estimate 3,327 new stores,

666

00:41:04.915 --> 00:41:06.395

assuming a fully reviewed December queue.

667

00:41:07.265 --> 00:41:09.085

The bars along the bottom of this chart show

668

00:41:09.185 --> 00:41:11.205

how we project these stores will open over time,

669

00:41:12.185 --> 00:41:14.605

we assume 24 stores per month for the next few years.

670

00:41:14.955 --> 00:41:17.245

This is based on the average store openings to date,

671

00:41:18.265 --> 00:41:19.405

we modeled in a ramp of up

672

00:41:19.405 --> 00:41:20.885

to 40 stores per month in the out years

673

00:41:20.945 --> 00:41:24.285

to reflect less complicated December few applications

674

00:41:24.505 --> 00:41:26.525

and fewer supply side licenses to process.

675

00:41:26.795 --> 00:41:28.165

This may be an aggressive assumption.

676

00:41:28.985 --> 00:41:31.235

This puts our last December Q store opening in March

677

00:41:31.235 --> 00:41:32.275

of 2033.

678

00:41:34.155 --> 00:41:35.535

The second thing I wanna call your attention

679

00:41:35.535 --> 00:41:36.895

to is the black line on the chart.

680

00:41:37.405 --> 00:41:39.335

This is the cumulative store count over time.

681

00:41:39.675 --> 00:41:42.495

As you can see, it goes from today's 431 stores through

682

00:41:42.495 --> 00:41:44.095

as many as 3,700 stores.

683

00:41:45.315 --> 00:41:47.135

The final thing I want you to look at is the red area.

684

00:41:47.485 --> 00:41:49.295

This is the potential market strain zone.

685

00:41:49.765 --> 00:41:51.615

This is the point in terms of store count,

686

00:41:51.665 --> 00:41:54.455

where New York could start to see store on profitability,

687

00:41:55.055 --> 00:41:57.295

closures, price collapse, and equity failure.

688

00:41:58.045 --> 00:42:00.105

The market strain zone is not a precise forecast.

689

00:42:00.245 --> 00:42:02.265

We won't know where this truly is until we hit it.

690

00:42:03.075 --> 00:42:04.375

It is a symbolic threshold,

691

00:42:04.395 --> 00:42:06.135

an infor an informed estimate based

692

00:42:06.135 --> 00:42:07.215

on what we have seen in benchmark.

693

00:42:07.725 --> 00:42:11.375

Benchmark states like Oregon, Colorado, Michigan,

694

00:42:11.705 --> 00:42:14.055

Washington, and Massachusetts adjusted

695

00:42:14.075 --> 00:42:15.495

for New York's population density.

696

00:42:16.785 --> 00:42:18.685

We placed it at around 1700 stores,

697

00:42:18.695 --> 00:42:20.045

which mirrors the average density

698

00:42:20.145 --> 00:42:21.285

of the states mentioned above.

699

00:42:22.805 --> 00:42:24.225

We don't know where this line actually is,

700

00:42:24.225 --> 00:42:25.265

but you can probably assume

701

00:42:25.265 --> 00:42:26.505

that the higher store count goes,

702

00:42:26.725 --> 00:42:28.065

the more likely it is that we will get there.

703

00:42:29.055 --> 00:42:30.525

Based on our licensing forecast,

704

00:42:30.585 --> 00:42:33.205

New York could reach the potential market strain zone in

705

00:42:33.205 --> 00:42:34.565

January of 2029.

706

00:42:35.195 --> 00:42:36.565

This is more than four years

707

00:42:37.025 --> 00:42:39.685

before we would be through a fully reviewed December queue,

708

00:42:40.145 --> 00:42:43.445

uh, in which time we would open about 2000 more stores in

709

00:42:43.445 --> 00:42:45.885

that four years potentially into an already strained market.

710

00:42:48.115 --> 00:42:50.795

I just wanna, uh, flag for the previous slide.

711

00:42:51.175 --> 00:42:54.235

We do still require the board to review some of

712

00:42:54.235 --> 00:42:55.395

what we're putting out there in terms

713
00:42:55.395 --> 00:42:57.995
of the information relative to December queue, so

714
00:42:57.995 --> 00:43:01.395
that this is not to say this is a final or determined number

715
00:43:01.935 --> 00:43:04.195
or a fi or totally accurate number in terms of

716
00:43:04.195 --> 00:43:05.395
what will end, end up happening.

717
00:43:05.395 --> 00:43:07.795
This is just to give information for folks about

718
00:43:07.795 --> 00:43:09.715
how we're looking at things overall.

719
00:43:09.855 --> 00:43:12.155
But again, that the direction

720
00:43:12.155 --> 00:43:13.995
around the December queue will come from the board.

721
00:43:13.995 --> 00:43:15.195
It will not come from OCM,

722
00:43:15.305 --> 00:43:16.305
Correct? Yeah. This is

723
00:43:16.305 --> 00:43:19.235
if the past holds and goes into the future.

724
00:43:19.385 --> 00:43:21.835
Just a projection, not the determination. Thank you.

725
00:43:24.145 --> 00:43:25.675

Okay. Just gonna hammer it home here.

726

00:43:26.255 --> 00:43:29.315

Uh, so why market strain could be hard to course correct.

727

00:43:30.065 --> 00:43:32.635

Over half of all applications are still awaiting review.

728

00:43:32.925 --> 00:43:35.715

Submission to opening takes 12 to 18 months on average,

729

00:43:36.215 --> 00:43:38.195

and once granted cannot be undone.

730

00:43:38.765 --> 00:43:41.235

After that, we still need to observe market performance

731

00:43:41.235 --> 00:43:42.315

to assess market health.

732

00:43:42.585 --> 00:43:43.955

This takes time to unfold.

733

00:43:44.875 --> 00:43:46.365

This means we will not see the impact

734

00:43:46.365 --> 00:43:48.405

of new licenses in real time and potentially

735

00:43:48.405 --> 00:43:49.645

after it is too late to act.

736

00:43:50.405 --> 00:43:51.945

By the time we reach market strain,

737

00:43:52.005 --> 00:43:54.305

we could already be locked into licensing thousands

738

00:43:54.305 --> 00:43:55.425
of more applications.

739

00:43:59.745 --> 00:44:02.395
Okay, now just onto the normal sales update.

740

00:44:02.785 --> 00:44:03.795
I'll go through this one quick.

741

00:44:04.375 --> 00:44:07.675
So, sales for June came in at 142.2 million.

742

00:44:07.975 --> 00:44:10.115
Our best month to date for the year.

743

00:44:10.255 --> 00:44:13.075
So far, we are at 869.1 million

744

00:44:13.215 --> 00:44:14.715
and should reach 1 billion in sales

745

00:44:14.935 --> 00:44:17.275
for the year next month program to date,

746

00:44:17.295 --> 00:44:20.315
we are at one point, uh, nine, 1 billion in sales

747

00:44:20.335 --> 00:44:22.515
and should reach 2 billion in sales in the next month.

748

00:44:23.235 --> 00:44:27.165
Exciting stuff. More good news.

749

00:44:27.215 --> 00:44:29.445
Sales per store rose month over month for the first time

750

00:44:30.015 --> 00:44:31.850

since August of 20 of 2024.

751

00:44:32.415 --> 00:44:33.905

This is likely due to the ramping

752

00:44:33.905 --> 00:44:36.025

of mature stores more than offsetting the addition

753

00:44:36.025 --> 00:44:37.305

of new stores that are just opening.

754

00:44:39.825 --> 00:44:41.235

Okay, this is my last slide.

755

00:44:41.855 --> 00:44:44.425

This slide shows the average price of flower by state.

756

00:44:44.845 --> 00:44:47.105

New York has the highest price of all tracked markets.

757

00:44:47.775 --> 00:44:49.625

This is likely due to a multitude of factors,

758

00:44:49.655 --> 00:44:51.945

including our relative newness as a program.

759

00:44:52.725 --> 00:44:54.905

All of the highest price states are in newer markets,

760

00:44:55.285 --> 00:44:57.265

but price has compressed significantly in older

761

00:44:57.265 --> 00:44:58.545

markets as they've matured.

762

00:45:00.135 --> 00:45:02.625

What remains to be seen is whether our highest in the nation

763

00:45:02.625 --> 00:45:05.105

pricing is a function of legal consumers being comfortable

764

00:45:05.105 --> 00:45:07.105

paying more for cannabis as they historically have done,

765

00:45:07.105 --> 00:45:08.105

even during prohibition,

766

00:45:08.965 --> 00:45:11.545

or whether even despite dramatic growth seen to date,

767

00:45:11.605 --> 00:45:13.345

New York just hasn't yet experienced the

768

00:45:13.345 --> 00:45:14.665

price compression seen in other markets.

769

00:45:14.725 --> 00:45:16.945

As they've matured, we'll have a better sense of

770

00:45:16.945 --> 00:45:18.625

how this is trending as we get into September,

771

00:45:19.005 --> 00:45:20.905

and then the outdoor harvest season in the fall.

772

00:45:22.035 --> 00:45:24.055

That's it for me. Does anybody have any questions?

773

00:45:24.955 --> 00:45:28.045

Yeah, do you have any, Um, just a couple.

774

00:45:28.505 --> 00:45:33.005

Um, in one of the things that I was curious about, uh,

775

00:45:33.105 --> 00:45:35.965

in sort of an analysis for the future is do we

776

00:45:36.595 --> 00:45:41.555

have the ability to analyze, uh, what THC levels

777

00:45:41.895 --> 00:45:44.515

by what kind, like percentages of products at different,

778

00:45:45.295 --> 00:45:48.155

at different THC levels that are selling across the market?

779

00:45:49.405 --> 00:45:51.625

Not currently given the data that we have,

780

00:45:51.725 --> 00:45:54.145

but we hope to be able to augment our data to be able to,

781

00:45:54.705 --> 00:45:57.385

Would the seed to sale implementation help that or not?

782

00:45:57.495 --> 00:45:58.545

Potentially. Okay.

783

00:45:58.925 --> 00:46:02.505

And then getting back to the sort of sat saturation

784

00:46:02.565 --> 00:46:04.065

or, uh, strain.

785

00:46:04.205 --> 00:46:05.905

Mar strain is the word I guess we're using.

786

00:46:06.245 --> 00:46:09.105

Uh, question is, um,

787

00:46:10.495 --> 00:46:12.945

that obviously is affected in some ways by

788

00:46:12.945 --> 00:46:14.425
where the stores are located.

789

00:46:14.425 --> 00:46:18.225
Obviously, if we end up, it seems like a, a reason why,

790

00:46:19.515 --> 00:46:22.615
um, we need to focus even more on

791

00:46:23.305 --> 00:46:26.735
where we have room to grow, um, the market.

792

00:46:27.515 --> 00:46:29.695
Uh, so that would be something that I, you know,

793

00:46:29.695 --> 00:46:32.935
looking again at where are, where are we, where do we have

794

00:46:33.655 --> 00:46:37.175
regional discrepancies where there's actually potential,

795

00:46:37.485 --> 00:46:39.215
more potential for growth rather.

796

00:46:39.235 --> 00:46:42.055
And other areas where strain might, some areas strain,

797

00:46:42.055 --> 00:46:43.695
might hit earlier, some that might hit later.

798

00:46:44.425 --> 00:46:45.615
Completely agree. And

799

00:46:45.615 --> 00:46:47.095
that's definitely something we could look into

800

00:46:47.095 --> 00:46:48.815

in, uh, future meetings. Thank

801

00:46:48.815 --> 00:46:49.815

You.

802

00:46:50.995 --> 00:46:52.455

Um, I have a question.

803

00:46:52.755 --> 00:46:56.335

Um, if you're yet seeing the impact of the economy

804

00:46:56.995 --> 00:46:59.175

and what's happening at the federal level

805

00:46:59.995 --> 00:47:01.815

on the cannabis market here in New York?

806

00:47:03.045 --> 00:47:04.665

Not a whole lot yet.

807

00:47:04.695 --> 00:47:06.385

From my perspective, um,

808

00:47:07.535 --> 00:47:09.815

I maybe would've said something different a couple

809

00:47:09.815 --> 00:47:13.075

of months ago, but it seems like, um, we're starting

810

00:47:13.075 --> 00:47:14.435

to see things rebound a little bit,

811

00:47:14.435 --> 00:47:16.115

which makes me think it has less to do with kind

812

00:47:16.115 --> 00:47:17.355

of the macroeconomic conditions

813

00:47:17.355 --> 00:47:19.315

and more to do with just kind of, uh,

814

00:47:20.165 --> 00:47:23.315

store portfolio dynamics, just so as like new stores come on

815

00:47:23.315 --> 00:47:24.915

and ramp and all that stuff.

816

00:47:25.155 --> 00:47:26.675

I think that's probably more,

817

00:47:27.695 --> 00:47:30.045

those drivers are stronger in our market than I think like

818

00:47:30.045 --> 00:47:32.205

macroeconomics are at the moment. Okay.

819

00:47:32.515 --> 00:47:34.405

I'll just add to that. I think it depends on

820

00:47:34.405 --> 00:47:36.245

where you are in the supply chain also.

821

00:47:36.245 --> 00:47:38.605

Mm-hmm. I know having, um, talked to

822

00:47:38.605 --> 00:47:40.445

and been out to see cultivators, they're starting

823

00:47:40.445 --> 00:47:43.365

to see increases in, in products that they normally use

824

00:47:43.425 --> 00:47:45.445

for cultivation, including processors.

825

00:47:45.905 --> 00:47:47.845

Uh, I think when you think about, you know, vapes

826

00:47:47.845 --> 00:47:49.805

and those parts are coming from often China

827

00:47:49.865 --> 00:47:52.125

or overseas, um, there, they're,

828

00:47:52.125 --> 00:47:53.365

they're seeing some of the squeeze there.

829

00:47:53.425 --> 00:47:54.765

So I really think it depends on

830

00:47:54.765 --> 00:47:56.165

where you are in the ecosystem.

831

00:47:56.345 --> 00:47:58.685

But, you know, I've heard a lot of conversation about it,

832

00:47:58.685 --> 00:48:01.245

and one thing that I flagged, uh, for Kevin

833

00:48:01.305 --> 00:48:03.925

and co um, coming out of a briefing, um,

834

00:48:04.635 --> 00:48:07.885

from the governor on economic health, uh, of New York is

835

00:48:07.885 --> 00:48:09.605

what is it this, what is, what does it do to,

836

00:48:09.635 --> 00:48:10.965

what does what's happening right now

837

00:48:10.985 --> 00:48:12.165

do to discretionary spending?

838

00:48:12.165 --> 00:48:13.885

Mm-hmm. What does that do to personal income?

839

00:48:13.945 --> 00:48:15.605

And so I think we may start to see things,

840

00:48:15.705 --> 00:48:17.685

but I, like Kevin said, on the, on the retail

841

00:48:17.685 --> 00:48:19.965

and consumer side, um, nothing quite yet.

842

00:48:20.655 --> 00:48:22.795

And have we seen store closures yet?

843

00:48:24.005 --> 00:48:25.985

Not, uh, not that I've seen yet. No.

844

00:48:28.615 --> 00:48:31.255

Thank you. Anything else?

845

00:48:34.415 --> 00:48:37.295

Cool. Okay.

846

00:48:37.355 --> 00:48:39.535

Uh, last point for everybody.

847

00:48:39.915 --> 00:48:43.935

Uh, the office has just put out a cultivator survey.

848

00:48:44.145 --> 00:48:46.615

We've emailed it to all of the relevant licensees.

849

00:48:47.315 --> 00:48:49.415

Um, basically we, the data

850

00:48:49.415 --> 00:48:51.695

that we're collecting here is gonna help us, uh, kind

851

00:48:51.695 --> 00:48:54.255

of augment some of the stuff we looked at last month around,

852

00:48:54.395 --> 00:48:56.455

um, license capacity, understanding

853

00:48:56.455 --> 00:48:58.375

how much people are actually utilizing, what they plan

854

00:48:58.375 --> 00:49:00.535

to utilize, who's operational and who's not.

855

00:49:00.835 --> 00:49:03.135

So I just encourage everybody to please check your emails

856

00:49:03.195 --> 00:49:04.295

and please take the survey.

857

00:49:04.525 --> 00:49:07.105

It'd be very helpful for us. Thanks.

858

00:49:12.035 --> 00:49:13.605

This Ju this is

859

00:49:13.625 --> 00:49:14.625

Julius.

860

00:49:15.145 --> 00:49:17.725

Now we will move to the, uh, c update.

861

00:49:17.825 --> 00:49:18.965

I'm gonna welcome Julius.

862

00:49:29.655 --> 00:49:31.835

All right. Uh, good morning everyone. Good morning board.

863

00:49:31.835 --> 00:49:32.955

My name is Julius Cara.

864

00:49:33.415 --> 00:49:36.115

Uh, I'm on the social economic equity team here at OCM.

865

00:49:36.415 --> 00:49:38.155

Um, please. Next slide.

866

00:49:44.235 --> 00:49:46.015

Oh, you control It. Oh, sorry. You're driving.

867

00:49:46.755 --> 00:49:51.335

So used the, uh, the New York one. Apologize. Um, okay.

868

00:49:51.335 --> 00:49:54.935

So today's, uh, um, licensee licenses

869

00:49:54.935 --> 00:49:58.015

that were passed today, 62% of all adult use licenses

870

00:49:58.015 --> 00:50:02.735

that were issued today are c Um, 56%

871

00:50:03.075 --> 00:50:06.775

of those, uh, that were issued today we'll see are,

872

00:50:06.775 --> 00:50:08.095

uh, minority owned businesses.

873

00:50:08.515 --> 00:50:10.815

Uh, 56% are woman owned businesses,

874

00:50:11.365 --> 00:50:13.775

16% are from communities

875

00:50:13.775 --> 00:50:15.215

that have been disproportionately impacted,

876

00:50:15.715 --> 00:50:18.335

and 3% are, uh, service disabled veterans

877

00:50:18.595 --> 00:50:21.295

and 3% are distressed farmers.

878

00:50:22.195 --> 00:50:24.215

Um, these, these numbers continue

879

00:50:24.215 --> 00:50:28.365

to demonstrate the diversity in our, uh, license packages,

880

00:50:28.785 --> 00:50:30.645

and I think it's just gonna continue to show that

881

00:50:30.905 --> 00:50:32.765

how we committed the offices to equity.

882

00:50:33.235 --> 00:50:34.725

Also, please note, um, some

883

00:50:34.725 --> 00:50:37.485

of these licenses may be counted multiple times, uh,

884

00:50:37.485 --> 00:50:41.125

if they are approved for multiple types of C categories.

885

00:50:42.945 --> 00:50:45.395

Okay, so this is, uh, c stats, uh,

886

00:50:45.395 --> 00:50:48.835

overall meaning since the inception of the program, 56%

887

00:50:48.835 --> 00:50:52.315

of all adult use licenses issued are c owned.

888

00:50:53.015 --> 00:50:56.945

Um, of 47% are minority owned businesses.

889

00:50:56.995 --> 00:50:59.305

56% are women-owned businesses.

890

00:50:59.665 --> 00:51:02.505

14% are communities that have been to sports impacted.

891

00:51:03.275 --> 00:51:06.025

7% are services disabled veterans

892

00:51:06.165 --> 00:51:08.265

and 7% are distressed farmers.

893

00:51:08.415 --> 00:51:09.585

Once again, uh,

894

00:51:09.625 --> 00:51:13.185

licenses may be counted multiple times if they are approved

895

00:51:13.565 --> 00:51:16.265

for multiple types of C categories.

896

00:51:17.605 --> 00:51:20.025

And now we have our c across the supply chain slide.

897

00:51:20.365 --> 00:51:24.025

Um, 39% of all of our adult use, uh,

898

00:51:24.385 --> 00:51:28.305

cultivators are c 40% of all of our adult use.

899

00:51:28.395 --> 00:51:29.705

Processors are C.

900

00:51:30.155 --> 00:51:33.665

47% of our adult use distributors are C

901

00:51:34.195 --> 00:51:35.945

59% of our adult use.

902

00:51:36.085 --> 00:51:39.025

Uh, micro businesses are c uh, 79%

903

00:51:39.025 --> 00:51:42.825

of our adult use retail dispensaries are c once again shown

904

00:51:42.825 --> 00:51:46.265

in diversity of our license across the supply licenses

905

00:51:46.265 --> 00:51:49.105

across the supply chain, and see how c uh, are,

906

00:51:49.125 --> 00:51:50.705

is represented across the supply chain.

907

00:51:51.725 --> 00:51:52.985

Um, and last

908

00:51:52.985 --> 00:51:57.225

but not least, uh, the C team has issued

909

00:51:57.825 --> 00:51:59.825

a technical assistance and incubation survey.

910

00:52:00.485 --> 00:52:02.905

So we are concern the conducting the short surveys

911

00:52:02.905 --> 00:52:05.505

to better understand the current landscape, uh,

912

00:52:05.505 --> 00:52:07.745

around cannabis incubation and education.

913

00:52:08.325 --> 00:52:11.985

Um, we are looking to reach out to, uh,

914

00:52:11.985 --> 00:52:13.545

community-based organizations, folks

915

00:52:13.545 --> 00:52:14.945

that have their own incubation services,

916

00:52:15.015 --> 00:52:17.625

education institution, anybody

917

00:52:17.625 --> 00:52:19.665

that's doing any cannabis related work when it comes

918

00:52:19.665 --> 00:52:20.745

to incubation, when it comes

919

00:52:20.745 --> 00:52:22.345

to training, we wanna hear from you.

920

00:52:22.345 --> 00:52:24.025

We wanna get your feedback so that we can,

921

00:52:24.025 --> 00:52:27.305

the better form us to see how we can help and support you.

922

00:52:27.605 --> 00:52:29.465

Um, this is a very important survey

923

00:52:29.725 --> 00:52:31.545

and if you are, you know, doing any work

924

00:52:31.805 --> 00:52:34.025

around the cannabis space, even if you, um,

925

00:52:34.205 --> 00:52:36.425

may not be doing anything, uh, directly,

926

00:52:36.425 --> 00:52:39.785

but you are helping folks, I think you should fill this out.

927

00:52:39.855 --> 00:52:42.985

Help us out to better inform how we can develop our programs

928

00:52:42.985 --> 00:52:44.345

and make sure that we're reaching the right people

929

00:52:44.345 --> 00:52:45.985

and we're being as targeted as we can.

930

00:52:46.245 --> 00:52:48.425

Uh, the QR code is up on the screen as you see,

931

00:52:48.445 --> 00:52:51.065

so please give it a scan if you haven't done so already.

932

00:52:51.645 --> 00:52:54.225

Um, and we really appreciate getting

933

00:52:54.225 --> 00:52:56.585

your feedback so we can move forward. Julius,

934

00:52:56.585 --> 00:52:58.385

For how long is the, uh, survey open?

935

00:52:59.405 --> 00:53:03.825

Um, I believe the survey is open. I can get that to you.

936

00:53:04.045 --> 00:53:08.185

Uh, one second. We'll come back to it. Yeah, absolutely.

937

00:53:09.385 --> 00:53:10.745

Absolutely. I get that to you right away.

938

00:53:10.765 --> 00:53:12.425

Uh, in, in the meantime, any questions from the board?

939

00:53:12.445 --> 00:53:13.105

Any other questions?

940

00:53:18.595 --> 00:53:20.845

Okay. All right. I'll get that to you in one second.

941

00:53:20.845 --> 00:53:22.805

Okay, great. Alright, thank you so much. Thank you.

942

00:53:25.505 --> 00:53:27.925

Oh, sorry for another month. Oh, another month.

943

00:53:27.925 --> 00:53:30.965

Another month. Sorry. Okay, lovely. Alright, thanks Julia.

944

00:53:30.965 --> 00:53:33.815

Alright, thank you. Back to Chair

945

00:53:33.815 --> 00:53:34.815

Garcia. All right, fantastic.

946

00:53:34.815 --> 00:53:37.855

So now we're on to, um, the part

947

00:53:37.855 --> 00:53:39.935

of the agenda that I know a lot of you're here for

948

00:53:40.315 --> 00:53:42.095

and that is the, uh, public comment.

949

00:53:42.795 --> 00:53:46.215

Um, as you proceed with this, um, please remember

950

00:53:46.215 --> 00:53:48.055

that this is an opportunity for the public

951

00:53:48.115 --> 00:53:49.215

to address the board.

952

00:53:49.675 --> 00:53:52.615

Uh, we will not be answering questions, uh,

953

00:53:52.615 --> 00:53:54.735

but we will be noting your questions and concerns

954

00:53:54.735 --> 00:53:56.975

and attempt to follow up, uh, where appropriate.

955

00:53:57.405 --> 00:53:59.335

Each commenter will have no more than two minutes

956

00:53:59.515 --> 00:54:02.335

to speak if you submit comments electronically,

957

00:54:02.385 --> 00:54:05.335

those will be captured in the meeting minutes, um,

958

00:54:05.915 --> 00:54:07.415

and will be posted on the website when

959

00:54:07.415 --> 00:54:08.455

the minutes are are posted.

960

00:54:08.995 --> 00:54:10.455

Um, and with that we're gonna begin

961

00:54:10.715 --> 00:54:12.135

and who's our timekeeper today?

962

00:54:15.165 --> 00:54:18.465

That's an excellent question. Just keeping time. I can,

963

00:54:18.725 --> 00:54:19.725

We can keep time.

964

00:54:20.575 --> 00:54:23.585

I'll do, um Oh, okay.

965

00:54:24.535 --> 00:54:25.745

Alright. Thank you.

966

00:54:26.155 --> 00:54:27.625

Thank you. So our timekeepers over there,

967

00:54:27.625 --> 00:54:30.025

please keep your eye on what's her name?

968

00:54:30.275 --> 00:54:32.425

Kayla Kalyn. Thank you so much Kalyn.

969

00:54:32.685 --> 00:54:34.265

Um, and remember you only have two minutes.

970

00:54:34.525 --> 00:54:37.345

Um, so with that we will start with Margaret, Nicole

971

00:54:37.525 --> 00:54:40.305

and wind Bertran.

972

00:54:40.725 --> 00:54:42.145

Um, be ready to come up

973

00:54:42.145 --> 00:54:44.545

after uh, yeah, the mic's right here.

974

00:54:45.045 --> 00:54:46.345

You can come, you can come closer.

975

00:54:46.345 --> 00:54:48.465

You can grab a chair, sit up right there. So you're in eye.

976

00:54:48.545 --> 00:54:49.545

Eyesight.

977

00:54:51.525 --> 00:54:54.605

I think you should come closer here so she can see. Yeah,

978

00:54:55.915 --> 00:54:57.375

You can camp at the end of the table. The

979

00:54:57.375 --> 00:55:00.065

Speakers need to see you, so Thank you.

980

00:55:06.845 --> 00:55:09.745

Go ahead. Hi, I'm here today to ask

981

00:55:09.775 --> 00:55:12.705

that you honor your assurances and move the trajectory.

982

00:55:13.005 --> 00:55:15.225

For those of us who have been patiently waiting

983

00:55:15.285 --> 00:55:16.985

for indoor cultivation license.

984

00:55:17.725 --> 00:55:20.345

The administrative procedures act as in rules.

985

00:55:20.805 --> 00:55:23.625

You have deviated from the left legislation

986

00:55:23.685 --> 00:55:28.585

and intent has left the OCM and CCB as legislators.

987

00:55:29.245 --> 00:55:30.785

The impact of your initiative

988

00:55:30.885 --> 00:55:32.585
and practice must be challenged.

989

00:55:32.615 --> 00:55:35.985
This is a prevalent question, questionable pattern

990

00:55:36.085 --> 00:55:39.345
and practice when you deviate the mandate you left when an

991

00:55:39.615 --> 00:55:41.265
unregulated toxic market,

992

00:55:41.715 --> 00:55:45.065
which is the expanded the illicit market beyond

993

00:55:45.065 --> 00:55:47.585
where news news generally stood,

994

00:55:48.645 --> 00:55:53.105
we have not sat ably, I'm sorry, let me go back.

995

00:55:53.435 --> 00:55:54.465
There is no order.

996

00:55:54.735 --> 00:55:57.945
More people are licensed today who have avoided any kind

997

00:55:57.945 --> 00:55:59.025
of queuing system.

998

00:55:59.025 --> 00:56:02.705
They have not sat irreparably in a manipulated system

999

00:56:02.845 --> 00:56:06.585
or heard empty promises of an expedited order.

1000

00:56:07.255 --> 00:56:08.705

It's most of this audience

1001

00:56:09.245 --> 00:56:11.425

who have felt the arbitrary leanings.

1002

00:56:11.815 --> 00:56:14.345

This is a true byproduct of your design.

1003

00:56:14.815 --> 00:56:18.305

When the chair poses a question about converting outdoor

1004

00:56:18.575 --> 00:56:22.145

growers to indoors and is told that there will be little

1005

00:56:22.325 --> 00:56:25.685

or no impact to the people who are in the December queue,

1006

00:56:26.235 --> 00:56:31.085

it's a shame misrepresentation when the next phrase jumps

1007

00:56:31.085 --> 00:56:35.405

right to a saturated market, the statements are erroneous

1008

00:56:35.745 --> 00:56:38.645

and a stranglehold on us continues by design.

1009

00:56:39.305 --> 00:56:44.125

Yes, trade groups and pharma seem to have your voice

1010

00:56:44.985 --> 00:56:47.405

and the voice that counts and they listen

1011

00:56:47.585 --> 00:56:50.605

and they revert back to the mission you were charged.

1012

00:56:51.625 --> 00:56:53.805

The equity has circled the drill.

1013

00:56:55.505 --> 00:56:59.525

I'm asking you to take this hiatus in um, box

1014

00:57:00.225 --> 00:57:02.405

to go back to the legislation.

1015

00:57:02.965 --> 00:57:07.205

I implore you and crosswalk what's happening today to

1016

00:57:07.205 --> 00:57:11.365

what the legislation states my legislation.

1017

00:57:12.145 --> 00:57:15.525

My copy of it looks like I trained three dogs,

1018

00:57:16.105 --> 00:57:17.445

two dogs have eaten it.

1019

00:57:18.115 --> 00:57:22.885

I've dogeared it 'cause I followed it so succinctly.

1020

00:57:23.845 --> 00:57:27.285

I will be glad to point to those items if you ask me to.

1021

00:57:27.765 --> 00:57:30.685

I need your help. We've been doing this now for years

1022

00:57:31.275 --> 00:57:32.645

with empty promises

1023

00:57:32.745 --> 00:57:36.845

and we are imploring you to let us get out of the gate.

1024

00:57:38.225 --> 00:57:39.225

Thank you,

1025

00:57:40.335 --> 00:57:42.635

Uh, Windberg Tran next and uh,

1026

00:57:42.635 --> 00:57:45.645
after them, uh, Kenneth Seligson.

1027

00:57:47.285 --> 00:57:49.055
Sure. You could give it

1028

00:57:49.055 --> 00:57:50.455
to Nick Perry right here on the front.

1029

00:57:51.165 --> 00:57:52.165
Thank you so much.

1030

00:57:53.075 --> 00:57:55.775
Hi, good morning. My comment just uh,

1031

00:57:55.775 --> 00:57:57.095
before my time starts, please.

1032

00:57:57.195 --> 00:58:00.775
My comment is based on the micro type licenses in the

1033

00:58:01.095 --> 00:58:03.495
December queue because my understanding is

1034

00:58:03.495 --> 00:58:06.375
that the mentioning of the review of the December queue

1035

00:58:06.395 --> 00:58:09.695
by the board today is an exclusion of the retail

1036

00:58:09.755 --> 00:58:12.535
and micro applicants related to a current injunction.

1037

00:58:14.365 --> 00:58:17.425
My name is Wendy Bertran and I'm not only an RN

1038

00:58:17.845 --> 00:58:19.345
and certified cannabis nurse

1039

00:58:19.445 --> 00:58:22.145
who holds a New York state hemp retail license,

1040

00:58:22.845 --> 00:58:25.345
but I am also a micro business applicant,

1041

00:58:25.665 --> 00:58:27.265
O-C-M-M-I-C-R

1042

00:58:27.685 --> 00:58:31.265
2 0 2 3 0 0 0 8 0 6

1043

00:58:31.575 --> 00:58:32.705
from the December queue.

1044

00:58:32.895 --> 00:58:34.145
Once again, I stand

1045

00:58:34.145 --> 00:58:36.945
before you today, not just as an applicant,

1046

00:58:37.245 --> 00:58:40.545
but as someone who grew up in a community disproportionately

1047

00:58:40.945 --> 00:58:43.065
impacted by cannabis prohibition.

1048

00:58:43.405 --> 00:58:46.985
And as a proud recipient of OCMs SEA designation

1049

00:58:47.895 --> 00:58:49.145
created specifically

1050

00:58:49.165 --> 00:58:51.865

to ensure equity is more than a buzzword,

1051

00:58:52.365 --> 00:58:54.865

but a real living mission in New York

1052

00:58:54.865 --> 00:58:56.305

state's cannabis industry.

1053

00:58:57.205 --> 00:58:58.785

It is deeply disheartening

1054

00:58:59.015 --> 00:59:02.385

that while applicants like myself, meaning those meant

1055

00:59:02.385 --> 00:59:03.545

to be prioritized

1056

00:59:04.005 --> 00:59:07.865

and are still waiting even a review of our applications,

1057

00:59:08.275 --> 00:59:10.705

while the larger ros MSOs

1058

00:59:10.885 --> 00:59:15.585

and financially sound general applicants have already

1059

00:59:15.945 --> 00:59:18.025

received both reviews and licenses.

1060

00:59:18.655 --> 00:59:20.065

This isn't just about fairness,

1061

00:59:20.615 --> 00:59:22.045

it's about about honoring the promise

1062

00:59:22.155 --> 00:59:23.645

that equity would come first.

1063

00:59:24.155 --> 00:59:27.845

It's about not turning our backs on the very communities

1064

00:59:27.905 --> 00:59:28.965

and individuals.

1065

00:59:29.275 --> 00:59:31.325

This initiative was built to uplift.

1066

00:59:32.005 --> 00:59:33.925

I know that the OCM of ca,

1067

00:59:34.305 --> 00:59:37.085

the OCM is doing its best under pressure

1068

00:59:37.105 --> 00:59:40.805

and navigating what continues to be uncharted borders

1069

00:59:40.915 --> 00:59:42.525

because of the current injunction.

1070

00:59:43.065 --> 00:59:46.965

But to skip over the December, 2023 micro Q

1071

00:59:48.315 --> 00:59:51.765

without its proper review would be an insult to injury

1072

00:59:52.025 --> 00:59:54.965

and a serious miscarriage of justice to a society

1073

00:59:55.075 --> 00:59:58.285

that has already carried that burden for so long.

1074

00:59:59.835 --> 01:00:04.305

Um, also sidebar, it's very hot out today,

1075

01:00:04.605 --> 01:00:07.345

so please check on your elderly and loved ones.

1076

01:00:07.995 --> 01:00:11.945

Thank you. Thank you. Kenneth SSON, followed by Nicola.

1077

01:00:12.085 --> 01:00:15.225

Um, forgive me, uh, shival. Val,

1078

01:00:16.735 --> 01:00:17.735

Good morning. My name

1079

01:00:17.735 --> 01:00:22.105

is Kenson and I, I'm counsel for STH Lord TD Inc.

1080

01:00:22.305 --> 01:00:25.705

A licensed can dispensary located at 3 81 fifth

1081

01:00:25.845 --> 01:00:26.865

Ave in Manhattan.

1082

01:00:27.685 --> 01:00:29.425

My client received their final approval

1083

01:00:29.485 --> 01:00:32.465

and opened just four months ago on April 2nd of this year.

1084

01:00:33.245 --> 01:00:36.345

I'm here today to respectfully oppose the public convenience

1085

01:00:36.545 --> 01:00:39.945

and advantage requested by New York Retail four Inc.

1086

01:00:40.285 --> 01:00:43.665

For a proposed dispensary at 4 35 Fifth Ave,

1087

01:00:43.775 --> 01:00:46.905

approximately 700 feet from my client's front door.

1088

01:00:47.495 --> 01:00:50.425

This application is legally improper for two reasons.

1089

01:00:50.875 --> 01:00:52.585

First, under the proposed

1090

01:00:52.805 --> 01:00:55.065

or pending PCA regulations,

1091

01:00:55.465 --> 01:00:58.825

a new dispensary cannot be approved within a thousand feet

1092

01:00:58.845 --> 01:01:01.465

of two others in a city like New York City.

1093

01:01:01.845 --> 01:01:04.505

And this location is within 1000 feet

1094

01:01:04.565 --> 01:01:06.105

of two other dispensaries.

1095

01:01:06.565 --> 01:01:09.905

The my client's location at 3 81 Fifth Ave, as well

1096

01:01:09.905 --> 01:01:11.145

as another, uh,

1097

01:01:11.165 --> 01:01:15.305

retail store at 12 East 42nd Street, Polanco Brothers.

1098

01:01:15.695 --> 01:01:17.225

That alone requires denial.

1099

01:01:17.845 --> 01:01:21.425

Second, even where a new dispensary is proposed within 500

1100

01:01:21.525 --> 01:01:23.465

to a thousand feet of an existing one,

1101

01:01:23.765 --> 01:01:26.665

the proposed rules only allow if the existing business has

1102

01:01:26.665 --> 01:01:28.425

been open for at least nine months.

1103

01:01:28.845 --> 01:01:30.745

My client has only been open for four months.

1104

01:01:31.005 --> 01:01:33.185

The application violates this rule too,

1105

01:01:33.965 --> 01:01:36.505

but this isn't just about distance, it's about fairness

1106

01:01:36.725 --> 01:01:38.465

and trust in the regulatory process.

1107

01:01:39.245 --> 01:01:42.705

My client, like many other c applicants invested substantial

1108

01:01:42.705 --> 01:01:45.705

capital and time in their location with an understanding

1109

01:01:45.705 --> 01:01:47.225

that the buffer rules were in place

1110

01:01:47.225 --> 01:01:49.065

to give new dispensaries room to grow,

1111

01:01:49.945 --> 01:01:51.025

stabilize and succeed.

1112

01:01:51.415 --> 01:01:54.745

They relied on that promise when choosing a location signing

1113

01:01:54.905 --> 01:01:56.865

a, a lease and building out their space.

1114

01:01:58.375 --> 01:02:01.385

There's no meaningful barrier to access in this part

1115

01:02:01.385 --> 01:02:03.345

of Midtown and the area's already dense

1116

01:02:03.345 --> 01:02:05.465

with licensed dispensaries all within a few minutes

1117

01:02:05.465 --> 01:02:09.105

of one another we're urge the board to uphold integrity

1118

01:02:09.165 --> 01:02:11.625

of the PCA regulations and deny this request.

1119

01:02:12.165 --> 01:02:14.185

And I just heard today that if the,

1120

01:02:14.525 --> 01:02:16.545

the PCA request had been submitted

1121

01:02:16.595 --> 01:02:21.005

after June 27, then the new laws

1122

01:02:21.005 --> 01:02:22.485

that are going to effect would apply.

1123

01:02:22.985 --> 01:02:27.365

But the notice that we received did not mention when exactly

1124

01:02:27.585 --> 01:02:29.485

the PCA request had been submitted.

1125

01:02:29.825 --> 01:02:33.205

So I think for the September hearing, it would be good

1126

01:02:33.225 --> 01:02:37.365

for all the PCA request notices to actually state the date

1127

01:02:37.445 --> 01:02:38.805

that it was submitted so

1128

01:02:38.805 --> 01:02:41.205

that we could properly oppose based on the rules

1129

01:02:41.205 --> 01:02:42.285

that are going to apply.

1130

01:02:42.455 --> 01:02:43.455

Thank you.

1131

01:02:45.505 --> 01:02:49.695

Thank you. Um, Nicola Valle, followed

1132

01:02:49.755 --> 01:02:50.855

by Jeffrey Emerson.

1133

01:02:53.175 --> 01:02:55.305

Good afternoon, OCM Board members and leadership.

1134

01:02:55.365 --> 01:02:58.145

My name is Nicola Valle, owner of Primero.

1135

01:02:58.645 --> 01:03:01.305

And yes, I am a December Q applicant for cultivation,

1136

01:03:01.325 --> 01:03:04.585

but I'm not here today to plead or even raise my voice.

1137

01:03:05.265 --> 01:03:08.625

I am here today as an advisor, a team player from New York.

1138

01:03:09.085 --> 01:03:11.545

My background is a legacy grower for 25 years

1139

01:03:12.005 --> 01:03:13.145

and an expert in the food

1140

01:03:13.145 --> 01:03:14.625

and beverage industry for 30 years

1141

01:03:14.725 --> 01:03:17.945

as a marketing consultant, chef and restaurant owner.

1142

01:03:18.625 --> 01:03:21.025

I have come here today with a solution to how to calculate

1143

01:03:21.025 --> 01:03:23.865

how much canopy is needed for cultivation in New York

1144

01:03:23.885 --> 01:03:27.425

by using what is called the consumption rate factor.

1145

01:03:28.065 --> 01:03:30.515

This is what experts use in the food beverage industry

1146

01:03:30.735 --> 01:03:32.915

to calculate how much product needed

1147

01:03:33.055 --> 01:03:34.595

for a specific consumable item.

1148

01:03:35.585 --> 01:03:36.605

New York Department

1149

01:03:36.605 --> 01:03:40.085

of Health estimates 2.3 million adults consume an average

1150

01:03:40.105 --> 01:03:43.445

of a half ounce of cannabis weekly instead of 2.3.

1151

01:03:43.655 --> 01:03:46.885

Let's make it 2 million to be conservative and simple math.

1152

01:03:47.425 --> 01:03:50.565

And instead of 52 weeks, let's make it 45 due

1153

01:03:50.565 --> 01:03:52.325

to consumers not taking a break

1154

01:03:52.545 --> 01:03:54.565

or don't have enough funds for the week.

1155

01:03:54.945 --> 01:03:57.805

So 2 million consumers times a half ounce cannabis weekly

1156

01:03:58.305 --> 01:04:01.925

for 45 weeks equals 45 million ounces of annual demand.

1157

01:04:02.425 --> 01:04:03.965

And again, this is only reported

1158

01:04:03.965 --> 01:04:05.685

consumption, not unreported.

1159

01:04:06.525 --> 01:04:09.205

I know as a legacy grower, a cultivator, it takes six months

1160

01:04:09.205 --> 01:04:11.885

to grow cannabis to reach a product ready, available

1161

01:04:11.985 --> 01:04:15.165

for a consumer from clone, grow, flower, harvest,

1162

01:04:15.385 --> 01:04:16.405

dry trim and pack.

1163
01:04:17.095 --> 01:04:19.125
Let's just take the fact of flowering time

1164
01:04:19.185 --> 01:04:20.365
for canopy purposes.

1165
01:04:20.965 --> 01:04:23.125
I know it takes one square feet of canopy

1166
01:04:23.125 --> 01:04:24.765
to produce one ounce of product.

1167
01:04:25.045 --> 01:04:27.885
I could use that same square feet four times a year

1168
01:04:28.115 --> 01:04:29.725
with the perpetuals harvest system.

1169
01:04:30.305 --> 01:04:32.365
So here's the math and I'll explain this right away.

1170
01:04:33.035 --> 01:04:36.065
This means, uh, that means four weeks out

1171
01:04:36.065 --> 01:04:39.105
of 45 will supply two consumers a half ounce a week.

1172
01:04:39.285 --> 01:04:42.025
But what about the remaining 41 weeks outta the 45?

1173
01:04:42.525 --> 01:04:44.785
To figure that remaining 41 weeks, you have

1174
01:04:44.785 --> 01:04:47.185
to divide 41 weeks by four turns,

1175
01:04:47.475 --> 01:04:51.665

which is 10.25 plus the original four weeks equals

1176

01:04:51.905 --> 01:04:55.505

14.25 square feet canopy needed for two consumers.

1177

01:04:55.815 --> 01:04:58.505

This is the factor rate 14.25.

1178

01:04:58.925 --> 01:05:00.105

Now let's say if I have to provide

1179

01:05:00.105 --> 01:05:01.985

of all New York weekly cannabis consumers,

1180

01:05:02.255 --> 01:05:04.825

well I know one square feet multiplied by the factor rate

1181

01:05:04.825 --> 01:05:05.865

of 14.5.

1182

01:05:06.425 --> 01:05:10.585

14.25, we'll supply two consumers. I have ounce time's up.

1183

01:05:10.925 --> 01:05:13.305

Ah, sorry, I I I just really, this is more

1184

01:05:13.305 --> 01:05:14.505

of an informative thing that please,

1185

01:05:14.505 --> 01:05:15.545

Please submit your comments or

1186

01:05:15.765 --> 01:05:16.425

Can I give you copies

1187

01:05:17.195 --> 01:05:18.525

Because this really will break down.

1188

01:05:18.985 --> 01:05:20.655

You can give it to Nick. Thank you.

1189

01:05:21.265 --> 01:05:24.135

Sorry I wasn't being ill or any kind advisory.

1190

01:05:24.735 --> 01:05:26.975

I just wanted to show you that we're a little bit the

1191

01:05:27.215 --> 01:05:30.495

negative and if we approve all of the December draft,

1192

01:05:30.495 --> 01:05:34.135

please still be a little behind on camp.

1193

01:05:34.465 --> 01:05:37.415

Thank you. Thank you. Uh, next up Jeffrey Emerson,

1194

01:05:37.615 --> 01:05:39.335

followed by Jennifer, uh, Baan.

1195

01:05:41.985 --> 01:05:44.455

Hello, I'm Jeff Emerson, vice president of Shen Canada.

1196

01:05:44.525 --> 01:05:47.255

Tier one indoor cultivator applicant with licenses

1197

01:05:47.255 --> 01:05:49.175

for processing and distribution issued

1198

01:05:49.175 --> 01:05:51.175

by the OCM in October in November of 24.

1199

01:05:51.915 --> 01:05:53.655

In the recent June CCB meeting,

1200

01:05:53.675 --> 01:05:55.215

it was acknowledged in discussion

1201

01:05:55.215 --> 01:05:57.255

that the supply chain needs more indoor flower

1202

01:05:57.635 --> 01:05:58.815

for all the superior quality

1203

01:05:58.835 --> 01:06:00.975

and steady production benefits as described.

1204

01:06:01.305 --> 01:06:03.415

While encouraging to hear this, we were dismayed

1205

01:06:03.415 --> 01:06:06.095

by the recommendation to allow legacy outdoor mix like

1206

01:06:06.375 --> 01:06:07.615

cultivators to reclassify some

1207

01:06:07.615 --> 01:06:09.495

of their licensed canopy into indoor production.

1208

01:06:10.025 --> 01:06:11.415

While a need is recognized

1209

01:06:11.435 --> 01:06:13.215

for more high quality indoor flower,

1210

01:06:13.275 --> 01:06:16.095

it represents the smallest amount of licensed canopy issued

1211

01:06:16.515 --> 01:06:18.295

and half of the issued indoor canopy is

1212

01:06:18.295 --> 01:06:21.535

with registered organizations allowing legacy producers

1213

01:06:21.535 --> 01:06:23.455
to shift into indoor production ahead

1214

01:06:23.455 --> 01:06:25.775
of all the indoor applicants is extremely unfair.

1215

01:06:26.105 --> 01:06:28.855
While it won't result in a net increase in total licensed

1216

01:06:28.915 --> 01:06:31.655
canopy, which is convenient to support the perception

1217

01:06:31.655 --> 01:06:33.135
of preventing oversaturation,

1218

01:06:33.515 --> 01:06:36.655
it will ultimately result in fewer indoor applicants getting

1219

01:06:36.735 --> 01:06:38.895
a chance to open their doors in favor

1220

01:06:38.955 --> 01:06:40.455
of incumbent large suppliers

1221

01:06:40.455 --> 01:06:42.855
and multi-state operators already benefiting from

1222

01:06:42.855 --> 01:06:43.895
being in business today.

1223

01:06:44.695 --> 01:06:46.895
Contrary to the stated intention of economic development

1224

01:06:46.955 --> 01:06:50.575
and equal opportunity as illustrated in the third slide

1225

01:06:50.575 --> 01:06:52.295

of the market update in the June meeting deck,

1226

01:06:52.295 --> 01:06:54.495

indoor applicants are overwhelmingly the most

1227

01:06:54.495 --> 01:06:56.575

underrepresented cultivation type in terms

1228

01:06:56.575 --> 01:06:58.895

of license compared to waiting to be brought to the board.

1229

01:06:59.325 --> 01:07:01.775

Your indoor capacity is right there in queue waiting

1230

01:07:01.775 --> 01:07:03.535

to be brought to parity with the outdoor

1231

01:07:03.535 --> 01:07:04.975

and mixed light cultivation types.

1232

01:07:05.325 --> 01:07:07.135

Transitioning outdoor mixed light,

1233

01:07:07.545 --> 01:07:08.975

light lighting license types

1234

01:07:08.975 --> 01:07:11.695

to indoor will exacerbate the already glaring inequity

1235

01:07:11.805 --> 01:07:14.055

keeping indoor applicants from operating.

1236

01:07:14.435 --> 01:07:16.895

Our processing and distribution licenses are useless

1237

01:07:16.915 --> 01:07:17.935

if we can't cultivate.

1238

01:07:18.615 --> 01:07:21.015

Chen stands ready to supply high quality indoor flower.

1239

01:07:21.015 --> 01:07:22.055

We've got everything ready to go.

1240

01:07:22.055 --> 01:07:23.615

You've already approved us some prior license

1241

01:07:23.675 --> 01:07:25.095

rounds, so that should be easy.

1242

01:07:25.755 --> 01:07:27.375

Uh, this would bring the type

1243

01:07:27.375 --> 01:07:29.895

of community-based economic development the law intended

1244

01:07:29.905 --> 01:07:30.975

while improving the quality

1245

01:07:30.975 --> 01:07:32.895

of packaged flour being brought to the market.

1246

01:07:33.425 --> 01:07:35.895

Until licensed stores carry better quality products than the

1247

01:07:35.895 --> 01:07:37.575

deli down the street, it's gonna be difficult

1248

01:07:37.575 --> 01:07:38.895

to complete compete with them.

1249

01:07:39.185 --> 01:07:42.015

Increasing the amount of licensed indoor canopy is the way

1250

01:07:42.015 --> 01:07:43.175

to get there, but doing so

1251

01:07:43.175 --> 01:07:45.295
by favoring legacy producers ahead

1252

01:07:46.155 --> 01:07:48.215
of those in the application queue would be an

1253

01:07:48.215 --> 01:07:49.335
injustice. And thank

1254

01:07:49.335 --> 01:07:50.335
You for your time.

1255

01:07:51.005 --> 01:07:53.935
Good move. Thank you. That was good.

1256

01:07:55.425 --> 01:07:57.255
Thank you. Thank you. Another two minutes.

1257

01:07:58.905 --> 01:08:00.015
There you go. Thanks a lot.

1258

01:08:00.025 --> 01:08:04.655
Thank you. Um, Jennifer Bian followed by Chris, um, Ian.

1259

01:08:06.635 --> 01:08:08.295
Hi guys. Uh, thank you for your time.

1260

01:08:08.555 --> 01:08:09.575
My name is Jen Bevin.

1261

01:08:09.715 --> 01:08:11.975
I'm a licensee whose location has been deemed viable

1262

01:08:12.395 --> 01:08:14.015
and granted proximity protection.

1263

01:08:14.015 --> 01:08:16.885

Despite this, my license still waiting final board approval

1264

01:08:17.115 --> 01:08:19.285

with no timeline or actual communication

1265

01:08:19.285 --> 01:08:20.525

from OCM for several months.

1266

01:08:21.145 --> 01:08:22.605

I'd just like to raise a broader concern

1267

01:08:22.615 --> 01:08:23.685

about communication.

1268

01:08:24.175 --> 01:08:27.085

There is no reliable way to obtain timely updates.

1269

01:08:27.175 --> 01:08:29.845

Phone inquiries are routinely redirected to email

1270

01:08:29.845 --> 01:08:31.045

and many go unanswered.

1271

01:08:31.475 --> 01:08:32.485

This lack of access

1272

01:08:32.485 --> 01:08:35.325

and transparency makes it extremely difficult for licensees

1273

01:08:35.325 --> 01:08:36.925

to plan and operate responsibly.

1274

01:08:37.225 --> 01:08:38.245

For example, many of us

1275

01:08:38.245 --> 01:08:40.805

that attended today's meeting based on prior communication

1276

01:08:40.935 --> 01:08:43.165

suggesting that PCA waivers would be reviewed,

1277

01:08:43.505 --> 01:08:46.005

it now appears that those items have been postponed Without

1278

01:08:46.005 --> 01:08:47.685

notice, early publication of the agenda

1279

01:08:47.705 --> 01:08:50.645

or direct outreach would have prevented unnecessary travel

1280

01:08:50.645 --> 01:08:52.405

and made participation more effective.

1281

01:08:52.405 --> 01:08:53.565

Eliminating comments not

1282

01:08:53.805 --> 01:08:55.245

directly relevant to today's issues.

1283

01:08:55.905 --> 01:08:59.365

I'm also here to express concern over PCA waivers being

1284

01:08:59.565 --> 01:09:01.245

considered for locations near licensees

1285

01:09:01.425 --> 01:09:03.565

who are not even open or have just opened

1286

01:09:04.435 --> 01:09:05.805

OCMs own common sense Guidance states

1287

01:09:05.805 --> 01:09:08.125

that licensees not must be operational for nine months

1288

01:09:08.385 --> 01:09:10.485
before PCA waiver can be granted.

1289

01:09:11.685 --> 01:09:15.045
Ignoring this policy undermines small operators ignores the

1290

01:09:15.045 --> 01:09:18.085
underlying reasons proximity protection even exists in the

1291

01:09:18.085 --> 01:09:20.765
first place and erodes trust in the regulatory framework.

1292

01:09:21.185 --> 01:09:23.125
In my case specifically, I'm not even open.

1293

01:09:23.225 --> 01:09:25.085
My location hasn't even been formally approved

1294

01:09:25.745 --> 01:09:27.045
and we have a licensee looking

1295

01:09:27.045 --> 01:09:29.445
to open a second location for their business.

1296

01:09:29.905 --> 01:09:32.205
Uh, it's an established brand, just three blocks away.

1297

01:09:32.545 --> 01:09:34.005
And for these reasons, I'm here

1298

01:09:34.005 --> 01:09:36.605
to formally oppose Bela Care, L-L-C-P-C-A waiver.

1299

01:09:37.225 --> 01:09:40.495
Um, but I just, that's it. Look, I'm 30 seconds.

1300

01:09:40.745 --> 01:09:42.175

Thank you guys. Thank you.

1301

01:09:43.075 --> 01:09:45.375

Um, next up is Chris Casta, followed

1302

01:09:45.395 --> 01:09:46.695

by Audrey Bonano Williams.

1303

01:09:49.605 --> 01:09:50.865

Hi. Thank you for the opportunity.

1304

01:09:50.925 --> 01:09:52.825

My name is Chris K, and I'm a Vice President

1305

01:09:53.085 --> 01:09:55.425

of Misty Blue Farm, uh, micro business

1306

01:09:55.425 --> 01:09:57.185

with retail right here in the city of Troy.

1307

01:09:57.765 --> 01:10:00.585

Um, on a personal note, I'd like to reach out to, uh, John

1308

01:10:00.605 --> 01:10:02.625

and hope that his family is doing well.

1309

01:10:02.885 --> 01:10:04.985

It would, you know, I hope it's all going well. Oh,

1310

01:10:05.005 --> 01:10:07.025

He had twin boys. Excellent.

1311

01:10:07.825 --> 01:10:09.385

Excellent. Thank you. Thank you.

1312

01:10:11.905 --> 01:10:14.345

I, I wanted to briefly talk about the proposed, uh,

1313

01:10:14.345 --> 01:10:16.945

part one 17 regulations about cannabis events.

1314

01:10:17.565 --> 01:10:20.625

Um, and really want to reiterate that, um,

1315

01:10:20.645 --> 01:10:23.545

the proposed regulations fly directly in the face

1316

01:10:23.565 --> 01:10:25.665

of the enabling, uh, legislation.

1317

01:10:26.045 --> 01:10:28.945

The enabling legislation says in three separate places,

1318

01:10:29.195 --> 01:10:31.105

quote, a licensee authorized

1319

01:10:31.105 --> 01:10:33.185

to conduct retail sales of adult use cannabis.

1320

01:10:33.845 --> 01:10:36.105

Um, it doesn't say ros,

1321

01:10:36.165 --> 01:10:38.545

and it doesn't say, um, dispensaries.

1322

01:10:38.605 --> 01:10:41.705

It says any licensee authorized for retail sales.

1323

01:10:42.325 --> 01:10:46.425

Um, we know that microbusinesses can purchase, um,

1324

01:10:46.785 --> 01:10:50.465

cannabis in any form up to 500 pounds of flower equivalent,

1325

01:10:50.885 --> 01:10:54.395

um, from other cultivators, from other processors,

1326

01:10:54.655 --> 01:10:56.075

and make that part of our business.

1327

01:10:56.415 --> 01:10:59.635

And I guarantee, based on, um, my experience

1328

01:10:59.635 --> 01:11:01.675

with cannabis growers showcases a couple of years ago

1329

01:11:02.145 --> 01:11:06.595

that they would be happy to participate in an event side

1330

01:11:06.595 --> 01:11:09.795

by side with a micro, uh, running the retail component.

1331

01:11:10.255 --> 01:11:12.795

You can have all micros, a micro run in retail, a micro

1332

01:11:13.345 --> 01:11:15.365

as a cultivator, and a micro as a processor.

1333

01:11:15.785 --> 01:11:19.365

Um, I think the regulations as written

1334

01:11:19.505 --> 01:11:23.285

and as proposed, uh, will result in legisl, uh, legal

1335

01:11:24.575 --> 01:11:27.495

challenges that will make those events impossible

1336

01:11:27.495 --> 01:11:30.875

for next year, much less the end of this year.

1337

01:11:31.635 --> 01:11:32.635

Thank You. Thank you.

1338

01:11:35.755 --> 01:11:39.135

Audrey Bonano Williams, followed by Scott. Uh, Triolo.

1339

01:11:40.105 --> 01:11:42.755

Good afternoon. My name is Audrey

1340

01:11:43.095 --> 01:11:45.155

and I'm the owner of Cannabis New York,

1341

01:11:45.515 --> 01:11:48.635

LLC 800% minority owned,

1342

01:11:48.855 --> 01:11:50.515

100% family owned

1343

01:11:50.975 --> 01:11:53.915

and majority woman owned business.

1344

01:11:54.615 --> 01:11:58.795

We submitted our dispensary license application, OCM,

1345

01:11:58.855 --> 01:12:02.755

retail 20 23 0 0 0 9 9 6,

1346

01:12:03.295 --> 01:12:04.995

and November 23 crew.

1347

01:12:05.685 --> 01:12:09.435

Since then, we've maintained continuous exclusive control

1348

01:12:09.435 --> 01:12:11.435

of our proposed retail location.

1349

01:12:12.375 --> 01:12:13.755

We have never released it.

1350

01:12:13.805 --> 01:12:17.915

Throughout this process, we've remained constant good faith

1351

01:12:18.715 --> 01:12:20.715

communication with OCM

1352

01:12:20.775 --> 01:12:24.035

and CCB, including the former CCB chair.

1353

01:12:24.775 --> 01:12:27.995

Our application was previously blocked from receiving

1354

01:12:27.995 --> 01:12:29.235

proximity protection

1355

01:12:29.235 --> 01:12:32.995

because a licensed micro business was operating

1356

01:12:33.025 --> 01:12:34.315

with a thousand feet.

1357

01:12:34.745 --> 01:12:38.195

However, that business has since ceased operation

1358

01:12:38.375 --> 01:12:41.635

and the space is now listed for rent or sale.

1359

01:12:42.315 --> 01:12:43.555

A fact we documented

1360

01:12:43.575 --> 01:12:46.515

and shared directly with the OCM and CCP.

1361

01:12:47.785 --> 01:12:52.685

Just two weeks ago received a call from OCM confirming

1362

01:12:52.685 --> 01:12:56.365

that this dispensing is no longer active,

1363
01:12:57.025 --> 01:12:58.685
yet we were told we still need

1364
01:12:58.685 --> 01:13:02.605
to request a public convenience, um, and advantage waiver.

1365
01:13:03.105 --> 01:13:06.845
We are respectfully asking if the proximity issue no longer

1366
01:13:07.335 --> 01:13:10.765
exist, why are we being required to obtain a waiver?

1367
01:13:11.555 --> 01:13:14.685
This program was created to support equity

1368
01:13:14.905 --> 01:13:19.045
and prioritize ownership by people like me, individuals

1369
01:13:19.045 --> 01:13:21.085
and families who have been historically

1370
01:13:21.485 --> 01:13:22.725
excluded from the industry.

1371
01:13:23.215 --> 01:13:28.135
We've compelled, we've complied fully at every step,

1372
01:13:28.275 --> 01:13:31.015
and yet we are being delayed due to the condition

1373
01:13:31.015 --> 01:13:32.255
that no longer applies.

1374
01:13:32.925 --> 01:13:35.975
This delay has real consequences.

1375
01:13:36.345 --> 01:13:39.455

Every day we are stored, we lose rent, we lose time,

1376

01:13:39.595 --> 01:13:42.615

and we lose economic opportunity for community.

1377

01:13:43.145 --> 01:13:44.535

Thank you. Thank you so

1378

01:13:44.535 --> 01:13:45.535

Much. Feel

1379

01:13:45.535 --> 01:13:46.635

free to email your comments.

1380

01:13:48.985 --> 01:13:51.285

Uh, Scott Chlo, followed by Fred Whiteman.

1381

01:13:54.385 --> 01:13:57.565

Hi, my name is Scott Triple 0 Micro licensed holder number

1382

01:13:57.565 --> 01:13:59.365

four in Saratoga Springs, New York.

1383

01:13:59.425 --> 01:14:00.765

I'm a micro with retail.

1384

01:14:01.165 --> 01:14:03.245

I would just like to welcome all the new board members

1385

01:14:03.345 --> 01:14:05.325

to our cannabis community here in New York.

1386

01:14:05.585 --> 01:14:07.565

You're all doing a wonderful job. Thank you.

1387

01:14:08.225 --> 01:14:10.885

Um, I'd like to, uh, talk a little bit more about what,

1388
01:14:10.920 --> 01:14:14.125
what Chris spoke of, uh, micro with retail regarding the,

1389
01:14:14.265 --> 01:14:16.365
uh, upcoming grower showcases.

1390
01:14:17.105 --> 01:14:21.845
And, um, I was a, a, I was a organizer of, uh, one

1391
01:14:21.845 --> 01:14:22.965
of the grower showcases,

1392
01:14:22.965 --> 01:14:25.045
the first grower showcases in Saratoga Springs.

1393
01:14:25.045 --> 01:14:29.765
Very successful. The, um, our base loved to meet the farmers

1394
01:14:29.905 --> 01:14:34.325
and things like that, um, to what he said regarding micro

1395
01:14:34.475 --> 01:14:38.675
with retail, if, if, um, I'm a little disappointed

1396
01:14:38.675 --> 01:14:42.795
that we didn't see the micro retailers, um, allowed

1397
01:14:43.095 --> 01:14:44.275
to hold these events.

1398
01:14:44.695 --> 01:14:47.635
And, and to add with, he said,

1399
01:14:47.755 --> 01:14:51.435
even a simpler version would be like a farmer's market.

1400
01:14:52.295 --> 01:14:55.675

Our both of Saratoga Springs farmers' markets are on board

1401

01:14:55.675 --> 01:14:58.115

with this, but they only allow farmers

1402

01:14:58.745 --> 01:15:00.675

that grow their own product, right?

1403

01:15:01.095 --> 01:15:04.155

So I know that I'm not able to sell other product,

1404

01:15:05.215 --> 01:15:07.355

but for me to set up at a farmer's market

1405

01:15:07.455 --> 01:15:10.475

to sell my own product, my own manufactured product

1406

01:15:10.615 --> 01:15:13.395

and cultivated products would be a, a huge,

1407

01:15:13.575 --> 01:15:14.755

um, boost for us.

1408

01:15:15.085 --> 01:15:18.795

We're very limited now in retail into what we can sell.

1409

01:15:18.855 --> 01:15:21.075

So this would be a very, a very good boost,

1410

01:15:21.295 --> 01:15:23.075

and I would hope that you would consider

1411

01:15:23.075 --> 01:15:24.555

that, um, moving forward.

1412

01:15:25.845 --> 01:15:28.245

And then one other thing, um, regarding the

1413
01:15:28.875 --> 01:15:31.705
micro cultivation tiers.

1414
01:15:32.035 --> 01:15:35.185
We've got an outdoor tier, an indoor tier,

1415
01:15:35.745 --> 01:15:38.625
a mixed light tier, and then we have a combination tier

1416
01:15:39.325 --> 01:15:41.305
of outdoor and mixed light.

1417
01:15:41.805 --> 01:15:45.065
And right from the beginning, I've been putting in comments

1418
01:15:45.245 --> 01:15:49.305
and I've been talking to John about can we add a micro

1419
01:15:50.145 --> 01:15:52.985
cultivation tier of outdoor and indoor?

1420
01:15:54.375 --> 01:15:59.095
A very, very, um, thank you. Thank you. Thank

1421
01:15:59.095 --> 01:16:00.095
You so much.

1422
01:16:00.915 --> 01:16:04.055
Um, Fred Whiteman, followed by Matthew Robinson.

1423
01:16:04.585 --> 01:16:07.175
Hello. Hi, uh, my name's Fred Whiteman.

1424
01:16:07.275 --> 01:16:08.775
Uh, I'm a card, uh,

1425
01:16:09.085 --> 01:16:12.175

license holder retailer in the town of Brookhaven.

1426

01:16:12.515 --> 01:16:14.415

Our card number is 95.

1427

01:16:15.115 --> 01:16:17.815

I'm part of the, uh, long Island Cannabis Coalition.

1428

01:16:18.395 --> 01:16:21.055

We have, uh, been in the process for three years.

1429

01:16:21.395 --> 01:16:24.815

We had purchased a building, uh, in a very strong location.

1430

01:16:25.355 --> 01:16:27.935

We have had site protection for almost two years.

1431

01:16:28.755 --> 01:16:30.975

We went through a lengthy process with the town

1432

01:16:30.975 --> 01:16:35.695

of Brookhaven to receive our CO for a, uh, retail,

1433

01:16:35.915 --> 01:16:38.975

uh, clothing store and a CBD dispensary.

1434

01:16:38.975 --> 01:16:41.575

Our retail clothing store is a piece of Woodstock.

1435

01:16:42.235 --> 01:16:47.135

Um, we, it's been two months since, uh, we had gone

1436

01:16:47.135 --> 01:16:49.495

through our final checkups,

1437

01:16:49.835 --> 01:16:54.255

and then it had been passed over for, um, the,

1438

01:16:54.395 --> 01:16:55.415
uh, activation.

1439

01:16:55.835 --> 01:16:58.535
So we've been waiting two months for activation.

1440

01:16:59.235 --> 01:17:03.335
Uh, our store is open. We have a, uh, co for our location.

1441

01:17:04.035 --> 01:17:06.775
Uh, we've been working with, uh, the Chamber of Commerce,

1442

01:17:07.115 --> 01:17:10.245
the Civic Association Association, and the local police.

1443

01:17:10.625 --> 01:17:13.405
And, um, was actually received a call from, uh,

1444

01:17:13.405 --> 01:17:15.805
Suffolk County Police on the way up,

1445

01:17:16.185 --> 01:17:20.085
asking if there's any update on when our license is going

1446

01:17:20.085 --> 01:17:22.605
to be activated, because the, uh,

1447

01:17:22.605 --> 01:17:24.205
community now is supporting it.

1448

01:17:24.665 --> 01:17:29.045
And, uh, it, it's been a long weighted, uh, time.

1449

01:17:29.575 --> 01:17:31.405
We're located in the quorum area,

1450

01:17:31.495 --> 01:17:35.285

which has gotten quite a bit of, uh, news lately

1451

01:17:35.585 --> 01:17:37.085

for Fentanyl overdose.

1452

01:17:37.705 --> 01:17:40.965

Uh, our business is committed to giving back to

1453

01:17:40.965 --> 01:17:45.085

that community and committed to working with local, uh,

1454

01:17:45.325 --> 01:17:48.965

nonprofit organizations, which we have been doing to help

1455

01:17:49.025 --> 01:17:53.685

to facilitate the, um, the issues as far as, uh,

1456

01:17:54.145 --> 01:17:55.645

uh, drug education

1457

01:17:56.065 --> 01:17:59.005

and working with, uh, uh, the fentanyl, uh,

1458

01:17:59.005 --> 01:18:01.565

issues especially that, uh, are

1459

01:18:01.625 --> 01:18:03.365

so prevalent in the town of Core.

1460

01:18:03.745 --> 01:18:07.245

So what I would ask is that the control board,

1461

01:18:07.305 --> 01:18:10.005

please help us to get our license activated.

1462

01:18:10.135 --> 01:18:11.135

Thank you. Thank you.

1463

01:18:12.945 --> 01:18:16.725

Uh, Matthew, uh, Robinson, followed by Jake Kani.

1464

01:18:19.505 --> 01:18:20.915

Morning, everybody. Um, first

1465

01:18:20.915 --> 01:18:21.995

and foremost, I'd like to say thank you

1466

01:18:22.415 --> 01:18:24.675

to O-C-M-C-C-B-C-A-B.

1467

01:18:24.735 --> 01:18:27.515

Congratulations to John and his twins.

1468

01:18:28.105 --> 01:18:30.755

With that being said, I'm the owner of Legacy Dispensary.

1469

01:18:31.335 --> 01:18:32.795

I'm also the director

1470

01:18:32.895 --> 01:18:35.115

of Cranny Cannabis Retail Lines of New York.

1471

01:18:35.615 --> 01:18:38.675

Um, an organization that is focused on the retail portion

1472

01:18:39.425 --> 01:18:40.555

tier of, uh, cannabis.

1473

01:18:41.655 --> 01:18:45.515

The BioTrack time that you guys are giving us

1474

01:18:45.655 --> 01:18:47.555

to reconcile is just not enough.

1475

01:18:47.555 --> 01:18:48.915

30 days is understandable,

1476

01:18:49.455 --> 01:18:51.955

but at 30 days, there needs to be a reconciliation period

1477

01:18:52.445 --> 01:18:55.115

where the vendors and the retailers can get together

1478

01:18:55.375 --> 01:18:56.995

and make sure that the invoices are paid

1479

01:18:56.995 --> 01:18:58.555

correctly and timely.

1480

01:18:59.055 --> 01:19:01.035

So it just can't be, Hey, day 31,

1481

01:19:01.185 --> 01:19:02.395

they're thrown on this list

1482

01:19:02.905 --> 01:19:04.955

when the vendor hasn't given approval

1483

01:19:05.335 --> 01:19:07.235

or hasn't confirmed whether you've paid

1484

01:19:07.235 --> 01:19:10.235

or not, that's gonna be very harmful to dispensaries.

1485

01:19:11.145 --> 01:19:12.515

Also, quarantined items.

1486

01:19:12.985 --> 01:19:16.915

When items are in quarantine, we still have only 30 days to,

1487

01:19:16.915 --> 01:19:18.395

to pay it back, but we can't sell it.

1488

01:19:18.855 --> 01:19:20.915

So you're telling us, Hey, pay this back in 30 days,

1489

01:19:20.915 --> 01:19:22.115

but don't sell anything.

1490

01:19:22.615 --> 01:19:24.715

It just puts us as retailers in a bad position,

1491

01:19:25.095 --> 01:19:27.275

and that needs to be, um, looked at as well.

1492

01:19:28.585 --> 01:19:32.635

Also, the sample handling samples are being requested by,

1493

01:19:32.695 --> 01:19:36.155

um, inspectors for retail to put that into the system

1494

01:19:36.495 --> 01:19:37.555

of their POS.

1495

01:19:38.095 --> 01:19:42.355

Now, that takes a lot of time, and some of these samples may

1496

01:19:42.455 --> 01:19:44.835

or may not be, uh, actually implemented

1497

01:19:44.835 --> 01:19:48.645

and used as a sale for items that aren't gonna be sold.

1498

01:19:49.025 --> 01:19:52.245

It makes no sense to have my staff take hours

1499

01:19:52.345 --> 01:19:53.845

to put these samples in throughout the week.

1500

01:19:54.345 --> 01:19:55.645

And we, we don't sell it.

1501

01:19:55.745 --> 01:19:58.325

No, it doesn't meet certain criteria as far

1502

01:19:58.325 --> 01:19:59.845

as mold counts and other counts.

1503

01:20:00.385 --> 01:20:03.365

So the sampling should just be based off of the manifest.

1504

01:20:03.785 --> 01:20:06.725

If it's manifested that we have received it,

1505

01:20:07.195 --> 01:20:09.485

that should be more than enough to say, Hey,

1506

01:20:09.545 --> 01:20:10.845

we know where this product went.

1507

01:20:11.065 --> 01:20:12.245

We know who has this product.

1508

01:20:12.795 --> 01:20:15.165

Sometimes just, you know, overreaching

1509

01:20:15.165 --> 01:20:17.685

or overstepping can happen, and it's not intentional.

1510

01:20:17.995 --> 01:20:19.285

It's just an unknown thing.

1511

01:20:19.745 --> 01:20:21.965

And this is what I'm just bringing, um, a voice to it.

1512

01:20:22.305 --> 01:20:26.045

Oh, okay. Thank you. Also, I am the director of cranny.

1513

01:20:26.065 --> 01:20:28.205

We are accepting members as cranny.

1514

01:20:28.215 --> 01:20:30.765

We'll be at the OCM New Newport meeting on

1515

01:20:30.765 --> 01:20:33.045

August 5th and August 12th. Thank you very much.

1516

01:20:33.255 --> 01:20:37.165

Thank you. Jake Ani, followed by Ankit Patel.

1517

01:20:39.985 --> 01:20:41.965

How you doing? Um, I'm Jake Ani.

1518

01:20:41.965 --> 01:20:43.765

I'm representing Create Kindness, uh,

1519

01:20:44.285 --> 01:20:47.765

OCM Retail 20 23 2 0 9 6.

1520

01:20:48.875 --> 01:20:52.095

Um, I, I've had an ongoing issue where March 11th,

1521

01:20:52.535 --> 01:20:55.895

I was notified that I was a upper final licenser

1522

01:20:56.035 --> 01:20:57.095

and a board approval.

1523

01:20:57.955 --> 01:20:59.255

And, um, when the meeting came in

1524

01:20:59.255 --> 01:21:00.695

March, I wasn't on the board.

1525

01:21:01.335 --> 01:21:05.235

I wasn't on the agenda. Um, there, there was an issue

1526

01:21:05.235 --> 01:21:07.635
with the application, um, and, uh,

1527

01:21:07.635 --> 01:21:09.115
and I came to the May meeting and,

1528

01:21:09.115 --> 01:21:10.835
and, uh, the members of OCM helped me a lot,

1529

01:21:11.135 --> 01:21:12.795
and the communication was really good.

1530

01:21:12.815 --> 01:21:15.195
But now, now my, um, application is done.

1531

01:21:15.645 --> 01:21:17.755
Everything OCM is deemed deemed a done

1532

01:21:17.755 --> 01:21:19.115
and ready to go to board review in July.

1533

01:21:20.075 --> 01:21:21.895
And, um, it's still not on the agenda.

1534

01:21:22.965 --> 01:21:24.385
And I, I took this information that,

1535

01:21:24.385 --> 01:21:25.825
that it was gonna be on the agenda,

1536

01:21:26.045 --> 01:21:27.705
and I evicted my tenants from my building.

1537

01:21:28.485 --> 01:21:30.625
My wife has a, a interest in the license.

1538

01:21:30.765 --> 01:21:34.095

I'm the property owner, so I'm losing about \$10,000 a

1539

01:21:34.095 --> 01:21:35.575

month that it doesn't get approved.

1540

01:21:35.655 --> 01:21:37.905

I have no tenant in the building. Um,

1541

01:21:38.685 --> 01:21:39.865

you know, the issue's resolved.

1542

01:21:40.285 --> 01:21:42.305

And I would just, I would just ask that, that, that this,

1543

01:21:42.305 --> 01:21:45.105

this, uh, license gets on the agenda as soon as possible,

1544

01:21:45.105 --> 01:21:46.265

because it's costing me money.

1545

01:21:46.885 --> 01:21:48.305

I'm not asking for any special treatment.

1546

01:21:48.305 --> 01:21:50.145

I'm just asking you to honor the email that was sent,

1547

01:21:51.045 --> 01:21:52.225

and, uh, that, that's all I'm asking

1548

01:21:52.225 --> 01:21:53.425

for, and I appreciate it.

1549

01:21:53.595 --> 01:21:57.525

Thank you. Ankit Patel, followed by ES Sabbat.

1550

01:22:01.395 --> 01:22:03.125

Good afternoon. My name is Anka Patel.

1551

01:22:03.625 --> 01:22:08.565

I'm here on behalf of slo td, a licensed dispensary

1552

01:22:08.565 --> 01:22:11.445

that just opened three months ago at 3 81 Fifth Ave.

1553

01:22:12.095 --> 01:22:14.565

We're asking you today to keep your word on the

1554

01:22:14.565 --> 01:22:15.685

1000 foot rule.

1555

01:22:16.345 --> 01:22:18.005

We signed our lease long before opening.

1556

01:22:18.265 --> 01:22:21.245

We paid rents, and we paid rents for months, years

1557

01:22:21.815 --> 01:22:23.245

while we waited for the green light.

1558

01:22:23.265 --> 01:22:27.245

We followed every step, trusted the process, believed

1559

01:22:27.245 --> 01:22:28.805

that the rules around spacing

1560

01:22:28.805 --> 01:22:30.525

between dispensaries would be honored.

1561

01:22:32.035 --> 01:22:35.045

That was the understanding. 1000 feet between licensees

1562

01:22:35.065 --> 01:22:37.085

so the equity operators could have a fighting

1563

01:22:37.085 --> 01:22:38.125
chance in the early months.

1564

01:22:38.705 --> 01:22:41.805
Now, just three months into operations, we're being told

1565

01:22:41.805 --> 01:22:45.005
that another dispensary could be approved 786

1566

01:22:45.005 --> 01:22:46.365
feet from our door.

1567

01:22:46.505 --> 01:22:47.965
That's not what we were promised,

1568

01:22:48.785 --> 01:22:50.045
and that's not what we planned for.

1569

01:22:51.225 --> 01:22:52.705
Although the waiver discussion will

1570

01:22:52.705 --> 01:22:53.745
take place in the next meeting.

1571

01:22:53.945 --> 01:22:55.945
I wanna express that we're, we're not even,

1572

01:22:56.315 --> 01:22:57.625
we're not even close to breaking even.

1573

01:22:58.355 --> 01:23:00.225
Based on our current projections,

1574

01:23:00.715 --> 01:23:02.585
we're at least seven to eight months away.

1575

01:23:02.675 --> 01:23:04.905

We're covering payroll, taxes, commercial rent,

1576

01:23:04.905 --> 01:23:08.245

and Midtown Manhattan every month while still trying

1577

01:23:08.245 --> 01:23:09.765

to build a customer bids.

1578

01:23:10.655 --> 01:23:12.685

We're doing it the right way above board

1579

01:23:14.035 --> 01:23:15.675

compliant and fully licensed.

1580

01:23:16.065 --> 01:23:20.155

Meanwhile, five smoke shops within 1000 feet radius are

1581

01:23:20.155 --> 01:23:21.595

either still selling illegally

1582

01:23:21.595 --> 01:23:23.275

or have recently gone back to it.

1583

01:23:23.765 --> 01:23:26.035

We're navigating those challenges while trying

1584

01:23:26.035 --> 01:23:28.115

to educate customers and build legitimacy.

1585

01:23:28.735 --> 01:23:30.035

And now we're facing the threat

1586

01:23:30.035 --> 01:23:32.955

of another legal dispensary being allowed right on top of us

1587

01:23:33.455 --> 01:23:35.675

before we've had a fair chance to get on our fee.

1588

01:23:36.575 --> 01:23:38.155

The buffer zone exists for a reason.

1589

01:23:38.215 --> 01:23:40.395

The nine month protection window exists for a reason.

1590

01:23:40.575 --> 01:23:43.875

Please respect it. I'm a c applicant.

1591

01:23:44.395 --> 01:23:45.395

I desperately need your help.

1592

01:23:45.945 --> 01:23:48.275

Your own charts show that diminishing sales

1593

01:23:48.375 --> 01:23:49.635

as more stores open up.

1594

01:23:50.325 --> 01:23:52.595

We're not asking for special treatment, we're just asking

1595

01:23:52.705 --> 01:23:54.635

that for the rules to be applied fairly

1596

01:23:54.655 --> 01:23:56.435

and consistently for all of us

1597

01:23:56.455 --> 01:23:58.915

who built our businesses based on those rules. Thank you.

1598

01:23:59.445 --> 01:24:03.345

Thank you. Bures Sabbat, followed by Sam f

1599

01:24:05.685 --> 01:24:06.685

Uh, hello. Uh,

1600

01:24:06.685 --> 01:24:08.505

good afternoon, uh, chair Garcia.

1601

01:24:08.505 --> 01:24:10.425

Congratulations on your recent appointment.

1602

01:24:10.765 --> 01:24:12.185

And thank you to other members of the board

1603

01:24:12.185 --> 01:24:13.225

for being here with us today.

1604

01:24:13.725 --> 01:24:14.905

My name is Burque Sabbat.

1605

01:24:15.045 --> 01:24:18.105

I'm the proud owner of the flowery, uh, we are one

1606

01:24:18.105 --> 01:24:19.705

of the first operating licensed

1607

01:24:19.705 --> 01:24:21.105

dispensaries in New York State.

1608

01:24:21.455 --> 01:24:24.105

Were opened as a part of the state's, uh, DS e program,

1609

01:24:24.685 --> 01:24:25.865

the Social Equity Fund.

1610

01:24:26.655 --> 01:24:29.915

Um, when I received my first license approval, uh,

1611

01:24:30.095 --> 01:24:31.755

it felt like history in the making.

1612

01:24:31.815 --> 01:24:33.875

In fact, that's what was told to us by multiple people.

1613

01:24:33.905 --> 01:24:35.115

This was going to be the first state

1614

01:24:35.115 --> 01:24:38.035

that had justice impacted individuals, the card licensees

1615

01:24:38.255 --> 01:24:40.035

as the center of the State's cannabis program.

1616

01:24:41.235 --> 01:24:45.085

Unfortunately, instead of, uh, support, uh, we faced,

1617

01:24:45.225 --> 01:24:46.445

uh, a lot of challenges.

1618

01:24:46.745 --> 01:24:49.205

And these are the challenges that we continue to face today.

1619

01:24:49.705 --> 01:24:51.885

We have a extremely large buildout cost,

1620

01:24:51.945 --> 01:24:53.525

as you know, a part of the SD program.

1621

01:24:53.665 --> 01:24:56.405

All the buildouts were way over the allocated budget.

1622

01:24:57.385 --> 01:25:00.165

Um, I'm in contact with a lot of the DA stores.

1623

01:25:00.635 --> 01:25:04.045

Many of them are paying over \$30,000 a month back

1624

01:25:04.065 --> 01:25:07.085

to the state for insane build out costs.

1625

01:25:07.235 --> 01:25:09.365

Over \$2 million for some stores.

1626

01:25:10.805 --> 01:25:14.535

Um, and yes, yes, the, the, the, the loans are for 10,

1627

01:25:14.535 --> 01:25:16.695

for 10 years, as somebody has mentioned.

1628

01:25:16.995 --> 01:25:21.325

Um, sorry, I just, uh, got lost, uh, real quick. Okay.

1629

01:25:22.185 --> 01:25:24.125

Um, so I don't wanna just come here

1630

01:25:24.125 --> 01:25:25.125

and talk about financials.

1631

01:25:25.125 --> 01:25:28.655

I wanted to talk about the original, uh, goal

1632

01:25:28.655 --> 01:25:29.935

of this entire cannabis program.

1633

01:25:30.375 --> 01:25:32.655

A lot of this legislation was passed on the fact

1634

01:25:32.655 --> 01:25:34.135

that it was going to be given opportunities

1635

01:25:34.235 --> 01:25:37.375

to see equity people and also card licensees.

1636

01:25:38.285 --> 01:25:40.655

They told us that, you know, they told the state

1637

01:25:40.655 --> 01:25:43.295

and the voters that, that they were going

1638

01:25:43.295 --> 01:25:44.815
to be empowering people like us.

1639

01:25:45.075 --> 01:25:47.855
And I feel like the current program, the way it's structured

1640

01:25:47.855 --> 01:25:49.615
with the loans, how expensive everything is,

1641

01:25:50.285 --> 01:25:51.895
it's not helping in any way.

1642

01:25:52.435 --> 01:25:55.015
And a lot of the original Disney stores are, are,

1643

01:25:55.195 --> 01:25:56.535
uh, severely struggling.

1644

01:25:57.075 --> 01:26:00.135
Uh, we're asking for some sort of relief from you guys.

1645

01:26:00.995 --> 01:26:05.725
Uh, anything we could, uh, get in order to, uh, you know,

1646

01:26:05.755 --> 01:26:08.965
help with the current, uh, uh, build, build out costs,

1647

01:26:09.105 --> 01:26:12.685
leases, uh, any, any sort of help with the capitalization?

1648

01:26:13.425 --> 01:26:15.805
Um, I'm doing good, thank God.

1649

01:26:15.865 --> 01:26:16.965
But there's a lot of, uh,

1650

01:26:16.965 --> 01:26:18.245

the Dazz new stores are struggling,

1651

01:26:18.245 --> 01:26:20.045

so I'd really appreciate your help

1652

01:26:20.045 --> 01:26:21.085

in this matter. Thank you.

1653

01:26:21.415 --> 01:26:25.315

Thank you. Sam f followed by Jason Friedman.

1654

01:26:30.285 --> 01:26:33.235

Hello, my name's Sammy Fota.

1655

01:26:34.905 --> 01:26:36.235

I've maintained multiple,

1656

01:26:36.595 --> 01:26:39.555

multiple hemp licenses from New York State since the

1657

01:26:39.585 --> 01:26:42.075

inception of the Cannabinoid Hemp Program.

1658

01:26:43.835 --> 01:26:46.395

I submitted a card application on

1659

01:26:46.415 --> 01:26:49.115

August 25th, 2022.

1660

01:26:49.615 --> 01:26:51.395

The first day the portal opened.

1661

01:26:52.495 --> 01:26:56.195

I'm applicant number 21 out of 903.

1662

01:26:57.275 --> 01:27:00.965

Application number, OCM card 2022 dash

1663
01:27:01.355 --> 01:27:04.325
0 0 0 0 2 1.

1664
01:27:05.665 --> 01:27:08.185
I met every eligibility requirement.

1665
01:27:09.095 --> 01:27:10.495
I have a cannabis conviction.

1666
01:27:11.165 --> 01:27:14.935
I've operated a successful, profitable tax paying business

1667
01:27:15.805 --> 01:27:17.785
in New York State for multiple years

1668
01:27:17.845 --> 01:27:21.145
before I submitted my application as required,

1669
01:27:22.315 --> 01:27:23.775
nearly three years later,

1670
01:27:24.435 --> 01:27:28.055
my application still says in process in the portal.

1671
01:27:29.235 --> 01:27:30.645
I've never received a score.

1672
01:27:31.615 --> 01:27:33.665
I've never received a deficiency notice.

1673
01:27:34.575 --> 01:27:36.025
I've never received a denial.

1674
01:27:37.115 --> 01:27:39.985
After numerous attempts at communication over the years

1675
01:27:40.325 --> 01:27:43.825

and out of respect for the process, we retain legal counsel

1676

01:27:44.005 --> 01:27:47.505

to seek clarification without resolution.

1677

01:27:48.705 --> 01:27:52.955

We sent letters, we filed the foil requests,

1678

01:27:53.025 --> 01:27:54.795

nothing, no response.

1679

01:27:55.665 --> 01:27:58.235

Meanwhile, close to 2000 applicants, all

1680

01:27:58.235 --> 01:28:02.475

behind me in line have been reviewed, scored, and licensed.

1681

01:28:03.535 --> 01:28:06.835

The only communication I ever received from the OCM was in

1682

01:28:07.035 --> 01:28:09.435

September of last year, asking me to correct

1683

01:28:10.055 --> 01:28:11.795

an N-A-I-C-S code.

1684

01:28:12.595 --> 01:28:14.915

I did, and the portal reverted back

1685

01:28:14.915 --> 01:28:17.075

to InProcess, and that was it.

1686

01:28:17.975 --> 01:28:22.155

So we waited. We even gave up an opportunity

1687

01:28:22.255 --> 01:28:24.075

for an adult use processing license,

1688
01:28:24.365 --> 01:28:26.315
which I submitted an application for,

1689
01:28:26.315 --> 01:28:29.435
because we were told our card application was

1690
01:28:29.435 --> 01:28:30.835
still in review.

1691
01:28:31.815 --> 01:28:35.235
In our FO requests, we requested the full list

1692
01:28:35.235 --> 01:28:37.475
of all the scores for the card applications,

1693
01:28:38.495 --> 01:28:40.835
any internal documents relating to

1694
01:28:40.855 --> 01:28:44.005
how the order was determined, um,

1695
01:28:45.185 --> 01:28:49.525
and a breakdown of how location at time of arrest, uh,

1696
01:28:49.585 --> 01:28:51.805
was counted as it accounted for 40 out

1697
01:28:51.805 --> 01:28:53.645
of 100 possible points. Sir,

1698
01:28:53.865 --> 01:28:55.285
I'm gonna ask that you submit your comments

1699
01:28:55.305 --> 01:28:56.805
to us via email, if you can

1700
01:28:57.865 --> 01:28:59.625

Question for you what, how do you spell your last name?

1701

01:28:59.625 --> 01:29:00.745

Because all I have on she's

1702

01:29:00.785 --> 01:29:04.605

F-F-0-D-A, I did submit this last month too.

1703

01:29:04.785 --> 01:29:06.845

Uh, okay. Okay. Thank you. Thank you.

1704

01:29:08.975 --> 01:29:11.685

Jason Friedman, followed by Ricky Su, uh, Sue.

1705

01:29:13.575 --> 01:29:16.115

Oh, okay. You're Jason. Okay. Thank you.

1706

01:29:16.615 --> 01:29:18.995

Uh, Ricky Sue, followed by Shlomo Winestock.

1707

01:29:22.475 --> 01:29:24.215

Hi. Good afternoon everyone.

1708

01:29:24.635 --> 01:29:26.015

I'm Ricky from r

1709

01:29:26.015 --> 01:29:30.255

and r Dispensary, uh, call license two oh four.

1710

01:29:31.115 --> 01:29:35.905

I'm here today for protect

1711

01:29:36.045 --> 01:29:38.025

the, I'm sorry, I'm just a little nervous.

1712

01:29:38.335 --> 01:29:41.665

Okay. Thousand feet protection.

1713

01:29:42.635 --> 01:29:45.555

We only opened up for five months. Okay.

1714

01:29:45.655 --> 01:29:48.595

We already, this is like the second time we have someone

1715

01:29:48.625 --> 01:29:52.755

that coming in and open up or trying to open up near us.

1716

01:29:53.735 --> 01:29:58.155

And then also within one mile of radius from us,

1717

01:29:58.185 --> 01:30:00.915

from our store, there's a lot of black markets.

1718

01:30:01.505 --> 01:30:04.395

There's already 10 licensed dispensaries near us,

1719

01:30:05.255 --> 01:30:06.915

and we are barely surviving

1720

01:30:07.015 --> 01:30:08.875

as a dispensary, as a business right now.

1721

01:30:09.335 --> 01:30:11.435

We are struggl, we are struggling.

1722

01:30:13.295 --> 01:30:16.715

So please, you know, give us the chance to survive.

1723

01:30:19.315 --> 01:30:20.895

That's all I gotta say. Thank you.

1724

01:30:20.905 --> 01:30:22.135

Thank you so much. Thank you,

1725

01:30:22.295 --> 01:30:23.295

Ravi. Um,

1726

01:30:23.295 --> 01:30:26.385

and last comment, Shlomo. Winestock. Thank you.

1727

01:30:27.605 --> 01:30:30.185

You're done. Oh, okay. Great.

1728

01:30:30.565 --> 01:30:33.265

So this concludes the, uh, public commenting period,

1729

01:30:33.645 --> 01:30:34.665

uh, for today.

1730

01:30:35.565 --> 01:30:38.225

Um, I think I just have some reminders to share with you.

1731

01:30:39.545 --> 01:30:42.865

I believe part of the reminders are, um,

1732

01:30:43.605 --> 01:30:45.145

the next scheduled meeting, uh,

1733

01:30:45.165 --> 01:30:46.585

is tentatively scheduled actually

1734

01:30:46.585 --> 01:30:47.985

for Tuesday, September 9th.

1735

01:30:48.245 --> 01:30:51.145

Um, and currently it will, it's going to be New York City.

1736

01:30:51.765 --> 01:30:53.065

Uh, note that the time, location,

1737

01:30:53.065 --> 01:30:54.705

and livestream of this meeting

1738

01:30:54.705 --> 01:30:57.825

and future meetings will be on the website, cannabis.ny.gov.

1739

01:30:57.925 --> 01:31:01.025

Um, and, uh, a recording of today's meeting

1740

01:31:01.285 --> 01:31:03.465

and minute meeting, meeting minutes, um,

1741

01:31:03.465 --> 01:31:05.665

and the transcript transcription will also be posted.

1742

01:31:06.325 --> 01:31:09.025

Um, so with all that, this concludes the business for today.

1743

01:31:09.125 --> 01:31:12.945

Can I have a motion to adjourn? Thank you. Um, all in favor?

1744

01:31:13.365 --> 01:31:15.495

Aye. Aye. All right. Meeting is adjourned.

1745

01:31:15.495 --> 01:31:15.935

Thank you everyone.

1746

01:31:20.345 --> 01:31:21.345

That's the host.

1747

01:31:28.275 --> 01:31:29.705

Thank you for, I saw the.