



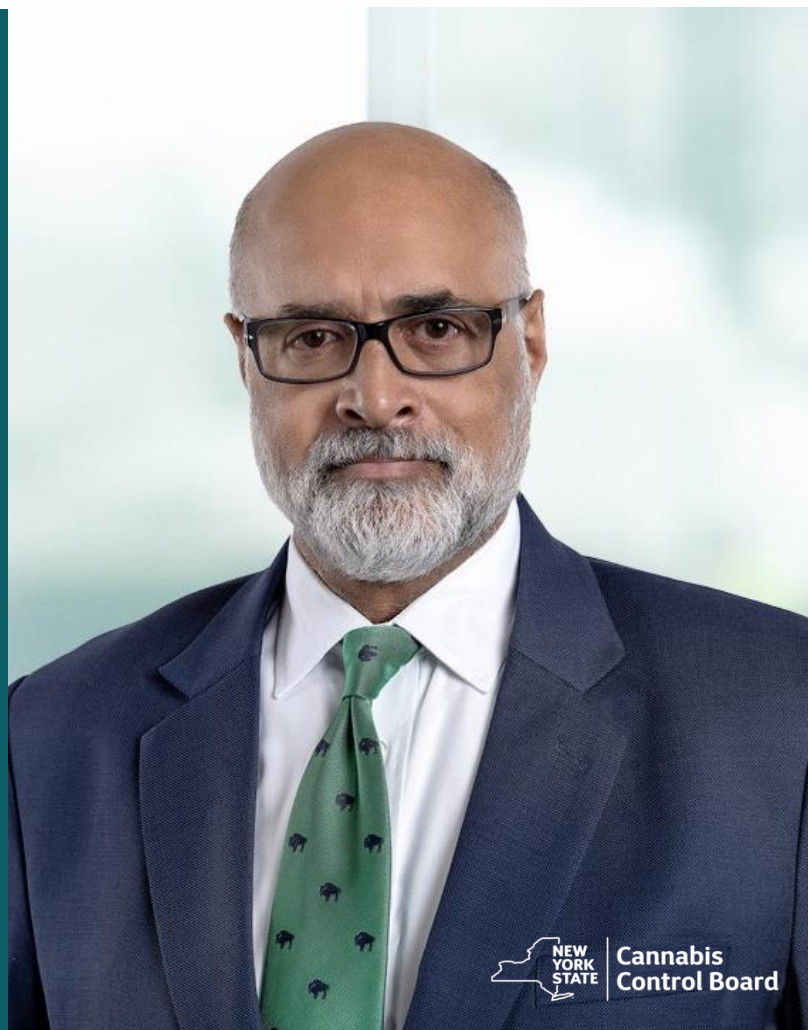
Cannabis Control Board

For more information, visit: cannabis.ny.gov/cannabis-control-board-meetings

OCTOBER 17, 2024

THANK YOU, MR. PERRY

After three years of dedicated service on the CCB, Adam Perry is departing. We extend our deepest gratitude for his commitment and contributions to the Board and wish him all the best in his future endeavors!



WELCOMING BOARD MEMBER CRYSTAL RODRIGUEZ-DABNEY, ESQ.

Attorney and longtime public servant, Crystal Rodriguez-Dabney is a Diversity, Equity and Inclusion professional with experience in local government, higher education and healthcare industries. As Chief Diversity Officer and Senior Vice President at Roswell Park Comprehensive Cancer Center, she leads ongoing efforts to advance diversity, equity, inclusion and access within the cancer center and realm of health equity throughout the communities it serves.

A Buffalo native and proud resident, Crystal joined Roswell Park in June 2023 after serving as First Deputy Mayor and Chief of Staff for the City of Buffalo. Prior to this position, she was Chief Diversity Officer and Chief of Staff at SUNY Buffalo State University from 2018 to 2022 under the leadership of Dr. Katherine Conway-Turner.



AGENDA

- I. Call to Order
- II. Welcome and Opening Remarks
- III. Approval of Meeting Minutes from September 10, 2024 Board Meeting
- IV. Consideration of Adult-Use Applications for Approval
- V. Consideration of Conditional Adult-Use Applications for Denial
- VI. Consideration of Municipal Opinion Responses
- VII. Consideration of Adult-Use Licensee Location or Tier Change Amendment Requests
- VIII. Consideration of Registered Organization Applications for Approval
- IX. Consideration of Registered Organizations Change in Ownership
- X. Consideration of Approval of a Proposed Location for Certain CAURD Applicant
- XI. Consideration of Board Member Disclosure Resolution
- XII. Office of Cannabis Management Report
- XIII. Public Comment
- XIV. Adjourn

CHAIR WRIGHT OPENING REMARKS

Celebrating the End of Harvest Season: We're proud to recognize the end of another successful harvest season, highlighting the hard work and dedication of New York's licensed Cannabis Cultivators.

Milestone Achievement: We are excited to announce the opening of our 200th retail dispensary, there are now over 200 dispensaries across New York State.

Expanding Consumer Access: This milestone marks a significant step in expanding access for consumers and establishing a strong foundation for a diverse and equitable cannabis market.

Continuing Growth: As we celebrate this achievement, we remain committed to supporting additional licensees and ensuring that our retail network continues to grow in a sustainable and inclusive manner.

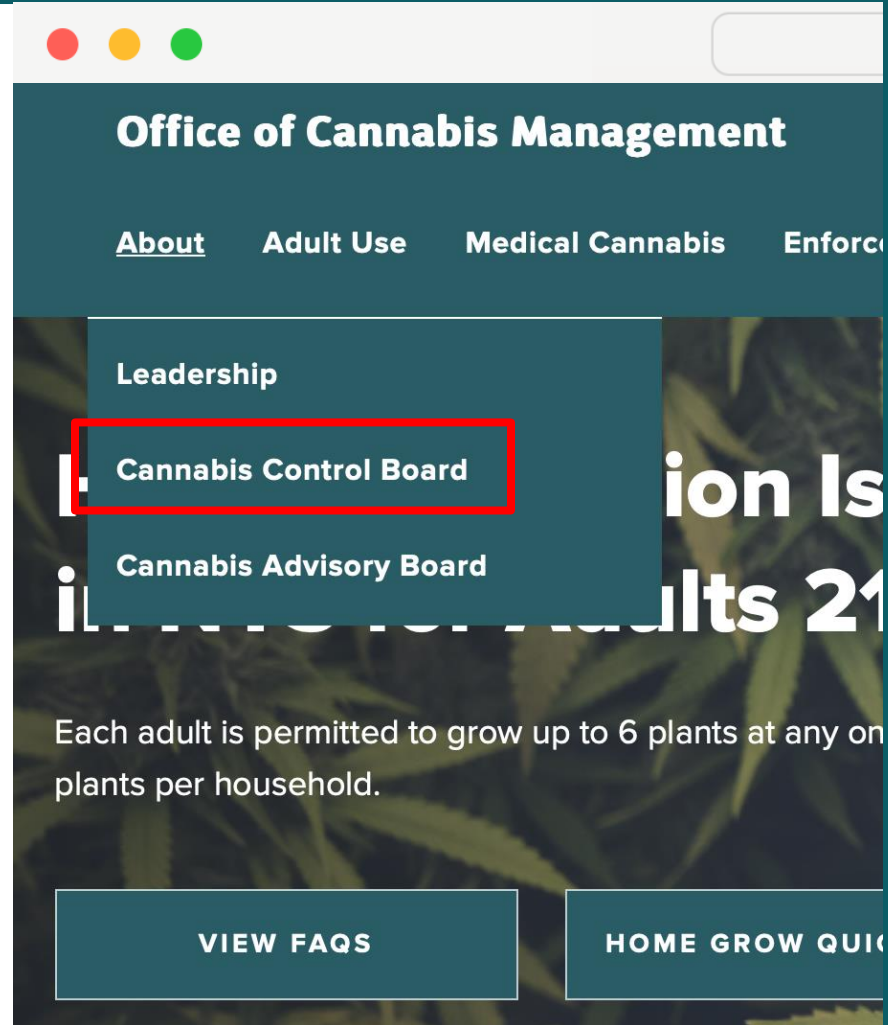


APPROVAL OF MEETING MINUTES FROM SEPTEMBER 10, 2024, BOARD MEETING

Pursuant to the Open Meetings Law, within two weeks, the following is provided on cannabis.ny.gov on the Cannabis Control Board page:

- Meeting minutes
- Meeting transcript
- Meeting video

The public was provided with information on how to access this meeting in the Public Notice. An unabridged video recording, an unabridged transcript, will be made available on the OCM website within two weeks of the Board meeting.



CONSIDERATION OF ADULT-USE CANNABIS LICENSES

RESOLUTION NO. 2024-99

- On October 4, 2023, OCM opened an application window for adult-use licenses. The application window included applications for cultivators, processors, distributors, retail dispensaries and microbusinesses.
- The application window closed on November 17, 2023, for retail and microbusiness applications who were applying with a location. The remaining applications closed on December 18, 2023. Overall, nearly 7,000 applications were received.
- **141 AU applications** are being recommended for approval today and all have satisfied the necessary requirements in accordance with the Cannabis Law and regulations.
- The Office is actively reviewing and issuing additional adult-use licenses on a rolling basis. If the Office has been in contact with you, please respond to any deficiency letter with the requested information to keep your application processing.



RESOLUTION NO. 2024-99: CONSIDERATION OF ADULT-USE CANNABIS LICENSES

CONSIDERATION OF ADULT-USE CANNABIS LICENSES

RESOLUTION NO. 2024-99

Application ID	License Type	Entity Name
OCMCULT-2023-000051	Adult-Use Cultivator License	GREEN FAIRY Corporation
OCMCULT-2023-000074	Adult-Use Cultivator License	urbanXtracts
OCMCULT-2023-000097	Adult-Use Cultivator License	Mind Full Herbs LLC
OCMCULT-2023-000160	Adult-Use Cultivator License	ITHACA CULTIVATED LLC
OCMCULT-2023-000184	Adult-Use Cultivator License	Euphoria Gardenz LLC
OCMCULT-2023-000265	Adult-Use Cultivator License	Samrah LLC
OCMCULT-2023-000313	Adult-Use Cultivator License	Flowerhouse Walden LLC
OCMCULT-2024-000009	Adult-Use Cultivator License	Timothy G Hunter
OCMCULT-2024-000015	Adult-Use Cultivator License	Triple HHH Farm, LLC
OCMCULT-2024-000019	Adult-Use Cultivator License	MFNY Operations LLC
OCMCULT-2024-000031	Adult-Use Cultivator License	Empire Hemp Co.
OCMCULT-2024-000041	Adult-Use Cultivator License	Breathing Web Farms LLC
OCMCULT-2024-000051	Adult-Use Cultivator License	Rec Roots, LLC
OCMCULT-2024-000056	Adult-Use Cultivator License	Franco's Farm LLC
OCMCULT-2024-000057	Adult-Use Cultivator License	Honey & Gold Lifestyle LLC



RESOLUTION NO. 2024-99: CONSIDERATION OF ADULT-USE CANNABIS LICENSES

CONSIDERATION OF ADULT-USE CANNABIS LICENSES

RESOLUTION NO. 2024-99

Application ID	License Type	Entity Name
OCMDIST-2023-000082	Adult-Use Distributor License	BCD INNOVATION LLC
OCMDIST-2023-000101	Adult-Use Distributor License	NATIONAL DISTRIBUTORS LLC
OCMDIST-2023-000130	Adult-Use Distributor License	Hempire Farms LLC
OCMDIST-2023-000201	Adult-Use Distributor License	Tadt Services LLC
OCMDIST-2023-000224	Adult-Use Distributor License	Kluglino LLC
OCMDIST-2023-000280	Adult-Use Distributor License	Flowerhouse Walden LLC
OCMDIST-2023-000337	Adult-Use Distributor License	Chinatown Records LLC
OCMDIST-2024-000022	Adult-Use Distributor License	Highland Goat LLC
OCMDIST-2024-000024	Adult-Use Distributor License	Sugarhouse Farms Limited Liability Company
OCMDIST-2024-000028	Adult-Use Distributor License	Breathing Web Farms Distribution LLC
OCMDIST-2024-000030	Adult-Use Distributor License	Medfarm Inc
OCMDIST-2024-000035	Adult-Use Distributor License	Rec Roots, LLC
OCMDIST-2024-000040	Adult-Use Distributor License	Hudson Valley Hemp Company, LLC
OCMDIST-2024-000041	Adult-Use Distributor License	Dennis D Van Wagenen
OCMDIST-2024-000043	Adult-Use Distributor License	PASSION FIELD FARM LLC



RESOLUTION NO. 2024-99: CONSIDERATION OF ADULT-USE CANNABIS LICENSES

CONSIDERATION OF ADULT-USE CANNABIS LICENSES

RESOLUTION NO. 2024-99

Application ID	License Type	Entity Name
OCMDIST2-2024-000001	Adult-Use Distributor License	Adonis Distribution Inc.
OCMMICR-2023-000298	Adult-Use Microbusiness License with Retail	Ever Upward Labs LLC
OCMMICR-2023-000302	Adult-Use Microbusiness License	Eric O Lopez
OCMMICR-2023-000342	Adult-Use Microbusiness License	Piffys Canna LLC
OCMMICR-2023-000388	Adult-Use Microbusiness License	Team TM, LLC
OCMMICR-2023-000504	Adult-Use Microbusiness License	Peconic Chronic, Inc.
OCMMICR-2023-000523	Adult-Use Microbusiness License with Retail	Dream Orchard LLC
OCMMICR-2023-000527	Adult-Use Microbusiness License	RIP'S CANNABIS LLC
OCMMICR-2023-000544	Adult-Use Microbusiness License	FLAVA KINGZ GENETICS, LLC
OCMMICR-2023-000577	Adult-Use Microbusiness License	American Fiber NY LLC
OCMMICR-2023-000583	Adult-Use Microbusiness License	OWT Holdings Incorporated
OCMMICR-2023-000587	Adult-Use Microbusiness License	LMW Distro LLC
OCMMICR-2023-000607	Adult-Use Microbusiness License	Fela's Farm LLC
OCMPROC-2023-000003	Adult-Use Processor License	Beezy Beez Honey, Inc
OCMPROC-2023-000009	Adult-Use Processor License	Line By Line LLC



RESOLUTION NO. 2024-99: CONSIDERATION OF ADULT-USE CANNABIS LICENSES

CONSIDERATION OF ADULT-USE CANNABIS LICENSES

RESOLUTION NO. 2024-99

Application ID	License Type	Entity Name
OCMPROC-2023-000013	Adult-Use Processor License	Derek Frank
OCMPROC-2023-000019	Adult-Use Processor License	Flight Manufacturing LLC
OCMPROC-2023-000033	Adult-Use Processor License	UPSCALE EXTRACTS LLC
OCMPROC-2023-000044	Adult-Use Processor License	Emerald Private Label Corp.
OCMPROC-2023-000047	Adult-Use Processor License	The Rolling Room, LLC
OCMPROC-2023-000048	Adult-Use Processor License	H Valley Inc
OCMPROC-2023-000051	Adult-Use Processor License	Nice Up, Inc.
OCMPROC-2023-000054	Adult-Use Processor License	Cannacure NY INC
OCMPROC-2023-000064	Adult-Use Processor License	DATZ DELI 2 INC
OCMPROC-2023-000070	Adult-Use Processor License	Empire Extracting & Processing, LLC
OCMPROC-2023-000082	Adult-Use Processor License	Ultimate Supplement Manufacturing Inc
OCMPROC-2023-000088	Adult-Use Processor License	Green Street Edibles, Inc.
OCMPROC-2023-000090	Adult-Use Processor License	Hemp Certified Farms, LLC
OCMPROC-2023-000092	Adult-Use Processor License	Hi Soon LLC
OCMPROC-2023-000099	Adult-Use Processor License	Altura 9 LLC



RESOLUTION NO. 2024-99: CONSIDERATION OF ADULT-USE CANNABIS LICENSES

CONSIDERATION OF ADULT-USE CANNABIS LICENSES

RESOLUTION NO. 2024-99

Application ID	License Type	Entity Name
OCMPROC-2023-000103	Adult-Use Processor License	PRIME ARROW LLC
OCMPROC-2023-000114	Adult-Use Processor License	Cocobolo LLC
OCMPROC-2023-000115	Adult-Use Processor License	FOY GROUP INC
OCMPROC-2023-000118	Adult-Use Processor License	CHENCANNA INC.
OCMPROC-2023-000136	Adult-Use Processor License	Dragonfly Kitchen IV Inc.
OCMPROC-2023-000144	Adult-Use Processor License	Susquehanna Spirit LLC
OCMPROC-2023-000153	Adult-Use Processor License	ISLAND CULTIVATORS LLC
OCMPROC-2023-000165	Adult-Use Processor License	HoneyPot AfterHours LLC
OCMPROC-2023-000170	Adult-Use Processor License	Zooted SI LLC
OCMPROC-2023-000181	Adult-Use Processor License	Fuji Valley, LLC
OCMPROC-2023-000199	Adult-Use Processor License	Females and Green Nails LLC
OCMPROC-2023-000204	Adult-Use Processor License	MEDISON LLC
OCMPROC-2023-000205	Adult-Use Processor License	DESIRED DESSERTS LLC
OCMPROC-2023-000207	Adult-Use Processor License	American Legacy Cannabis Company, LLC
OCMPROC-2023-000217	Adult-Use Processor License	Gnome Nugs, LLC



RESOLUTION NO. 2024-99: CONSIDERATION OF ADULT-USE CANNABIS LICENSES

CONSIDERATION OF ADULT-USE CANNABIS LICENSES

RESOLUTION NO. 2024-99

Application ID	License Type	Entity Name
OCMPROC-2023-000235	Adult-Use Processor License	DF NEW YORK ONE INC.
OCMPROC-2023-000241	Adult-Use Processor License	Lily Extracts LLC
OCMPROC-2023-000242	Adult-Use Processor License	FCD Technologies LLC
OCMPROC-2023-000243	Adult-Use Processor License	Equity of Evidence LLC
OCMPROC-2023-000244	Adult-Use Processor License	NanoCann Independent Research LLC
OCMPROC-2023-000246	Adult-Use Processor License	A.D. Green & Co., LLC
OCMPROC-2023-000250	Adult-Use Processor License	Garrison Holding Group LLC
OCMPROC-2023-000268	Adult-Use Processor License	C&M Hospitality
OCMPROC-2023-000272	Adult-Use Processor License	Pynns Green LLC
OCMPROC-2023-000302	Adult-Use Processor License	Brabstown LLC
OCMPROC-2023-000314	Adult-Use Processor License	Cannabis Cousins Cultivation and Manufacturing, LLC
OCMPROC-2023-000318	Adult-Use Processor License	5PC LLC
OCMPROC-2023-000319	Adult-Use Processor License	Mandeville Lily, LLC
OCMPROC-2023-000321	Adult-Use Processor License	Illuminated Holdings LLC



RESOLUTION NO. 2024-99: CONSIDERATION OF ADULT-USE CANNABIS LICENSES

CONSIDERATION OF ADULT-USE CANNABIS LICENSES

RESOLUTION NO. 2024-99

Application ID	License Type	Entity Name
OCMPROC-2023-000343	Adult-Use Processor License	1HQ Inc
OCMPROC-2023-000354	Adult-Use Processor License	Pot Pod NY LLC
OCMPROC-2023-000357	Adult-Use Processor License	Pandabis LLC
OCMPROC-2023-000362	Adult-Use Processor License	Plan B Properties LLC
OCMPROC-2023-000374	Adult-Use Processor License	Upleaf'd LLC
OCMPROC-2023-000413	Adult-Use Processor License	SHIRE RESEARCH LLC
OCMPROC-2023-000427	Adult-Use Processor License	QuantLeaf Labs Incorporated
OCMPROC-2023-000437	Adult-Use Processor License	Empire Alpine II LLC
OCMPROC-2023-000447	Adult-Use Processor License	Liberty Leaf NY LLC
OCMPROC-2023-000448	Adult-Use Processor License	Rooted and Zooted Processing of NY LLC
OCMPROC-2023-000450	Adult-Use Processor License	PBAL, Inc.
OCMPROC-2023-000452	Adult-Use Processor License	Jijivisha LLC
OCMPROC-2023-000456	Adult-Use Processor License	Get Hive LLC
OCMPROC-2023-000462	Adult-Use Processor License	Wherehouse Beverage, LLC
OCMPROC-2023-000486	Adult-Use Processor License	Preferred Source Holdings LLC



RESOLUTION NO. 2024-99: CONSIDERATION OF ADULT-USE CANNABIS LICENSES

CONSIDERATION OF ADULT-USE CANNABIS LICENSES

RESOLUTION NO. 2024-99

Application ID	License Type	Entity Name
OCMPROC-2023-000491	Adult-Use Processor License	Rollin' Cuisine LLC
OCMPROC-2023-000493	Adult-Use Processor License	Illicit Cannabis New York LLC
OCMPROC-2023-000498	Adult-Use Processor License	Nectarine Express Inc.
OCMPROC-2023-000518	Adult-Use Processor License	Sensory Endeavors LLC
OCMPROC-2023-000532	Adult-Use Processor License	Heaven Holding Inc.
OCMPROC-2024-000010	Adult-Use Processor License	One Hemp, LLC
OCMPROC-2024-000015	Adult-Use Processor License	MFNY Processor, LLC
OCMPROC-2024-000028	Adult-Use Processor License	Highland Goat LLC
OCMPROC-2024-000033	Adult-Use Processor License	Breathing Web Farms Processing LLC
OCMPROC-2024-000043	Adult-Use Processor License	Dennis D Van Wagenen
OCMRETL-2023-000152	Adult-Use Retail Dispensary License	The Cannabis Vault LLC
OCMRETL-2023-000359	Adult-Use Retail Dispensary License	Buffalo Cannabis Store LLC
OCMRETL-2023-000563	Adult-Use Retail Dispensary License	The Herb Cave, LLC
OCMRETL-2023-000762	Adult-Use Retail Dispensary License	Peers 757 Inc
OCMRETL-2023-000931	Adult-Use Retail Dispensary License	Southampton Deep Blue Sea LLC



RESOLUTION NO. 2024-99: CONSIDERATION OF ADULT-USE CANNABIS LICENSES

CONSIDERATION OF ADULT-USE CANNABIS LICENSES

RESOLUTION NO. 2024-99

Application ID	License Type	Entity Name
OCMRETL-2023-001040	Adult-Use Retail Dispensary License	Tranquil Arc, LLC
OCMRETL-2023-001105	Adult-Use Retail Dispensary License	SPS Enterprises
OCMRETL-2023-001185	Adult-Use Retail Dispensary License	NNC 2 LLC
OCMRETL-2023-001305	Adult-Use Retail Dispensary License	The Gibbons Group LLC
OCMRETL-2023-001352	Adult-Use Retail Dispensary License	LIMITLESS THOUGHTS LLC
OCMRETL-2023-001439	Adult-Use Retail Dispensary License	Flatbush Pot Shop, LLC
OCMRETL-2023-001455	Adult-Use Retail Dispensary License	Vivid Wellness, LLC
OCMRETL-2023-001497	Adult-Use Retail Dispensary License	JSE 26 Corp
OCMRETL-2023-001517	Adult-Use Retail Dispensary License	NYC Green Girl LLC
OCMRETL-2023-001519	Adult-Use Retail Dispensary License	Planet Green Dispensary and Suply LLC
OCMRETL-2023-001589	Adult-Use Retail Dispensary License	SOSProServices
OCMRETL-2023-001611	Adult-Use Retail Dispensary License	Wappingers Cannabis LLC
OCMRETL-2023-001623	Adult-Use Retail Dispensary License	Canna Buddha Corp
OCMRETL-2023-001692	Adult-Use Retail Dispensary License	HAPPY TREE LLC
OCMRETL-2023-001742	Adult-Use Retail Dispensary License	GREEN STRAIN RELAXATION CORP



RESOLUTION NO. 2024-99: CONSIDERATION OF ADULT-USE CANNABIS LICENSES

CONSIDERATION OF ADULT-USE CANNABIS LICENSES

RESOLUTION NO. 2024-99

Application ID	License Type	Entity Name
OCMRETL-2023-001776	Adult-Use Retail Dispensary License	Tree Market NY LLC
OCMRETL-2023-001826	Adult-Use Retail Dispensary License	Rose Dispensary Corporation
OCMRETL-2023-001891	Adult-Use Retail Dispensary License	OFFICIAL JJM INC.
OCMRETL-2023-001959	Adult-Use Retail Dispensary License	Juan Jesus Taveras
OCMRETL-2023-002039	Adult-Use Retail Dispensary License	65-66 Woodhaven Licensing LLC
OCMRETL-2023-002124	Adult-Use Retail Dispensary License	Stay Blessed LLC



RESOLUTION NO. 2024-99: CONSIDERATION OF ADULT-USE CANNABIS LICENSES

ADULT-USE CANNABIS LICENSE TOTALS

License Type	October Board Meeting	Total Licenses Issued in 2024
Adult-Use Cultivator License	15	191
Adult-Use Distributor License	16	137
Adult-Use Microbusiness License	12	188
Adult-Use Processor License	71	220
Adult-Use Retail Dispensary License	27	231
CAURD Fully Licensed		165 (209 total)
Total	141	1,132

CONSIDERATION OF CONDITIONAL ADULT-USE RETAIL DISPENSARY (CAURD) LICENSES FOR DENIAL

RESOLUTION NO. 2024-100

- Per the Cannabis Law the Board is charged with the authority to issue or refuse to issue any registration, license or permit.
- The applications before the Board for denial initial CAURD applications from the CAURD application window which closed in September 2022 but were delayed in issuance of denials because of CAURD litigation. The applications recommended for denial are CAURD applicants that did not meet the requirements of the CAURD program as set out in Part 116 of Title 9 of New York Code Rules and Regulations. The most common deficiencies include:
 - Unable to prove justice involvement as defined in 116.4(a)(2)(i)
 - Unable to prove qualifying business as defined in section 116.4(a)(2)(ii)



RESOLUTION NO. 2024-100: CONSIDERATION OF CONDITIONAL ADULT-USE CANNABIS RETAIL DISPENSARY LICENSES FOR DENIAL

CONSIDERATION OF CONDITIONAL ADULT-USE RETAIL DISPENSARY (CAURD) LICENSES FOR DENIAL

RESOLUTION NO. 2024-100

Application ID	Entity Name
OCMCAURD-2022-000288	Cindy B Standish
OCMCAURD-2022-000368	Kandycoolers LLC
OCMCAURD-2022-000423	MUNCHIES DISPENSARY LLC
OCMCAURD-2022-000649	OMG One Dollar Pizza
OCMCAURD-2022-000681	New Leaf Legacies, Inc
OCMCAURD-2022-000840	Lux Treats, INC
OCMCAURD-2022-000902	Paula Carlotti



RESOLUTION NO. 2024-100: CONSIDERATION OF CONDITIONAL ADULT-USE CANNABIS RETAIL DISPENSARY LICENSES FOR DENIAL

CONSIDERATION OF MUNICIPAL OPINION RESPONSES

RESOLUTION NO. 2024-101

- Section 76(4) of the Cannabis Law provides that when a city, town, or village within New York State, or a community board within New York City expresses an opinion either for or against the Board's issuance for a License authorizing retail cannabis sale within their geographic bounds, the Board shall respond in writing with an explanation as to how it considered the Opinion.
- At the July Board meeting the Board delegated to the Office the ability to respond to municipalities that issued a positive opinion. The Board retained the authority to issue letters for municipalities that provided a negative opinion.
- The letters attached to this resolution would respond to certain municipalities who have issued a negative opinion.

RESOLUTION NO. 2024-101: CONSIDERATION OF MUNICIPAL OPINION RESPONSES



CONSIDERATION OF ADULT-USE LICENSEE LOCATION AND/OR TIER CHANGES

RESOLUTION NO. 2024-102

- Sections 13(1), 67(2), 126(1), and 129 of the Cannabis Law allows the Board to authorize amendments to cannabis licenses and permits. Sections 120.18(d)(1)(iii), 132.9(g)(ii), and 130.7(f) of Title 9 of the New York Codes, Rules and Regulations outline the criteria for such amendments.
- The Office of Cannabis Management launched an amendment survey on August 27, 2024, which allowed adult-use cannabis licensees to request certain amendments including location or cultivation tier changes which require Board approval in accordance with the cannabis regulations. The Office has begun the review of amendments submitted and will be reviewing requests on a rolling basis.
- For the applications listed in the attached resolution, the Office is recommending approval for the location and/or tier change. The licensees have provided all necessary information in accordance with the cannabis regulations.



RESOLUTION NO. 2024-102: CONSIDERATION OF ADULT-USE LICENSEE LOCATION AND / OR TIER CHANGES

CONSIDERATION OF REGISTERED ORGANIZATION APPLICATIONS FOR APPROVAL

RESOLUTION NO. 2024-103

- Section 35(9) of the Cannabis Law states that the Board shall register additional registered organizations in the Medical Cannabis Program to provide services to unserved and underserved areas of the state and shall actively promote racial, ethnic, and gender diversity when registering additional registered organizations.
- The Board approved the application under Resolution No. 2023-34 and the Office has been diligently reviewing applications since last year.
- For the registrations listed in the attached resolution, the Office is recommending approval. The applicants have provided all necessary information in accordance with the cannabis regulations.



RESOLUTION NO. 2024-103: CONSIDERATION OF REGISTERED ORGANIZATION APPLICATIONS FOR APPROVAL

CONSIDERATION OF REGISTERED ORGANIZATION APPLICATIONS FOR APPROVAL

RESOLUTION NO. 2024-103

Application ID	License Type	Entity Name
#443	Registered Organization	Nonna Farms LLC
#536	Registered Organization	NYRO Partners LLC
#568	Registered Organization	VNY-Ops, Inc.



RESOLUTION NO. 2024-103: CONSIDERATION OF REGISTERED ORGANIZATION APPLICATIONS FOR APPROVAL

REGISTERED ORGANIZATION EXPANSION

- Applicants must demonstrate their ability and capacity to serve the public interest, for example, through:
 - cultural, linguistic and medical competence
 - affordable products for all patients
 - protecting environmental sustainability objectives
 - diversity, equity and inclusion goals
 - outreach to practitioners and researchers

LOW SATURATION IN THE MEDICAL MARKET



New York has 105,195 registered patients, 4,419 certifying practitioners, and 37 medical dispensaries. **1 dispensary per ~2,800 patients.**



Florida

1 dispensary per ~1,400 patients

622 medical dispensaries
866,232 registered patients

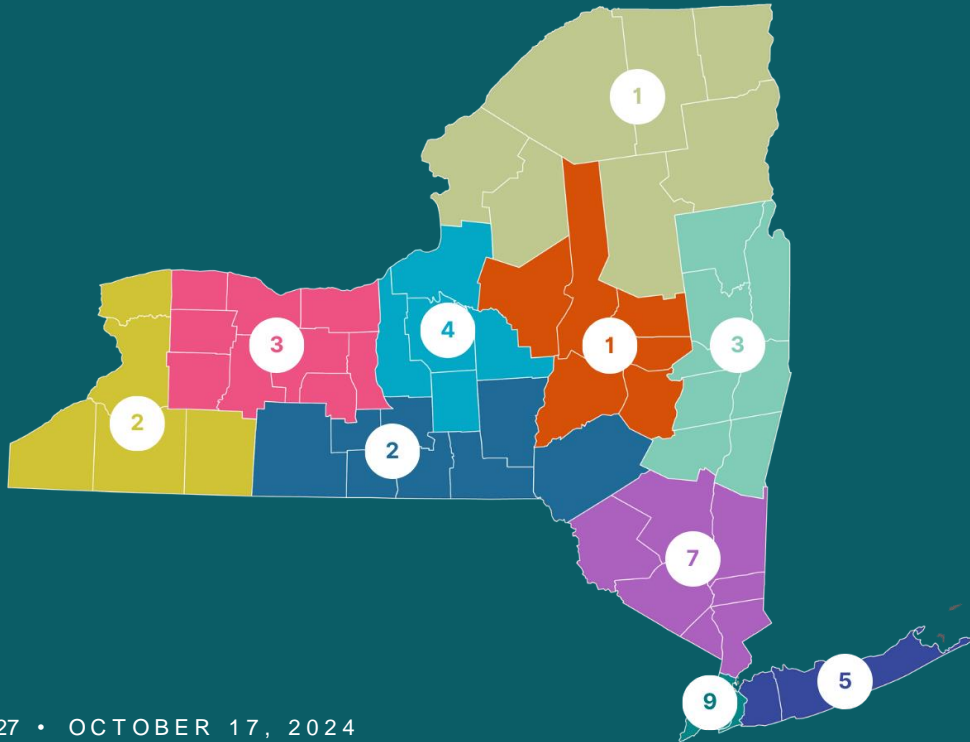


New Jersey

1 dispensary per ~950 patients

76 medical dispensaries
72,336 registered patients

REGIONAL DISTRIBUTION OF OPEN MEDICAL DISPENSARIES



Upstate

23

NYC + Long Island

14

Total NYS Registered Organizations

37

PATIENTS CITE LOW ACCESS TO MEDICINE

10%

of patient respondents who are inactive **indicated that they are no longer participating in the Program because the nearest dispensary is located too far away.**

14%

who are considering not renewing their certification **indicated their reason as the nearest medical dispensary being too far away to justify continuing with the Program.**

40%

of all patient respondents indicated that it is **difficult** and **inconvenient** for them to access a medical cannabis dispensary.

CONSIDERATION OF REGISTERED ORGANIZATION CHANGE IN OWNERSHIP

RESOLUTION NO. 2024-104

- Pursuant to 9 NYCRR 113.9(c) of the New York medical cannabis regulations, the board must approve a change in composition of a registered organization, including but not limited to a change in ownership, structure, or control.
- NYCANNA LLC and Etain LLC, two registered organizations, submitted documentation in support of a change in ownership to the Office of Cannabis Management including all True Party of Interest and ownership information.
- Following a review of the documentation submitted in accordance with the Cannabis Law and its existing regulations, the Office's Legal and Licensing Teams recommend advancing the change in ownership proposals for the Cannabis Control Boards consideration and approval.



RESOLUTION NO. 2024-104: CONSIDERATION OF REGISTERED ORGANIZATION CHANGE IN OWNERSHIP

CONSIDERATION OF APPROVAL OF A PROPOSED LOCATION FOR CERTAIN CAURD APPLICANT

RESOLUTION NO. 2024-105

- This resolution will approve a retail dispensary location for a CAURD licensee for public convenience and advantage.
- The Office is working on a broader process for public convenience and advantage requests and will be reaching out to licensees who have reached out to the Office requesting PCA prior to the proposed regulations being approved by the Board.
- The proposed regulations for public convenience and advantage were approved for public comment at the September 10, Board meeting and will be in the October 23, 2024, state register. The Office is encouraging stakeholders and licensees to comment on these proposed regulations to solicit feedback to best shape the final rule.



RESOLUTION NO. 2024-105: CONSIDERATION OF APPROVAL OF A PROPOSED LOCATION FOR CERTAIN CAURD APPLICANT

CONSIDERATION OF BOARD MEMBER DISCLOSURE RESOLUTION

RESOLUTION NO. 2024-106

- Pursuant to Article 2, Section 7(7) of the Cannabis Law, Board Members must disclose and seek approval to participate in other public offices or boards.
- Resolution no. 2024-106 would permit Board Member Crystal Rodriguez-Dabney to serve on the Western Regional Off-Track Betting Board of Directors



RESOLUTION NO. 2024-106: CONSIDERATION OF
BOARD MEMBER DISCLOSURE RESOLUTION



OFFICE OF CANNABIS MANAGEMENT REPORT

OGS REPORT UPDATE

MARKET UPDATE

SOCIAL & ECONOMIC EQUITY UPDATE

IMPLEMENTATION STUDY UPDATE

SEED-TO-SALE UPDATE

COMMUNITY REINVESTMENT GRANTS UPDATE

MEDICAL SYMPOSIUM

OGS REPORT IMPLEMENTATION UPDATE

120 DAYS RECAP

OCM WORKSTREAMS



LICENSING CHANGES

Application Disposition

Board Approval Application Processes

Single Point of Contact (SPOC) Review

License Unit Staffing



IMPROVE COMMUNICATION

Dashboard Implementation

Cannabis Map Implementation & Communication

Communications

Regulatory Bulletin



AGENCY TRANSFORMATION

Agency Wide Staffing Needs

IT/ Systems Road map

License Life Cycle

Transform Future Planning

LICENSING CHANGES

- **Application Disposition:** OCM has started issuing denials and voids while working through November queue
- **Board Approval Application Process:** OCM developed a process on municipal opinion and is working toward a process for public convenience and advantage
- **Single Point of Contact (SPOC) Review:** OCM has streamlined and centralized its operations, enhancing communication and transparency with applicants



- **Staffing:** OCM has brought on 29 additional staff to licensing using a variety of methods (FTE, temporary and contracted), bringing the team to 48 members

COMMUNICATION CHANGES

- **Dashboard Implementation:** OCM has launched an executive dashboard to better understand and communicate application status and progress
- **Cannabis Map Implementation:** OCM implemented an interactive map (LOCAL) to help businesses navigate the state's market and make informed decisions. Additionally, OCM is working on a user-friendly public facing retail map
- **Communication Future Planning:** OCM in bringing on a customer service expert to engrain the work into all the agency does and leadership is formally engaging with external stakeholders on an Office Hours tour
- **Regulatory Bulletin:** OCM is working on a formal public catalogue of policy/ agency decisions and a workflow to guide future work



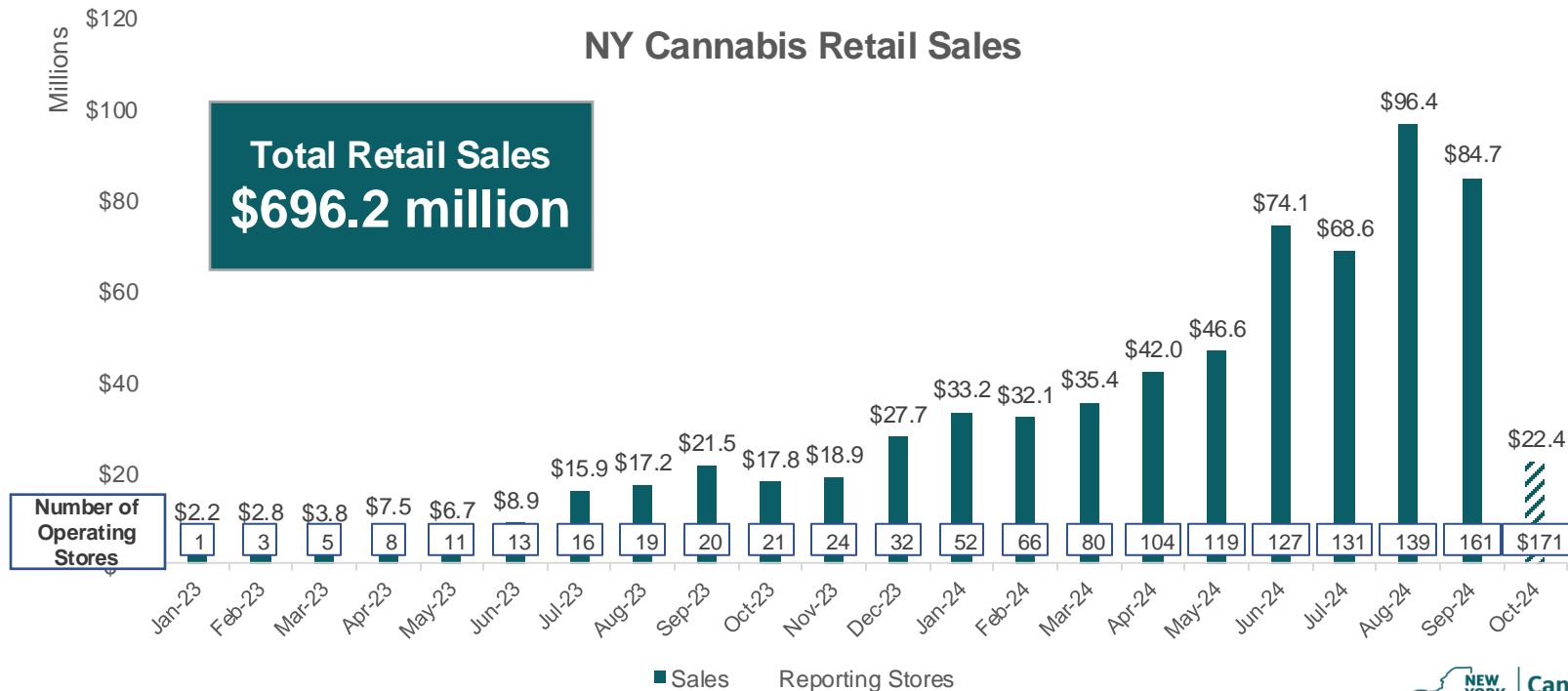
Scan QR code to access the **LOCAL Map** or visit local.cannabis.ny.gov

AGENCY TRANSFORMATION

- **Agency Wide Staffing Needs:** OCM has reviewed agency staffing to adequately plan needs for all areas. OCM has hit over 200 staff with projections to reach 245 by end of year
- **IT/ Systems Road Map:** OCM is working with Guidehouse to survey system-based needs and develop recommendations for the agency
- **License Lifecycle:** OCM is in the final stages of mapping entire license lifecycle to better inform process and licensee journey
- **Future Planning:** OCM is in great shape for thinking strategically on longer term operational and key agency functions

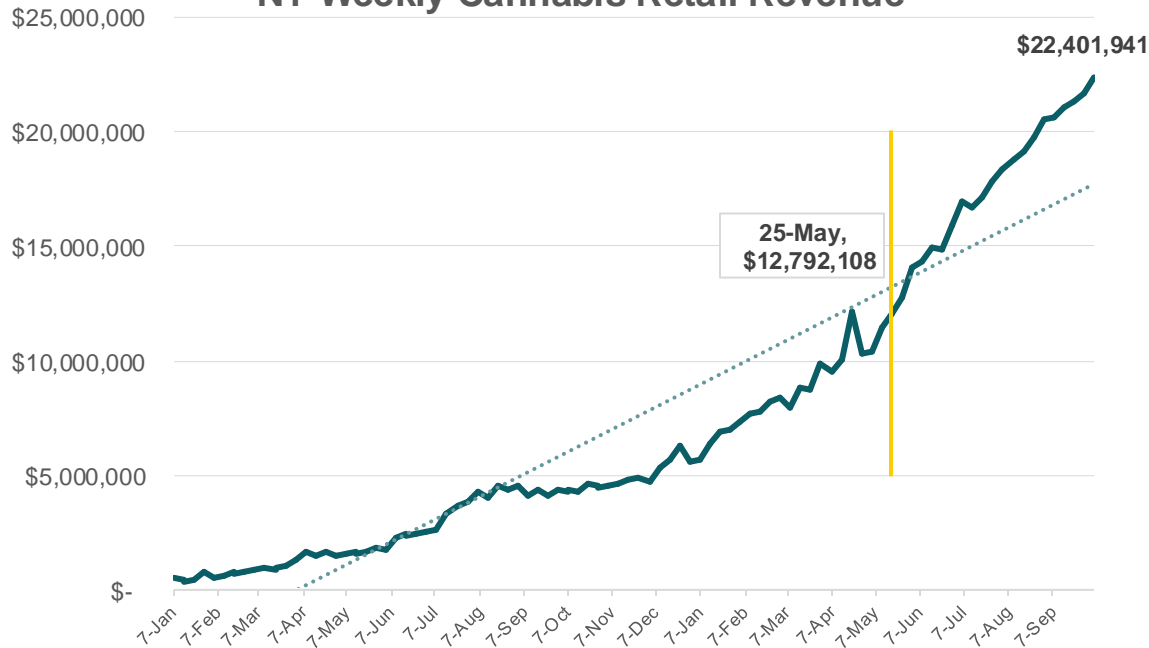
MARKET UPDATE

TOTAL SALES NEAR \$700 MILLION AS THE 200TH LEGAL STORE OPENS



WEEKLY SALES HAVE INCREASED BY \$10 MILLION SINCE MAY

NY Weekly Cannabis Retail Revenue

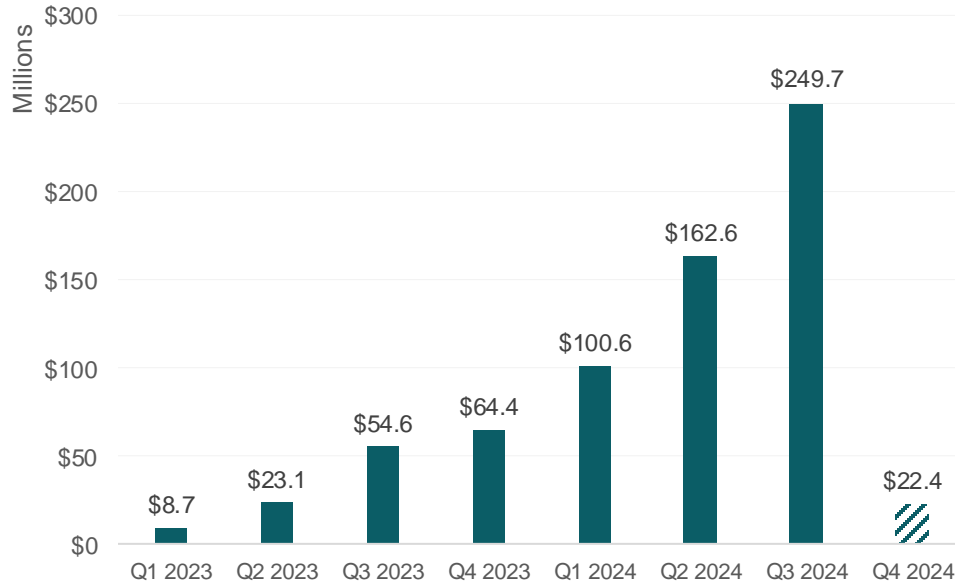


9/30 Week Over Week Change

3%

Q3 SALES REACHED A QUARTER BILLION DOLLARS

NY Cannabis Retail Sales by Quarter



Retail Sales Revenue Totals

2023

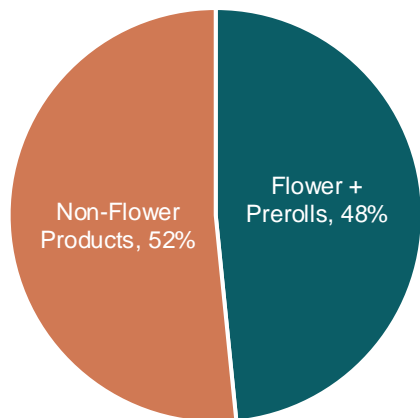
\$160 million*

2024 YTD

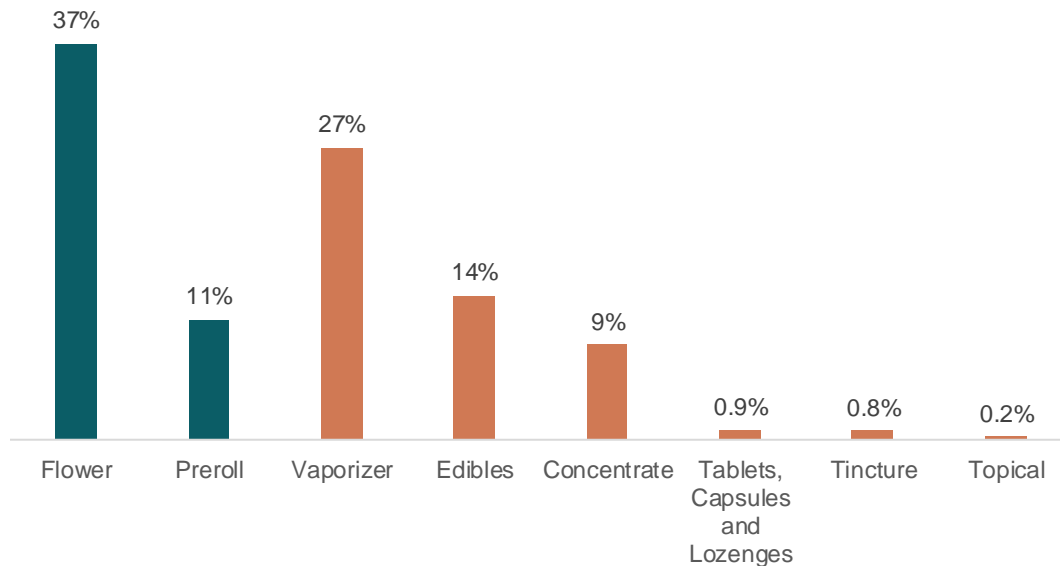
\$535.4 million

NON-FLOWER PRODUCTS ACCOUNT FOR SLIGHTLY OVER HALF OF SALES

Share of Sales
Flower vs Non-Flower Products

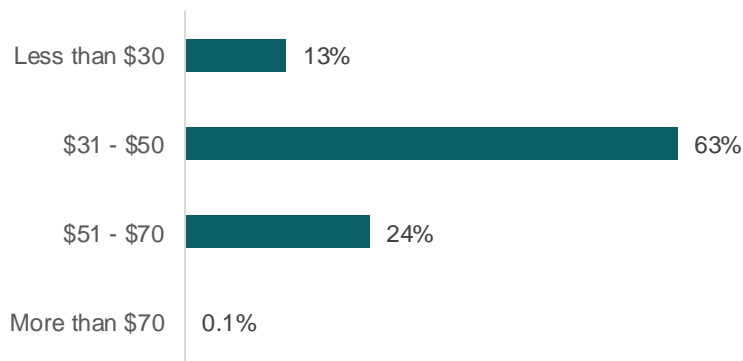


Share of Sales by Category



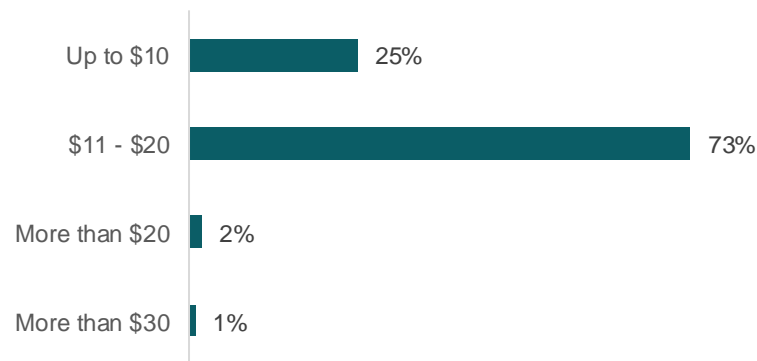
PRICING SPREADS HAVE WIDENED AS PRODUCT DIVERSITY GROWS

Flower: 3.5 Grams Price Spread



3.5 Gram Flower
Avg Price: \$43.68

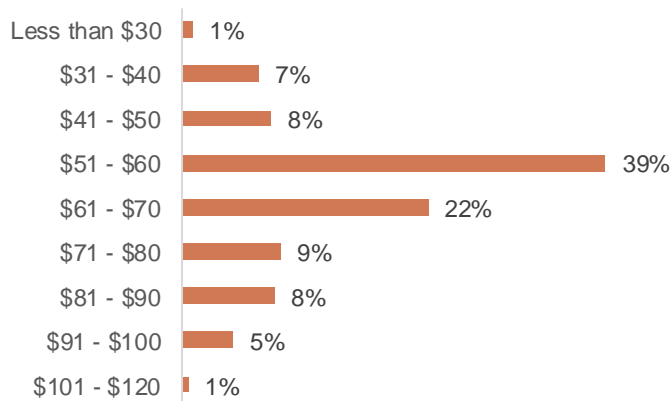
Prerolls: 1 Gram Price Spread



1 Gram Preroll
Avg Price: \$13.55

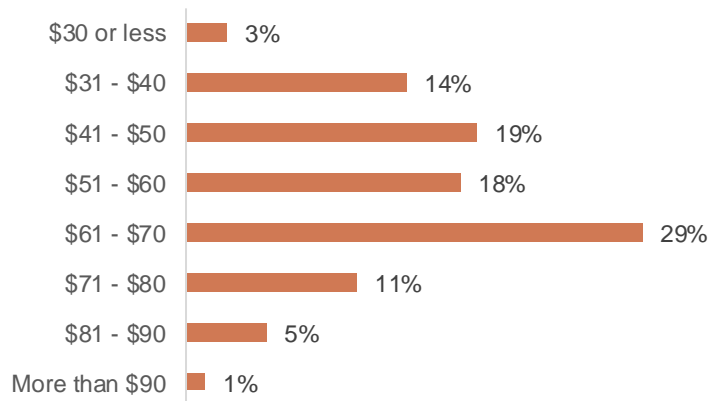
CONCENTRATES HAD THE WIDEST PRICE SPREAD

Vaporizers: 1 Gram Price Spread



1 Gram Vaporizer
Avg Price: \$66.46

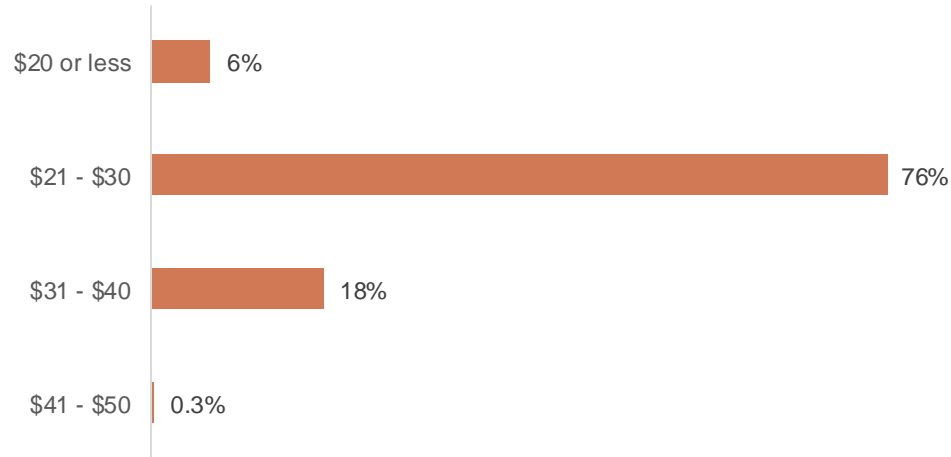
Concentrates: 1 Gram Price Spreads



1 Gram Concentrates
Avg Price: \$58.09

MOST GUMMIES ARE PRICED BETWEEN \$20 - \$30

Edibles: 100 MG Gummies Price Spread

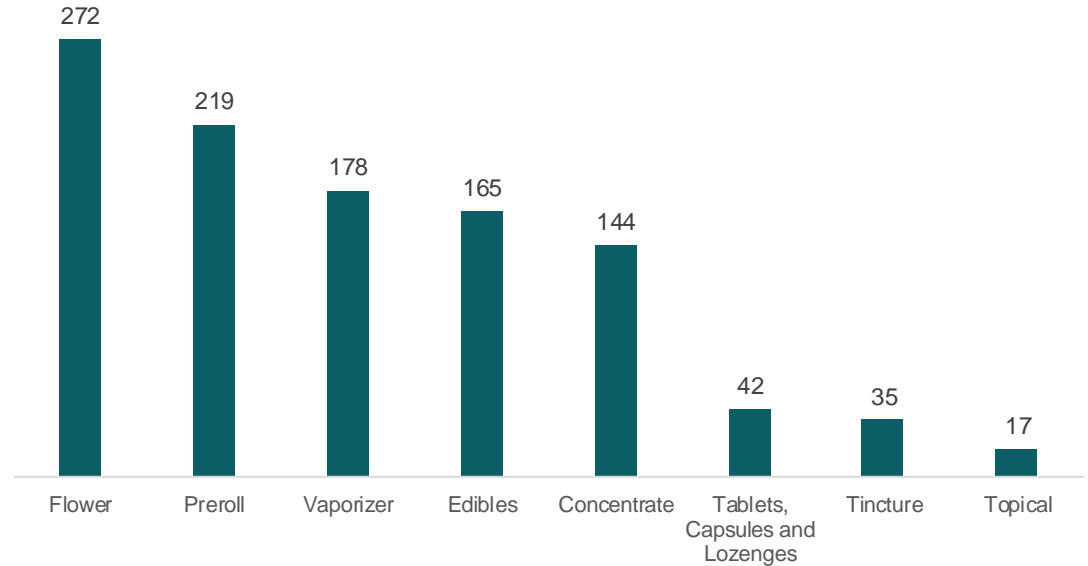


100 MG Gummies
Avg Price: \$27.55

NEARLY 500 BRANDS ARE NOW AVAILABLE IN NY RETAILERS

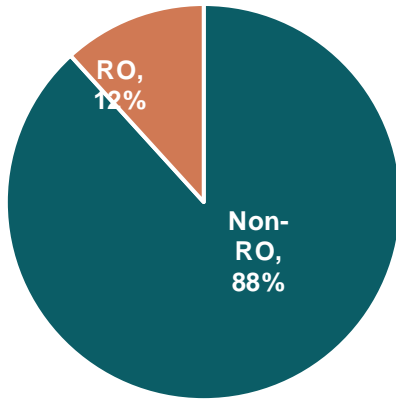
Brands Per Product Category

Total Brands
476

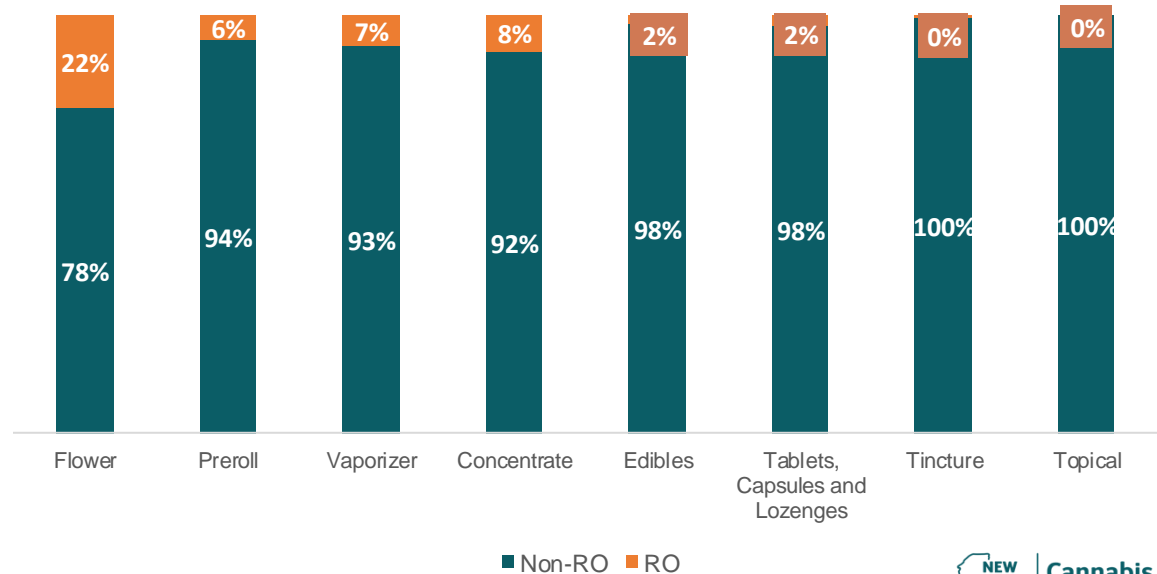


RO'S ACCOUNT FOR 12% OF SALES, WITH FLOWER SALES LEADING

Share of Sales by Producer



Share of Sales by Producer
RO vs Non-RO



SEED-TO-SALE IMPLEMENTATION UPDATE

SEED-TO-SALE UPDATE

- Pursuant to Section 78 of the Cannabis Law, the Office of Cannabis Management (OCM) requires all licensees utilize an electronic system that tracks cannabis as it moves through the supply chain, a complex inventory management system called a seed to sale system.
- All licensees must report their data to OCM using the BioTrack seed to sale system Application Programming Interface (API). In order to ensure unique identification of inventory, licensees will purchase inventory tags from BioTrack in advance of operations. OCM will cover a total of \$250,000 in tag purchases across licensees, at the launch of the project.
- The unique identifiers tied to each tag are representative of one piece of inventory that stays with that inventory from the plant stage to final product.
- Additional details will be made available as the program is rolled out with the vendor and licensees.
- Additional information on the API integration for third party integrators to BioTrack are forthcoming and OCM will provide updates as soon as they are available to licensees.

MEDICAL CANNABIS SYMPOSIUM UPDATE

MEDICAL CANNABIS SYMPOSIUM

KEYNOTE SPEAKERS

INAUGURAL
MEDICAL CANNABIS SYMPOSIUM

Cannabinoids in Clinical Practice

Friday, September 20, 2024
@ M HOTEL BUFFALO


Dr. Julia H. Arnsten
MD, MPH


Mr. Daniel Ryszka
RPh, PMSP


Dr. Amy Case
MD, FAAHPM

HOSTED BY

 Office of Cannabis
Management

 ROSWELL
PARK
COMPREHENSIVE CANCER CENTER

- The Office of Cannabis Management in collaboration with Roswell Park Comprehensive Cancer Center hosted its first Medical Cannabis Symposium in Buffalo, New York on September 20th.
- Leading clinicians and researchers in the field of medical cannabis presented on a wide array of topics related to the role of cannabinoids in clinical practice.
- Almost 200 individuals registered for in-person or virtual attendance.
- The symposium provided an opportunity for practitioners interested in certifying patients to complete the 2-hour course requirement to become a certifying practitioner.
- CE/CME credits were offered to all eligible physicians, nurses, and pharmacists who attended both virtually and in person.

REGULATORY & ADMINISTRATIVE UPDATE

REGULATORY UPDATES

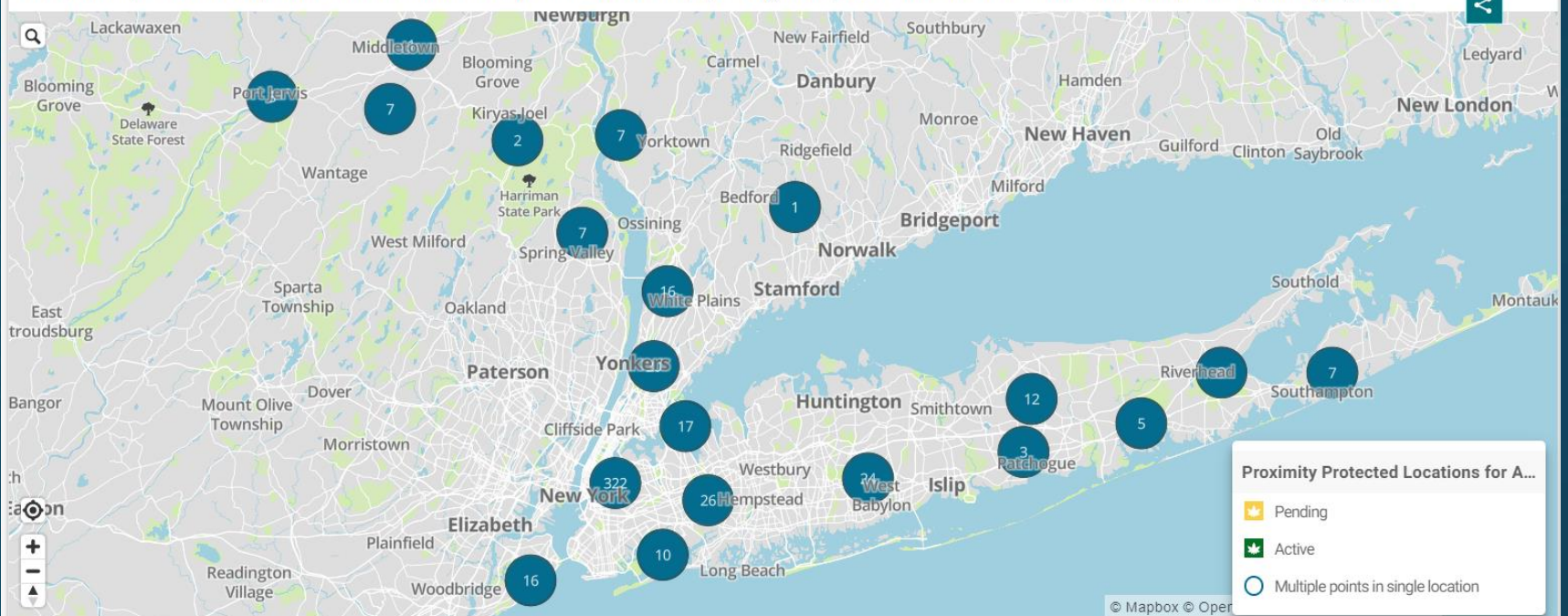
REGULATORY PACKAGE	CURRENT STATUS
Part 128 & 129 - Packaging, Labeling, Marketing and Advertising	Out now for Public Comment until October 28, 2024.
Proposed Regulation of Part 133 - Violations, Hearings & Enforcement	Out now for Public Comment until November 11, 2024.
Public Convenience and Advantage	Will be posted on October 23, 2024 in State register

For a full list of OCM regulations, visit cannabis.ny.gov/marihuana-regulation-and-taxation-act-mrta

REMOVING LOCATIONS THAT DO NOT WORK FROM THE PROXIMITY MAP

Proximity Protected Locations for Adult-Use Retail Dispensaries & Registered Organizations Map

The statements provided in this map and the data made available in this report are for informational purposes only and are provided on an "as is" basis. The Office makes no representation, warranty, or guaran...



LICENSING UPDATE

ADULT-USE APPLICATION REVIEW UPDATE

NOVEMBER QUEUE

- The Office is prioritizing the review of the November queue and is reviewing applications in the order of the queue.
- To date, the Office has started the review of up to number **1501 in the queue review order**.
- **1030** dispensary locations are currently receiving proximity protection.
- If your application is coming up, be on the lookout for an e-mail from the Office outlining any deficiencies. Ensure all your TPI have submitted their disclosures and have been fingerprinted.
- Please note, each application is different, and the length of the review time will vary from application to application depending on the complexity of review, factors discovered through background checks and responsiveness of the applicant.



LICENSES ISSUED

CAURD with
Final Licenses

209

CAURD
operating
at Delivery
Only

8

Registered
Organization
Dispensing and
Non-dispensing
(ROD/ROND)

9

Provisionally
Approved Retail
Dispensaries

100



Adult-Use
Cultivators

191



Adult-Use
Processors

220



Adult-Use
Distributors

137



Adult-Use
Microbusiness

188*



Adult-Use
Retail Dispensary

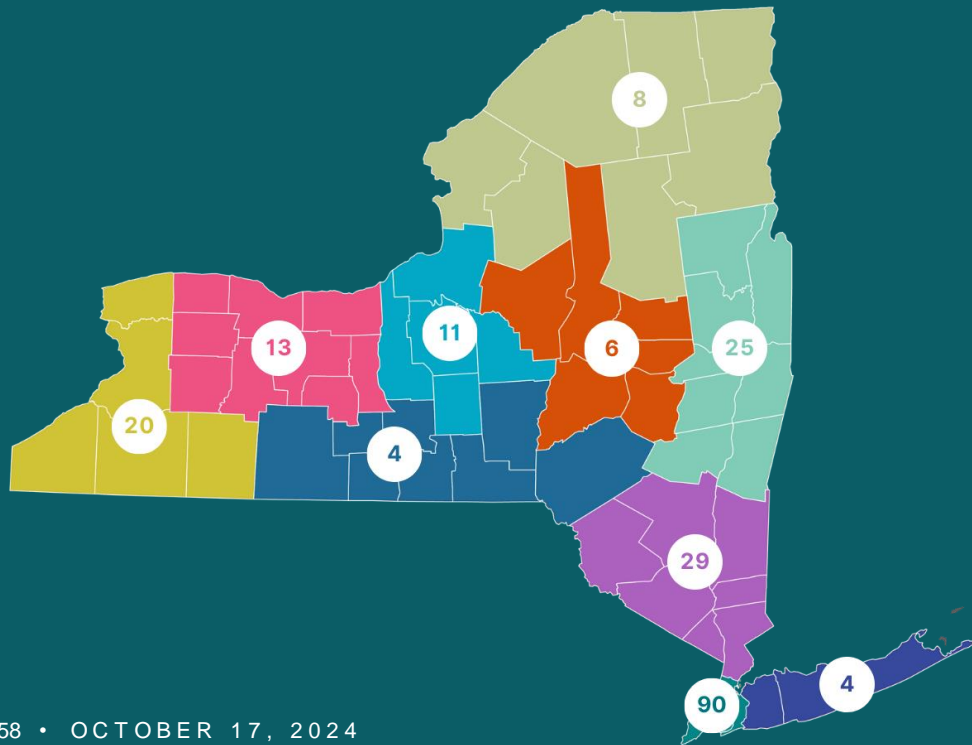
231

*Note: Many AUCCs and AUCPs are in the process of transitioning to "non-conditional" licenses.

**Note: Provisionally approved retail dispensaries includes both CAURD and AU Retail.

^Note: Microbusiness Licensees that include a Retail Dispensary: 66.

REGIONAL DISTRIBUTION OF OPEN ADULT-USE DISPENSARIES



Upstate
116

NYC + Long Island
94

Total NYS Adult-use Dispensaries
210

SOCIAL & ECONOMIC EQUITY UPDATE

SEE STATUS

53% OF ADULT-USE LICENSES ARE SEE OWNED

As of today, the figures presented below represent the fully licensed distribution for SEE:

Minority-Owned
Business

38%

Women-Owned
Business

43%

SDV

7%

Distressed
Farmer

7%

CDI

5%

SEE ACROSS THE SUPPLY CHAIN



Adult-Use
Cultivators

38%



Adult-Use
Processors

44%



Adult-Use
Distributors

33%



Adult-Use
Microbusiness

55%



Adult-Use
Retail Dispensary

82%

INCUBATION: TECHNICAL ASSISTANCE PROVIDER PROGRAM

Prior to the 2023 Licensing window, the Office identified an urgent need for SEE applicants to receive technical assistance in completing the application process.

SEE team collaborated with voluntary community-based organizations, municipalities, academic institutions, and key community stakeholders to form a network dedicated to streamlining the license application and curing deficiency process for SEE applicants.

- ✓ Engaged and trained over 60 TAPs to provide application assistance.
- ✓ Fulfillment of over 800 requests for TAP support by SEE applicants.
- ✓ Coverage of all 10 NYS Empire State Development Regions within the TAP network.

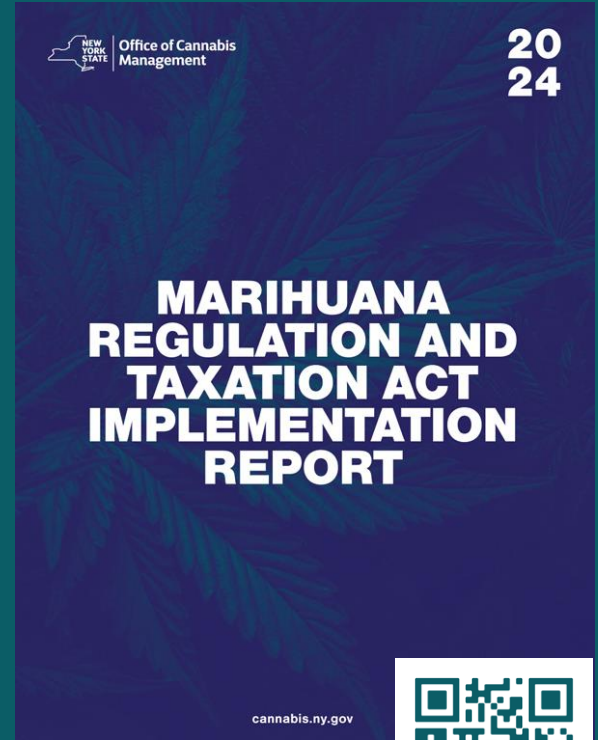
TECHNICAL ASSISTANCE PROVIDER GRANTS

- Grants provide funding to community-based organizations, not-for-profits, and educational institutions that support SEE applicants and licensees.
- Awardees were granted up to \$75,000 each
- Funds must be used to provide SEE applicants and licensees with the knowledge, tools, and information necessary to successfully understand and navigate the application and licensing process, provide support in regulatory compliance, application curing, supply chain education, and SEE re-certification. Funds can be backdated to October 2023

IMPLEMENTATION REPORT UPDATE

IMPLEMENTATION REPORT OVERVIEW

- Pursuant to the MRTA, the Office of Cannabis Management and the Cannabis Control Board were charged with assessing the progress of implementation of the MRTA over the three years that have passed since it was signed into law.
- The MRTA Implementation Report was developed in collaboration between the Office of Cannabis Management and multiple State agency partners and provides an overview and key measures of the significant progress made to implement the legislative intent of the MRTA. It was delivered to the Governor and the Legislature on October 1.



Scan QR code to access the full **MRTA Implementation Report** or visit cannabis.ny.gov/mrta-implementation-report

IMPLEMENTATION REPORT OVERVIEW

Overall Progress on Social and Economic Equity Goals *(as of September 2024)*

- NYS has surpassed the MRTA goal of issuing 50% of adult-use licenses to social and economic equity businesses.
- Participation in NYS's new cannabis industry has been prioritized for the five distinct SEE groups identified in the MRTA.
- Expungement of marijuana-related convictions is still in process. No person in NY remains incarcerated for solely a marijuana-related offense.



54.7%

of Adult-use licenses awarded to SEE eligible applicants.
This surpasses the 50% goal in the MRTA.

Adult-Use Licenses Issued to SEE Certified Applicants by SEE Type:

5%

CDI

8%

DISTRESSED FARMER

8%

SERVICE-DISABLED VET

38%

MINORITY-OWNED

43%

WOMEN-OWNED



CAURD LICENSES
ISSUED

As of September 15, 2024

205



CAURD LICENSEES
OPEN FOR BUSINESS

As of September 15, 2024

150



As of September 15, 2024

There are currently **210** adult-use
cannabis dispensaries across
New York State.



IMPLEMENTATION REPORT OVERVIEW

Economic and Fiscal Impacts

- The new legal NY cannabis market presents economic opportunities to every corner of the state.
- Each new license, permit, or registration represents a new business and new jobs in our communities.

1,341

ENFORCEMENT
INSPECTIONS
CONDUCTED

1,135

ENFORCEMENT
INSPECTIONS WITH
NOV ISSUED

354

ENFORCEMENT INSPECTIONS
WITH NOV ISSUED AND
STORE PADLOCKED

From May 2023 through September 2024

27,318 LBS

UNLICENSED PRODUCTS SEIZED

ESTIMATED STREET VALUE OF SEIZED PRODUCT

\$119,833,546



Of New Yorkers who consumed cannabis in the past year,

67% of their purchases came from legal retail sources.

IMPLEMENTATION REPORT OVERVIEW

Eliminating the Illicit Market

- Enforcement efforts make sure the rules apply to everybody.
- OCM Enforcement continues to conduct inspections, issue violations to illicit operators, and padlock unlicensed stores, as well as work with local municipalities across the state to build their own enforcement capabilities as permitted by state law.

IMPLEMENTATION REPORT OVERVIEW

Impact on Public Health and Safety

- The MRTA shifted NYS's cannabis policy from a law enforcement framework to a holistic regulatory framework that aims to protect public health and safety.
- Monitoring cannabis-related outcomes and emerging public health issues is critical to protecting and improving public health and safety.

Environmental Sustainability

- Protecting the environment and improving the State's resiliency to climate change were two of the key intentions of the MRTA.
- Regulations and licensee supports aim to minimize the NY cannabis industry's adverse environmental impacts.



OVER 15,600

ADULT-USE AND MEDICAL CANNABIS LOTS SUBMITTED FOR LABORATORY TESTING



SUBMISSIONS TO THE
INCIDENT REPORTING FORM

9,000

4 OF 5

OF ADVERSE HEALTH EVENTS
REPORTED INVOLVED PRODUCTS
NOT REGULATED BY OCM

164

ADVERSE
HEALTH EVENTS

266

CONCERNS ABOUT A
CANNABIS PRODUCT

8,537

CONCERNS ABOUT A
CANNABIS BUSINESS

14.9%

of New Yorkers age 18 and older
consumed cannabis in the past
month in 2022.

7%

of New Yorkers age 18 and older
consumed cannabis daily or near
daily in the past month in 2022.*

*20 or more days in the past month.



IMPLEMENTATION REPORT OVERVIEW

RECOMMENDATIONS MADE ABOUT...

- Continued analysis of the economic and fiscal impacts of the cannabis industry
- Continued efforts to protect public health and safety
- Continued progress on achieving social and economic equity goals
- Continued efforts to address the illicit market
- Expanding public education and engagement efforts
- Expanding efforts to Increase market efficiency
- Continued supports to foster environmental sustainability
- Looking to the future and considering the federal landscape



Scan QR code to access the full **MRTA Implementation Report** or visit cannabis.ny.gov/mrta-implementation-report

COMMUNITY REINVESTMENT PROGRAM UPDATE

COMMUNITY GRANTS REINVESTMENT PROGRAM RFA UPDATE **COMING SOON!**

- In partnership with the Office of Information Technology Services (ITS) and Agate (contractor), OCM has built a new online grant application & management software, called “eGrants” slated to go-live in tandem with the upcoming grant opportunity.
- OCM’s webpage dedicated to the Community Reinvestment Program is now live. Check here regularly for updates: cannabis.ny.gov/reinvestment
- OCM has held 20 "grant readiness" engagement sessions attended by over 1,350 people to inform and prepare for this upcoming opportunity.
- **The Request for Application is expected to go live next week.**
- Approx 2 weeks after RFA release, a **bidder’s conference** is scheduled to provide technical assistance for interested applicants.

Lead Applicant Eligibility: 501c3 orgs serving young people (0-24)
Funding Focus: Mental Health, Housing, and/or Workforce Development
Cannabis related activities NOT required
Total Available 2024: \$5M / **Each Award:** \$100,000



Office of Cannabis Management

WHAT NEW YORKERS NEED TO KNOW

The Community Reinvestment Program

OVERVIEW

The Community Reinvestment Program issues grants to communities disproportionately affected by prior federal and state drug policies in order to redress a wide range of community needs—from housing to childcare to job skills training and many areas in between. The grants are **not** limited to activities related to cannabis.

Taxes from legal adult-use cannabis sales in New York State go into the Cannabis Revenue Fund. Per the Cannabis Law (§ 99-ii), 40% of Cannabis Tax Revenue goes back to the communities most disproportionately affected by prior drug policies in the form of grants overseen by the Cannabis Advisory Board (CAB) via the Community Grants Reinvestment Fund. Through these grants, it is the goal of OCM and the CAB to distribute impactful funding to areas of the state that have been historically under-resourced, underserved, and over-policed. The future programmatic focus of the Community Reinvestment Program can change according to the guidance provided by the Cannabis Advisory Board. This fact sheet explains what you need to know about the Community Reinvestment Program, including who can apply, what is required, and how to apply.

WHO CAN APPLY?

In this first 2024 grant cycle, only 501(c)(3) nonprofit organizations who provide services for young people (individuals ages 0-24 years) in designated geographies of New York State are eligible to apply. Organizations do **NOT** have to be affiliated with any cannabis-related businesses or activities to apply.

WHAT ACTIVITIES WILL BE FUNDED?

In this first 2024 grant cycle, grant funds can be used to support a broad array of services for young people, ages 0-24, focusing on at least one of three program areas: Mental Health, Workforce Development, or Housing.

WHEN WILL THE GRANT FUNDING OPPORTUNITY BE ANNOUNCED?

A Request for Applications (RFA) will be released on the OCM website this Fall. To make sure you don't miss it, please sign-up for updates at bit.ly/ocmreinvestment.

WHAT CAN I DO NOW BEFORE THE RFA IS RELEASED TO GET READY TO APPLY?

All applicants will be required to submit prequalification applications that can be started now in the Statewide Financial System (SFS) at sfs.ny.gov.

Due to the length of time it can take to complete this process (typically 5-10 business days, but sometimes longer), it is advised that interested nonprofits prequalify as soon as possible.

For support, access SFS Coach by logging in to SFS at sfs.ny.gov and clicking the SFS Coach tile on "My Homepage." There, Applicants will find a Grantee Handbook with screenshots of SFS and step-by-step guidance on how to use SFS.

Questions about working in SFS can also be sent any time to the SFS Help Desk at helpdesk@sfs.ny.gov or by phone at (516) 457-7717 or (855) 233-8363 (toll free).



Scan the QR Code to view the SFS Grants Management webpage. The Community Reinvestment Program is Coming Soon! Get Started Now!



Scan QR code to access the **Community Reinvestment: What New Yorkers Need to Know!**



PUBLIC COMMENT

- Thank you to those who submitted comments online. Online comments will be captured via the meeting minutes. All online comments must be **submitted by 5 p.m. on September 13, 2024**, to be included in the Board meeting minutes. The link is available under the Cannabis Control Board page on cannabis.ny.gov.
- You can also reach the Office with any questions, comments, or concerns at Regulations@ocm.ny.gov.
- Remarks must be limited to **2 minutes or less** to allow all participants an equal amount of time to speak.

LICENSING/APPLICATION CONTACT



Email: AULicensing@ocm.ny.gov



Phone: 1-888-OCM-5151 (1-888-626-5151)

NEXT FULL CANNABIS CONTROL BOARD MEETING

Time, location, and a live stream link will be shared on the Office of Cannabis Management website in advance of the meeting:

cannabis.ny.gov



Cannabis
Control Board

ADJOURN



Cannabis
Control Board