



Office of Cannabis Management

KATHY HOCHUL
Governor

JOE BELLUCK
Cannabis Control Board Chair

JUNELLA CHIN
Cannabis Control Board Vice Chair

EBRO DARDEN
Subcommittee Chair

PETE SHAFER
Subcommittee Chair

CHRIS ALEXANDER
Executive Director

Meeting Minutes

Title:	New York State Cannabis Advisory Board Meeting
Time & Date:	December 12, 2023 at 11:00 AM
Location:	SUNY Global Center, 116 E 55th St., Global Classroom, New York, NY 10022 and Virtual via Webcast

Attendance

Board Chair:	Joe Belluck
Board Vice Chair:	Junella Chin
Board Members Present:	<p>Voting Members: Joe Belluck, Junella Chin, Ebro Darden, Allan Gandelman, Armando Rosado, Pete Shafer</p> <p>*Attending virtually from a private location due to extraordinary circumstances: Alejandro Alvarez, TheArthur A. Duncan, Garry Johnson, Nikki Kateman, Marc Ramirez, Sarah Ravenahll, Chandra Redfern</p> <p>Ex Officio Members: Allan Clear (virtual), Kathleen DeCataldo (virtual), Suzanne Miles-Gustav, Dana Politis (virtual - designee of DOL), Scott Wyner (virtual)</p>
Board Members Absent:	Mary Brewster (designee of OASOS), Dereth Glance, Ruth Hassell-Thompson
Others Present:	Chris Alexander, Damian Fagon, John Kagia

Agenda

- I. Welcome and Opening Remarks – Joe Belluck, Chairperson, CAB
- II. CAB Member Discussion – Cannabis Advisory Board Members
- III. Cannabis Industry & Market Report Out – Pete Shafer, Subcommittee Chair
- IV. Licensing Updates – Chris Alexander, Executive Director, OCM
- V. Market Update – John Kagia, Director of Policy, OCM
- VI. Next Cannabis Advisory Board Meeting – Joe Belluck, Chairperson, CAB
- VII. Adjourn – Joe Belluck, Chairperson, CAB



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Notes & Comments

- Chairperson Joe Belluck commented that the Cannabis Advisory Board (CAB) has been advocating for a stronger role in fulfilling its statutory obligations to make recommendations and provide input to the Office of Cannabis Management (OCM) and the Cannabis Control Board (CCB). He further commented that they are in the process of hiring a staff person for the CAB that will have a large role in the Reinvestment Fund, but also provide support to CAB members.

- Pete Shafer, Chair of the Cannabis Industry and Market Subcommittee, provided the following Cannabis Industry & Market Report Out:
 - There are currently 32 retailers now open.
 - Through the stores that are open and are current in their reporting, \$123 million in legal cannabis has been sold. Additionally, the Cannabis Grower Showcases (CGS) have generated an additional \$4.5 million in sales.
 - Nearly 2,000 provisional applications were received by OCM, with three-quarters applying as Social and Economic Equity (SEE) applicants.
 - Key priorities for 2024 includes new licenses, rollout of Biotrack, potency tax, changes to federal policy and impact on state operations.

- Executive Director Chris Alexander provided the following licensing update:
 - The application window is currently available until December 18, 2023 at 5:00pm.
 - Includes applications for Cultivator, Processor, Distributor, Microbusiness and Retail Dispensary license types.
 - The Conditional Adult-Use Retail Dispensary (CAURD) program resumes as the New York State Supreme Court lifted the injunction.
 - A group of Registered Organizations (ROs) have been approved by the CCB to participate in both Medical and Adult-Use Markets.
 - All adult-use cannabis license applicants will have the opportunity to apply for Social and Economic Equity.
 - Applications for additional license types will follow soon after.

- John Kagia, Director of Policy for OCM, provided the following market update:
 - Market Update: Retail/Sales Update
 - o There are 32 retail dispensaries open across the State of New York. These dispensaries have generated \$123 million in sales.
 - o Nearly \$130 million in legal cannabis has been sold in New York.
 - o Retail sales are now consistently over \$4.5 million per week.



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- Market Update: Cannabis Growers Showcase Update
 - o Since the launch of the program in August, OCM has approved 60 CGSs.
 - o To date, CGS has had a total of 106 participating licensees, including 75 cultivators, 19 processors, and 12 CAURDs.
 - o CGS events have generated \$4.5 million dollars in sales through 11/26/23.
 - o The CGS program will sunset on 1/1/2024.

- Board Member Garry Johnson asked if they had any breakdown as to the revenue generated by region or by store.
- John Kagia commented that they have been reporting at the aggregate view and haven't yet been reporting out by the individual store.
- Chairperson Joe Belluck asked if they could provide an update on regional data at the next meeting.
- John Kagia responded yes.

- The CAB adjourned the meeting.